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PARIS, SATURDAY-SUND SEPTEMBER 19-20, 1987

# U.S., Soviet Reach Arms Pact

## Treaty to Be Signed at Fall Summit

By Lou Cannon

Washington Post Service
WASHINGTON — President
Ronald Reagan said Friday that the United States and the Soviet Union had reached "agreement in principle" on an Intermediate Noclear Forces treaty that will be signed at a fall summit meeting here.

week of marathon negotiations between Secretary of State George P. Shultz and Foreign Minister Eduard A. Shevardnadze on a range of U.S.-Soviet issues, including human rights and Afghanistan. Agreement on key provisions of the INF treaty to scrap U.S. and Soviet nuclear missiles with a range of 600 to 3,000 miles (1,000 to 5,000 kilometers) was reached Thursday in 2 nine-and-a-half-hour session.

U.S. and Soviet oegotiators also said they would begin full-scale oe-

gotiations in December on an ac- "The road to an agreement turned

The president announced the one had thought." shorter-range missiles in a televised statement from the White House, stating that "although we have serious differences in many areas, the said to Secretary Shultz that it is tone of the talks was frank, con-time to bring in the harvest. And he structive, and notable progress was agreed." made." Mr. Shultz said that "intensified effort" would now be made of the existence of nuclear weapto make progress on reducing straons," he continued, "it has been tegic ouclear arms. The subject is expected to be a major item on the of two classes of nuclear weapons. summit agenda.

Mr. Reagan said Mr. Shultz would travel to Moscow oext and our American partners have month to work out the rest of the confidence the treaty will he details and to set a date for the summit meeting, likely to he held in Washington in late November.

out to be more difficult than any-

"For the first time in the history

possible to agree on the elimination This is a beginning. By year's end, he said, "both we

The principal remaining differ-Washington in late November.

Shortly after Mr. Reagan spoke, thing the missiles, which Mr. Shultz
Mr. Shevardnadze said at a oews called "a technical question" that conference at the Soviet Embassy: could be worked out. The Soviets

a five-year period for the longer [West Germany said Friday that ones; the U.S. position is that the it would dismantle its 72 Pershing shorter weapoos should he IA missiles "at the moment when

Mr. Shuitz and Mr. Shevardnadze succeeded in diplomatically sidestepping the question of the Pershing-IA, a West German mis-sile with a U.S.-owned ouclear warhead that the Soviets had said was an obstacle to completion of an INF treaty. The United States took the view that this was a "third country" system, similar to those owned by the British and French and could not he part of any U.S.-Soviet treaty.

Mr. Shultz said that "the Soviets raised questions about the German Pershing-IAs, which are not part of this oegotiation, and still aren't." But be said that Chancellor Helmut Kohl had paved the way for a solu-

want a two-year dismantling period West Germany would be willing to for the shorter-range weapons and scrap the missiles.

ESTABLISHED 1887

West Germany said Friday that scrapped within a year after the American and Soviet INF missiles treaty is signed and the looger weapons within three years.

American and Soviet INF missiles are eliminated," Agence France-weapons within three years.

reached an understanding, that will not be part of the treaty, that the ouclear warheads will be returned to the United States when the missiles are dismantled. Mr. Shultz said that, ooce this happeos, "they're no longer committed to the cooperative program and will be dealt with as the other warheads

Mr. Reagan has been under fire from some critics of the prospective treaty, especially in the conservative wing of the Republican Party. for being too eager to complete an arms deal to restore luster to a presidency weakened by the Iran-contra affair.

See ACCORD. Page 5

### Kiosk Japan's Growth Grinds to Halt

Japan's economic growth slowed to a halt in the second quarter of the year, causing fears that the country's economic policy will come under renewed attack from abroad.

The government said the zero growth rate for gross national product for April through June followed 5.3 percent growth in the previous three months. Officials blamed the slowdown on a sharp drop in exports and a rise

The United States has been urging Japan to spur domestic economic growth as a means of encouraging U.S. exports to Ja-pan and reducing the huge U.S. trade deficit. Page 11.



Beryl W. Sprinkel, President Ronald Reagan's chief economic adviser, is resigning. Page 11.

**GENERAL NEWS** FBI agents made use of a

drug lure to trap a Shiite Moslem hijacking suspect on the # Judge Robert H. Bork denied that he would press a conservative poliocal agenda on the Supreme Court. Page 3.

MAnother 'hacker' intrusion has raised the issue of whether any computer is secure. Page 2. ARTS/LEISURE

Art lovers can see some unex-

BUSINESS/FINANCE II Robert Maxwell, the British publisher, raised his holdings in two banking groups. Page 13.

Dow close: Down 3.26 The dollar in New York: DM £ Yen FF 1.806 1.657 142.55 6.0225

By David S. Broder

and character of the controversy

Joseph R. Biden Jr.'s fledgling

"They just have to try to ride out

This is not a candidacy strong

Full Text of 'Agreement in Principle' tions which will be cooducted in a single forum. WASHINGTON - The following is the full They approved a separate statement on this sub-

text of the U.S.-Soviet joint statement released by the White House on Friday: The secretary and the foreign minister also Secretary of State Shultz and Foreign Minister discussed regional issues. Shevardnadze have completed three days of thorough and useful discussions on all aspects of the

The two sides discussed a broad range of issues concerning bilateral relations. A work program was agreed to be implemented in 1987-88, designed to intensify joint efforts in various areas of U.S.-Soviet cooperation.

A constructive discussion of human rights issues and humanitarian questions took place.

Secretary Shultz and Foreign Minister She-varduadze agreed that an additional meeting is needed to review the results of the work in all of these areas, including the efforts of the delega-tions in the Geneva Nuclear and Space Talks. They agreed that this meeting would take place in Moscow in the second half of October.

In order to sign a treaty on intermediate-range and shorter-range missiles and to cover the full range of issues in the relationship between the two countries, a summit between President Rea-gan and General Secretary Gorbachev will take

The summit will be held in the fall of 1987, with exact dates to be determined during the talks between the secretary of state and the foreign minister in Moscow in October.

· formal agreement in July 1982 for each side

idea was vetoed by both governments.

range forces begin in Geneva in November. 1986: The Soviet leader, Mikhail S. Gor- Iceland, on an outline plan to abolish inter-

1983: Washington discloses that one of bachev, in January proposes complete mediate-range missiles in Europe and reits negotiator, Paul H. Nitze, and a Soviet elimination of U.S. and Soviet intermediate rain 100 warheads in the United States and

negotiator, Yuli A. Kvitsinsky, reached in- ate-range forces in Europe over five to Soviet Asia, respectively. But Mr. Gorba-



Foreign Minister Eduard A. Shevardnadze gestured as he left the State Department late Thursday after talks on nuclear missiles with Secretary of State George P. Shultz.

bans on European

medium-range missiles.

range missiles.

do not build up their nuclear arsenals. agreement on strategic and space weapons.

chev insists there must simultaneously be

1987: In February, Mr. Gorhachev

On July 22, Mr. Gorbachev accepts U.S.

On Aug. 26, Chancellor Helmut Kohl

pledges to dismantle 72 Pershing-IAs

based on West German soil if the United

States and the Soviet Union scrap their

suggestions of worldwide bans, not merely

drops linkage issue on INF forces.

## **Possible Soviet Gain** Is Seen By Analysts

WASHINGTON - U.S. defense analysts, reacting to the U.S.- weapons. Soviet agreement to scrap intermediate-range ouclear forces, said Friday that the accord could boost he said, "The Soviets can build Europe unless the NATO allies bolster their conventional forces. Separately, U.S. allies warmly

But some military experts say they are also concerned that Moscow could undermine the pact by aiming strategic, or long-range, missiles at targets now selected for Soviet intermediate-range weap-

welcomed the announcement of the

"Ignoring the conventional balance that heavily favors the Soviets Kohl called the agreement the is oot the way to go," Representative Les Aspin, Democrat of Wis-consin, said Friday after President Ronald Reagan announced the agreement in principle.

House Armed Services Committee, 72 West German-based Pershingsaid the proposed treaty was a move in the wrong direction be-cause it did oot address what he range missiles. asserted was the corrent conventional military imbalance.

the missiles on the ground, NATO becomes a much weaker organization. Therefore, I think there has to be a real commitment to cut drastically Soviet cooveotional

strength." Kenneth L. Adelman, director of the U.S. Arms Control and Disarmament Agency, said last week that he was worried that the Western allies might misread a treaty on intermediate ouclear forces as a sign that "peace has broken out."
"If that happens," he said, "I think history will judge this as a

very dark time." Lord Carrington, the secretarygeneral of the North Atlantic Treaty Organization, said Thursday that Warsaw Pact forces might gain

an edge during the three to five years during which the intermediate-range missiles were beiog scrapped. NATO would have to be on guard, he said.

the pact leading to "some mythical non-ouclear nirvana."

Mr. Aspin said it was essential to move quickly to curh strategic

"This seems the easiest agreement I've ever seen to circumven the Kremlin's military leverage in more long-range missiles and target the same targets that they cover now" through the intermediaterange weapons.

In Brussels, NATO said in a twosentence statement: "We have been trying for a long time to reach such an agreement. We hope that an agreement will be the beginning of a process in which we can live at a much lower level of armaments for the same security."

In Bonn, Chancellor Helmut "first major disarmament achieve-ment" to date. He said West Ger-many had made "a decisive contribution" to the accord.

Mr. Kohl's comments referred to Mr. Aspin, chairman of the West Germany's decision to scrap LA missiles in the event of a U.S.-

In Brussels, Prime Minister Wilfried Martens said his country And Malcolm Toon, a former would not deploy additional cruise U.S. Ambassador to Moscow, said missiles once a U.S.-Soviet arms

"If an agreement is concluded between the United States and the U.S.S.R., Belgium will not deploy the 32 additional missiles sched-uled for 1988," Mr. Martens said

after a cabinet meeting. "We will not await ratification of that agreement by the two parties to take this In Britain, Sir Geoffrey Howe

the foreign secretary, said the U.S. Soviet agreement was "a profound development, a formidable schievement, the beginning of the beginning" of NATO's dreams of reducing the level of nuclear weap-ons in Eastern and Western Eu-

It is "a reward for our strong, united negotiating strategy in NATO," he said.

In Moscow, the official newspaper Izvestia said that the Soviet-U.S. agreement is a first step in a He cautioned against the idea of real reduction of nuclear weapons but "we should not fall into euphoria." (Reuers, AP, UPI)

## Iran Panel's Draft Study Said to Focus on Contras

By David E. Rosenbaum

President Ronald Reagan handed the podium to Secretary of State George P. Shultz after announcing agreement with the Soviet Union on scrapping intermediate-range missiles.

relationship between the two countries.

The secretary and the foreign minister re-viewed the full spectrum of questions regard-ing nuclear, cooventional and chemical weap-

ons arms control. In particular, the two ministers,

together with their advisers, conducted inten-sive negotiations oo the question of intermediate-

range and shorter-range missiles. This result-ed in agreement in principle to conclude a trea-

The Geneva delegations of both sides have

been instructed to work intensively to resolve

remaining technical issues and promptly to com-

The secretary and the foreign minister agreed that a similarly intensive effort should be made to

achieve a treaty oo 50 percent reductions in strategic offensive arms within the framework of

Having discussed questions related to nuclear

Path to a Pact: Key Events

sc 572 U.S.

1981: Negotiations on intermediate- suspends oegotiations.

1977: The Soviet Union begins deploy- to cut back to 75 missile launchers. The

Pershing-2 and cruise missiles in Europe. arrive in Britain. On Nov. 23, Moscow

testing, the two sides agreed to begin before Dec. 1, 1987, full-scale stage-by-stage negotia-

the Geneva Nuclear and Space Talks.

plete a draft treaty text.

New York Times Service
WASHINGTON — A preliminary report of the congressional committees that investigated the Iran-contra affair concludes that the driving force behind the continued U.S. arms sales to Iran was the desire of some administration offi-Nicaragua, according to several members of the panels.

In interviews Thursday, they said the report stated that Presi dent Ronald Reagan's main motivation for approving the arms sales was his desire to free American hostages in the Middle East.

But they said the draft indicated that the president was manipulated into letting the sales continue by officials whose primary goal was to use profits to support the Nicara-

guan rebels, known as contras, after Congress cut off official mili-

then the national security adviser; Lieutenant Colooel Oliver L North, who was on the National Security Council staff, and William cials to raise money for the rebels in J. Casey, then director of central

finding is meant to explain why the secret arms shipments to Iran were allowed to continue over the objec-tions of senior officials like Secretary of State George P. Shultz and Defense Secretary Caspar W. Weinberger, the legislators said.

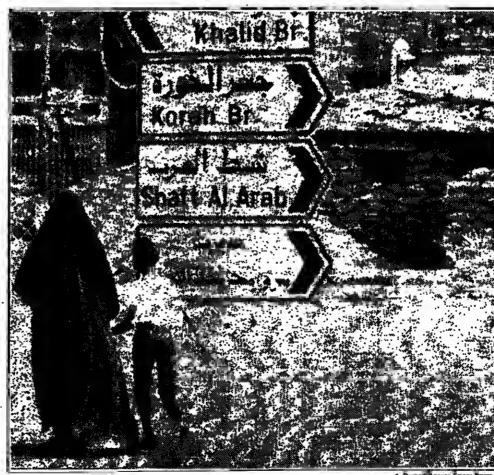
discussing the report have either seen the first draft of the committees' final report, which was prepared by the staff in consultation with the panels' leaders, or have discussed the draft with colleagues and staff assistants familiar with it. The report is scheduled to be published by the end of October.

tees met separately Thursday, their first meetings since the hearings ended early last month, to discuss the procedures under which the legislators may review and suggest changes in the 1,000-page draft.

Hawaii, the chairman of the Senate panel, said later that he expected many changes to be made before the report was published but that the changes would not involve the substance of the findings in the

Some Republican members said they disagreed with the finding that the arms sales were driven by the desire to raise money for the contras. Representative James A. Courter of New Jersey, who said he had read the draft, asserted that he believed the policy, however misguided, stemmed entirely from the president's concern about the hostages and his hope of improving the United States' relationship with

Mr. Courter said be planned not to sign the final report and to file See INOUIRY, Page 5



eight years, provided Britain and France

In February, Washington proposes a

worldwide han oo intermediate-range

forces by the end of decade but rejects

In September, Moscow drops British

In October, President Ronald Respan

and Mr. Gorbachev agree at Reykjavik,

limits on Britain and France.

and French limits.

woman and a child on a street in Basra, Iraq, on Friday, a day after Iranian shelling.

## Making Do on the Iraqi Front In Shuttered Basra, Tomorrows Are Full of Uncertainty

By Alan Cowell

BASRA, Iraq — Personally, said Halid Jamir Bohus, an ice-cream maker, he had got used to it, living within a shell's drop of a front line. But his birds, he said, in a resigned way that admirted some humor, they felt it. He gestured to a cage atwitter with budgerigars, all blue and emer-

When the shells come," he said, "they make too much noise." And that offers them some distinc-

Around here, apart from the shells and the broken drumbeat of artillery from the front, people do oot make much noise, because many have left their homes, just back from the flatness of the Shatt al Arab, the waterway that has been a source of dispute between Iran and Iraq for decades.

The nearest Iranian positions are reckoned to be only nine miles (15 kilometers) away, beyond the fisting hulks of tankers in the waterway, monuments to the start of the war seven years ago this mooth. In many parts of Basra, the homes are shuttered. The impression is of a city whose past is a faded memory and whose future seems full of uncertainties.

Basra is normally Iraq's second most populous city and is the closest major settlement to the hostilioes. By some estimates, half its population of 1.5 million has left because of incessant Iranian shelling, which might peak with hundreds of rounds a day or just sputter along as it did Wednesday, with only 20 shells falling.

The attrition has ebbed will and energies, which have been dissipated in the heat of a city painted in See BASRA, Page 5

## U.S. Protests 'Ambush' Of 2 in East Germany

WASHINGTON — President Ronald Reagan said Friday that the United States had protested that two members of a U.S. military lisiunder fire from a Soviet patrol.

Earlier Friday, Secretary of State George P. Shultz called the shooting unacceptable behavior" and said the Soviet foreign minister, Eduard A. Shevardnadze, who was visiting Washington, promised to look into the case promptly.
[Mr. Shevardnadze said Friday

that Moscow had apologized to the United States over the incident, Agence France-Presse reported

from Washington.]
The Pentagon said Friday that an air force master sergeant driving a vehicle was slightly wounded by bullet fragments. An air force captain

with him was not hurt. U.S. Army Major Dennis Pinkham at European Command Head-quarters in West Germany said the two-man U.S. liaison team, in a four-wheel-drive vehicle, "encounsoldiers."

A Pentagon officer called it "sort of an ambush situation."

tions on arms control and other U.S.-Soviet issues, said of the shooting: "We heard about this late yesterday afternoon and immediately took it up with Foreign Minister of Neutroppin.

view that this is just unacceptable Major Pinkham said the vehicle

"was hit seven times, shattering win-dow glass. One member of the team was wounded by a bullet fragment." U.S. officials were quick to bring up the March 1985 killing of Major Arthur D. Nicholson by a Soviet sentry in East Germany.
"We wish to emphasize as we did

when Nicholson was killed, their action is inexcusable," a Pentagon statement said. The airman in Thursday's incident, like Major Nicholson, was attached to the U.S. Military Liaison Mission Team in Potsdam, East Germany.

The military liaison missions were created in 1947 by the four occupying powers in Germany after World War II - Britain, France, the Soviet Union and the United States - to foster cooperation. The Soviet Union has a team in West Germany.

"We need to find out much more about this. Our men were not in a restricted area. There was no excuse tered a group of Soviet soldiers and for the use of deadly force," said a were fired at by at least one of these Pentagon official, who insisted on anonymity.

They were traveling. They were intercepted. It was like an ambush. Mr. Shultz, at a White House They wanted to continue on after briefing on three days of negotia- the shooting, but they were detained and prevented from doing so."

meters) northeast of the small town

said Thursday. But most said it was premature to write him out of the the firestorm," said Robert G. Beckel, manager of Walter F. Mon-

> enough to survive an extended cri-Two points were made by almost everyone interviewed after Mr. Biden's news conference to deal with charges of plagiarism of campaign speeches by the Delaware Democrat and a incident of a similar character during his law school

In a year when voters have

**Biden's Clouded Future** 

Plagiarism Affair Hurts Campaign been sensitized to issues of person-Washington Pest Service
WASHINGTON — The timing

that has erupted around Senator presidential compaign make the plagrarism question a serious prob-lem threatening his political future, political insiders in both parties hoped to introduce himself to

**NEWS ANALYSIS** 

at least a distraction and perhaps a

Predictably, the Washington re-action to the sudden flap that began blowing up around Mr. Biden only last Saturday was more extreme than that around the country. But several observers predicted

al trust and integrity by a series of highly publicized scandals, it is po-litically dangerous for Mr. Biden — or anyone else — to be placed in a position of having to defend his personal honor and character. · And for a candidate who

many voters this week under auspi-

cious circumstances as the chairman of the Senate Judiciary Committee holding televised hearings on the nomination of Judge Robert dale's 1984 campaign. "There's no H. Bork to the Supreme Court, havroom for any more shoes to drop. ing to deal with such a question is

> the national reaction could grow with media coverage of the Biden news conference. Johnny Carson in See BIDEN, Page 5

Those officials were identified as Rear Admiral John M. Poindexter,

In the context of the report, that

The senators and representatives

The Senate and House commit-

Daniel K. Inouye, Democrat of

Of Stagnant Economy

**Dampens Hopes for Plan's Success** 

signed reform plans-

tempi far-reaching changes,

losing control of the country."

an Eastern Europe otherwise ruled

While neighbors such as Czecho-

slovakia and East Germany have

appeared half-hearted in following

Mr. Gorbachev or even openly re-sisted, General Jaruzelski has at-

tempted to the last six months to

use the climate of renewal created

by the Soviet leader to break the

March to draw up a comprehensive

Since then several leading Polish

experts on economic reform, after

Several aspects of the Polish

more daring and more difficult

involve a significant expansion of

The other task faced by General

PRIVATE STRUGGLE. A MOMENT OF RECOGNITION.OF RESOLVE TO

REACH FOR MORE. OMEGA. FOR ALL YOUR SIGNIFICANT MOMENTS.

Sign if want plus and

list of proposed revisions.

political and economic life.

by veteran traditionalists.

By Jackson Diehl New York Times Service
WARSAW — Poland's Communist leadership, inspired by the example of Mikhail S. Gorbachev, is

preparing to launch a major new

the country's failure to resolve the

deep political conflicts of the Solidarity era is dampening hopes for

meaningful change, according to

government officials and political

After months of remarkably

open national debate, a special government commission is due to

present a broad plan for changes in

the socialist economic system next month that should, at least in the-

ory, rank Poland among the leaders

Drawn up to the face of long-

lasting economic stagnation, the program represents the first com-

prehensive reform effort in Poland

since the banning of Solidarity, the

independent trade union move-

ment. Officials say it will funda-

mentally change the nature of

Communist rule in Poland, decen-

tralizing power and significantly

expanding opportunities for pri-

There are going to be great changes in Poland in the last quar-

ter of this year," said Jerzy Urban,

the government spokesman.

"above all in the economic sphere, hut also in political life."

of Solidarity, which still functions

to semiclandestine form nearly six

years after its suppression under

martial law, agree that the new plan

is ambitious. But like some asso-

ciates of the Polish leader, General

Wojciech Jaruzelski, they ask

whether it will be possible to imple-

ment the reforms to the face of stiff

resistance from an entrenched bu-

reancracy and a distrustful society.

It is generally acknowledged by

Western diplomats and activists

vate enterprise.

of such East bloc reforms.

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TE VIEW IN NOTES

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Not behavior and remem Main Dolorer Basilica simall authors disunc-"at man and "He loves in the are sick, those

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pressed demands for higher wages and better working conditions. (UPI)

A 24-hour strike by Italian railroad engineers demanding higher pay and pension benefits ended Thursday after paralyzing most rail services across the country.

more than 1,300 people in Nigeria.

Correction

An article Tuesday incorrectly stated Moscow Narodny Bank Ltd.'s

## Europe Offers to Launch Satellites for Indonesia

JAKARTA — Europe's Arianespace consortium, huoyed by the success of its latest rocket launching, is offering to launch Indonesian satellites at a reduced price to

Frèdéric d'Allest, president of Arianespace, was quoted Friday as saving the consortium has offered to launch Indonesia's Palapa B-2R telecommunications satellite earli-

er and more cheaply than the Americans could do it. Mr. d'Allest spoke to reporters

from the Indonesian newspapers Kompas and Suara Pembaruan at the Arianespace center in Kourou, French Guiana, after the launching

of two satellites Wednesday. He said he made the offer during previously undisclosed visit he made to Indonesia two weeks ago to meet the telecommunications minister, Achmad Tahir, and the

ogy. Yusuf Habibie.

munications to link its archipelago of 13.000 islands, hut sethacks in

der the cost of a launching by a

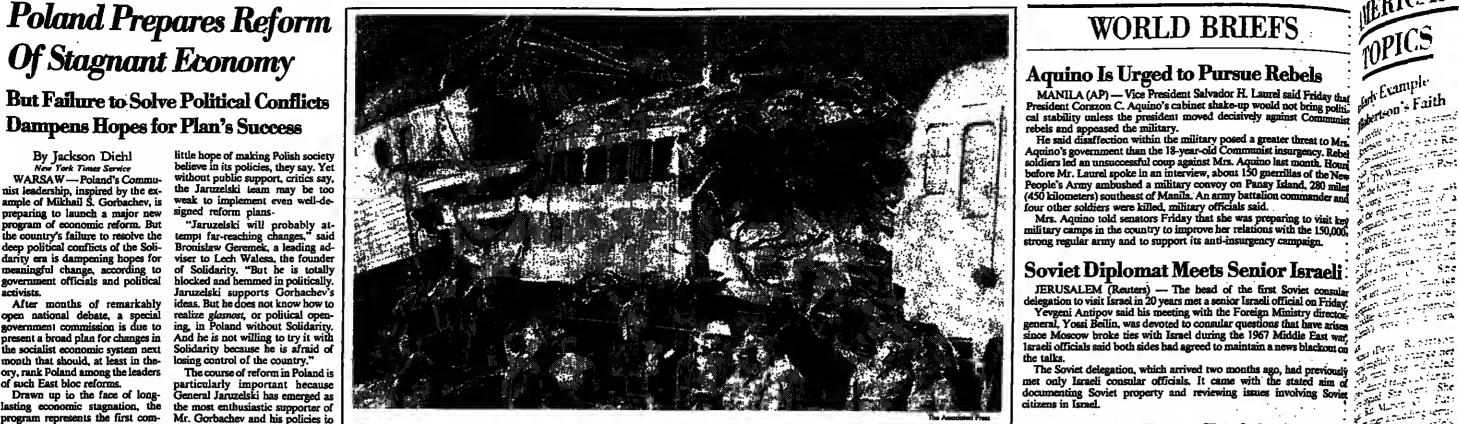
U.S. Delta rocket. It would be able to put the satellite into orbit in March, 1990, whereas the United States was not

Kompas said a launching by a Delta rocket would cost \$60 mil-

Mr. d'Allest said he had also discussed an Indonesian plan 10 build

ally located for launchings. back by Indonesia from a consor-tium that financed its recovery af-

ter it was placed into an incorrect orbit during a U.S. Challenger mission in 1984.



TRAIN CRASH — Three persons were killed and 65 town of Lambach. One was running from Innsbruck to

hurt when two trains collided Friday near the Austrian Vienna, the other was going from Vienna to Salzburg.

computer systems on electronic puter related crime for the Council

# Computer 'Hacking': Is Anything Secure?

By Barry James

ong-standing stalemate to Polish A 17-year-old Chicago high The momentum for economic reschool student, in another case of form began to gather when General computer totrusion, has been ac-Jaruzelski, anxious to refute cused of stealing \$1 million worth charges that his economic policy of software by breaking toto Amerconsisted mainly of ordering periican Telephone & Telegraph comodic consumer price increases, orputer systems around the United dered a special commission in

> Prosecutors said the youth was also suspected of using a personal computer in his bedroom to break into NATO computers in North Carolina and Georgia and was "on the verge" of being able to disrupt AT&T's telephone network.

The report came after a Hamburg club of "hackers," as amateur computer enthusiasts are known. said this week that its members had broken into a computer network socialist economy more efficient. linking the National Aeronautics Poles may soon be allowed to buy and Space Administration with research centers in Western Europe.

The news has raised this quesstate monetary monopoly is to be tion: if amateur hackers can do it, broken up next year toto a West- what is to stop the Soviet Union ern-style, nominally competitive from trying to hreak toto sensitive Western computer systems?

The answer, according to securiplan, however, make it at once ty experts, is nothing.

"I presume we are secure," a than reforms attempted elsewhere North Atlantic Treaty Organiza-in the East bloc. Officials say it will tion official to Brussels said. "But if we are not, I don't think it's anyprivate enterprise in Poland, easing thing we would want to talk controls on private businesses and about.

allowing such new forms of enter-prise as joint ventures between A Pentagon spokeswoman to Washington said, "We have a numstate and private companies in ar- ber of measures and complete syseas ranging from electronics to tems to preclude inadvertent or in-

cializes to computer security, said. "Keeping secrets is basically a question of how much you want to

Jaruzelski's planners is to end chronic shortages of raw materials, tovest to countermeasures. Mr. Ball said the recently reported hacking cases tovolved people many cases, this will require steep breaking into systems through the price increases and tough controls poblic telephone network using on wage-austerity measures that modems. The obvious way of cirhave been repeatedly, and success-fully, hucked by Polish workers to communicate sensitive data only

over privately leased lines.

A RARE PUBLIC MOMENT IN A LONG

OMEGA ALWAYS MARKS

OLYMPICS IN THE SPACE

JKE YOURS, THE OMEGA

**OMEGA** 

Omega - Official Timekeeper of the Olympic Games, Calgary and Seoul 1988

SIGNIFICANT MOMENTS AT THE

PROGRAM IN SIGNIFICANT LIVES

In Washington, a NASA spokesman said that the Hamburg hackers had broken into a system that did not toclude secret information and that the data were carried over

ordinary telephone lines. Mr. Ball said it was possible to large scale can cost hundreds of thousands of dollars.

Hackers often exchange information about how to break into

code, before storing it to a comput-er system. This makes information discover pass codes. "If you don't

weaknesses in their own systems.

basically secure against outside in- get the access code right after a trusion, he said, but if done on a couple of tries," he said, the system "automatically closes down and re-

Hans G. Nilsson, who is con-

10 women. The society estimates

The new report is an analysis

Demonstration Project, an \$80

million program sponsored to

the 1970s by the society and the

National Cancer Institute to

bulletin boards. Mr. Ball suggested of Europe to Strashourg, France, that security experts also tap into said electronic espionage by the Sothe hulletin boards to discover any viet Union was a possibility, particularly if directed against companies In addition, computers can be that might have systems that are equipped with software to prevent more vulnerable than those of encrypt data, or to convert it into hackers from running number- ughtly guarded defense ministries.

The question remains, however, about whether electronic spies are tapping Western secrets without being detected.

percent of computer crime is detected," Mr. Nilsson said, "and

day, saying that the "pro-immi-grant lohby" was conducting a witch hunt against him after com-"At a guess, not more than 5 ments be made about Nazi gas

### In a statement to reporters at the National Assembly, Mr. Le Pen called on French Jews not to be frightened by "this campaign of lying," adding: "France has the same love for all of its sons, no Study Backs Earlier Mammograms

By Susan Okie

Washington Post Service
WASHINGTON — Regular that 41,000 American women will die of the disease this year, mammograms to check for placing it second only to lung breast cancer, widely recomcancer as a cause of cancer mended for women over 50, can deaths among women. also prevent deaths of women in their 40s, according to results of of breast cancer survival data an American Cancer Society among women who participated in the Breast Cancer Detection

In both age groups, women whose breast cancer was found while they were enrolled to a national study that included annual mammograms had survival rates substantially higher than expect-ed from national statistics, suggesting that more cancers were detected at an early, curable

Cancer experts predicted Thursday that the findings ommendations that women 40 or older have a mammogram annu-

ally. A mammogram is a special type of X-ray used to view the In the United States, breast study the benefits of regular mammograms and breast examinations. The project, which tovolved

280,000 women, provided annual screening examinations, including a physical examination and five years. The examinations re-

women, who were then sent to their own doctors for treatment.

vealed hreast cancers in 4,257

The new report, published to

the September-October issue of

women with detailed national breast cancer survival statistics compiled by the National Cancer Institute. Dr. Charles R. Smart, chief of

the cancer institute's Early Detection Branch, said that if doctors across the country would recommend regular mammograms for their female patients over 40, the national death rate from breast cancer might be cut by 46 percent, as was seen in the

study. When mammograms were first being developed, they delivered significant radiation doses, raising concerns that if a woman was regularly tested over her lifetime. the cumulative radiation exposure might actually tocrease her

breast cancer. But in recent years, technological advances have greatly reduced the radiation doses to-

volved. At the same time, mammograms can detect many breast cancers too small to be felt during a physical examination.

## cancer strikes about one out of Ca, the cancer society's journal, Soviet Participants in Missile Crisis To Discuss the Affair at U.S. Meeting

By Richard Bernstein
New York Times Service

NEW YORK - With the 25th anniversary of the Cuban missile crisis approaching, U.S. and Soviet officials, including some who were closely involved as the crisis unfolded in 1962, plan to meet to

discuss the event. The meeting, which is being sponsored by the Center for Science and International Affairs at Harvard University, will bring to-

gether such major Kennedy admin-

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istration figures as Robert S. Mc-Namara, who was the secretary of defense, and McGeorge Bundy. then the national security adviser. and at least three Soviet officials.

Among these will be Fyodor M. Burlatsky, who, as a speech writer for the Soviet leader, Nikita S. Khrushchev, drafted several of the major statements and communications addressed to the Kennedy administration by the Soviet side.

Also expected to attend are Sergei Mikoyan, an academic specialist on Cuba whose father, Anastas L. Mikovan, was a close aide to Khrushchev, and Georgi Shakna-zarov, a senior staff member of the Central Committee of the Soviet

Communist Party.
Organizers said that the threeday meeting, which will include closed-door and public sessions, was seen as an opportunity to explore some of the many remaining puzzles of an event that, many historians contend, brought the world closer to nuclear war than it has

been before or since. James G. Blight, an organizer of the Harvard cooference, said tovitations had been sent to such senior Soviet officials as Andrei A. Gromyko, who was Khrushchev's foreign minister and is now president of the Soviet Union, and Anatoli F. Dobrynin, the Soviet ambassador to the United States during the crisis, but they declined to attend or

failed to respond to the request.

There's still a gap, since we won't have the real Soviet counterparts to people like McNamara and Bundy," Mr. Blight said.

But, emphasizing the unprecedented nature of a Soviet-American discussion of the crisis, he said. "It's enough to get the people that we have behind closed doors and see what comes out of it."

The Cuban missile crisis began in October 1962 when American reconnaissance photographs taken over Cuba provided indisputable proof that the Russians were buildtog missile installations there.

On Oct. 22, Kennedy made a nationally televised speech announcing a naval blockade of ending finally when Khrushchev never before been made public.

Soviet missiles would be removed to exchange for a U.S. pledge never to invade Cuba.

Several elements in the episode remain unclear from the American point of view, especially the plans and motives of the Soviet side, and the conference organizers hope to gain new information to that area.

Mr. Blight referred to some basic questions about the crisis posed in an interview by General Maxwell G. Taylor, the chairman of the joint chiefs of staff at the time.

"Why, oh, why did Khrushchev think he could get away with this?" Mr. Blight quoted General Taylor, who died this year, as asking. Why, oh, why did he put the missiles in to the first place?"

Mr. Blight said the Russians may well have their own questions about American actions. "From the Soviet side," he said, "the question might well be, why, oh, why did Kennedy decide to make a crisis out of it, since it didn't really become a crisis until he made his

"It's clear now that the Soviets were as shocked by that as we were by the fact that they put the mis-siles into Cuba in the first place,"

The planned conference was prompted by a meeting, held in Florida to March, at which a group of Kennedy administration offi cials spent four days discussing the Cuban missile crisis. That gathering produced the idea for a further meeting that would include partici-pants from what Mr. Blight called the other variant," meaning the Soviet side.

The conference, which will take place Oct. 11 to 13 in Cambridge, Massachusetts, will include a closed-door session, a transcript of which will be made public after participants have reviewed it. There will also be several public

In one session, Mr. Bundy is to give a summary of conversations held during the crisis by Kennedy and several of his senior assistants that Kennedy secretly taped. Mr. Cnba. A tense week of negotiations Bundy has made a transcript of the and public statements followed, tapes, the contents of which have

used to kill Jews during World War IL as a "detail" of history, a remark that brought widespread protests. Jean-Marie Le Pen He said Friday, however, that his full response had "left no doubt about what I think of the martyrization of the Jewish people of Europe by the Nazis and about the condennation that I have for this crime."

### Extremists Raid Schools in Punjab

**WORLD BRIEFS** 

JERUSALEM (Reuters) - The head of the first Soviet consular

delegation to visit Israel in 20 years met a senior Israeli official on Friday.

4 Europe Air Force Chiefs in Accord

on the part of the four nations to move toward development.

The EFA project began in 1983. Since then, three similar documents

Le Pen Defends Gas Chamber Remark

the four countries plan to build by the mid-1990s.

PARIS (AP) - Jean-Marie Le

Pen, leader of the far right National

Front, lashed out at his critics Fri-

matter what their race or religion."

On Sunday, to a radio toterview, the National Front leader had re-

ferred to the Nazi gas chambers.

MADRID (AP) — The air force chiefs of staff of Spain, Britain, Italy and West Germany signed an accord Friday outlining the operational and technical features to be included in a European Fighter Aircraft that the four countries plan to build by the mid-1000.

have been agreed upon. Britain and West Germany each plan to contribute 33 percent of the money for the project and order 250 of the planned 95-ton, 165-font (50-meter) wine-span iets to be the countries.

A Spanish Defense Ministry spokesman said the document was the last feasibility and operational plan expected before a required final decision on the part of the four nations to many account of the four nations account of

9.5-ton, 165-font (50-meter) wing-span jets to be the countries' principal

rebels and appeased the military.

CHANDIGARH, India (AP) — Suspected Sikh extremists attacked schools with automatic weapons in five villages Friday, opening fire on Hindu teachers and killing a total of eight persons, the police said. It was the second day to which attackers killed Hindus in the northern state of Punjab, where Sikhs are a majority. Seven Hindus were killed omosexuals Protest.

Thursday night at a Hindu bazaar to Amritsar.

A police spokesman said the attacks were in villages so far apart that

more than one gang must have been involved. The attackers came in jeeps and sought out only Hindu teachers, he said. BANCISCO - As hundistribution of the lead ವಾಣಿಕ III- ಎಂಬರ್ನಿಂಟರು ಅಲ್ಲ-

FAA Inspection Faults Delta Pilots

WASHINGTON (AP) — The Federal Aviation Administration said in the Franciscans of poor communications and coordination and "lapses of the said was since the said was

discipline" in the cockpit.

In n report prompted by a series of pilot errors last summer, the FAA 'me of forgueness of sin said the shortcomings were a result of a "lack of clear-cut, definitive "said that Delta pilots said that Delta pi were in general compliance with safety regulations but that "instances of a breakdown of communications, a lack of crew coordination, and lapses

of discipline in Delta's cockpits" were regularly observed.

Delta issued a statement saying the FAA had found nothing that was considered a safety violation and had levied no fines. The airline said it where the word had already taken steps to resolve problems on flight crew coordination. He said Toursday

## TRAVEL UPDATE

Employees of Japan Air Lines and Northwest Airlines caused flight cancellations Friday at Scoul's Kimpo International Airport as they

A fresh outbreak of yellow fever has been reported in northern Nigeria, the Ministry of Health said Friday. Since October the disease has killed

1986 profit performance. The bank does not report pretax profit.

entice business away from the

minister for research and technol-

Indonesia relies on satellite comthe U.S. space program have de-layed the launching of Indonesian

Mr. d'Allest was quoted as say-ing the European space consortium was offering a price 10 percent un-

ready to launch it until the end of that year.

a launching center in the east of the country. Indonesia believes its position on the equator makes it ide-The Palapa B-2R was bought

Indonesia has until now relied on

the United States for launchings. but it has become worried by delays caused by the explosion of a U.S. space shuttle. It has had talks with both the Soviet Union and China about using their launchers.

years on the political sidelines, have prepared detailed measures that are to be presented next month in the Polish parliament. Some of the steps are familiar from policies carried out in Hungary and China that seek to use market tools of capitalism to make the bonds and even stocks from state companies, for example, and the

banking system.

government leaders that the last reform program, adopted in the last weeks of Solidarity's existence in 1981, never was effectively carried out. Published government polls show that most of Poland's 38 million people do not believe that further reforms by General Jaruzelski's government will improve the country's situation. General Jaruzelski, analysts say, is still haunted by the political legacy of his suppression of Solidarity. Without the help of the union, its

followers, or the Roman Catholic Church, the government can have Colombia Chief Ends His South Korea Visit

United Press International SEOUL - President Virgilio auto parts. This move is likely to correct access to our computers." Barco Vargas of Colombia left for draw resistance from Communist Mike Ball of B.I.S. Applied Syshome Friday after a three-day South ideologues as well as workers who tems Ltd. to London, which spe-Korean visit unexpectedly stretched to 11 days because of emergency

resent inequalities of income. On Thursday, Mr. Barco met with the South Korean president, Chun Doo Hwan, and they announced a 19-point communiqué on economic and technological exchanges. Mr. Barco, 66, the first South American

ancing supply and demand. In during the past five years.

energy and consumer goods by bal-

president ever to visit the country, underwent surgery for a perforated colon and peritonitis.

The pope and the believe California.

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enbracing Brendan O'Roushe

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mists Raid Schools in Page Pope Meets Victims of AIDS

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PROBLEM ... والمحاوة وكالإواريخ Pope John Paul II's outspoken opforcefully told San Franciscans . ... that God is always ready to forgive even "when we have sinned." Same and the same

change their behavior and renew المنافقة الم "homosexual." He said Thursday at the Mission Dolores Basilica: those of you who are sick, those who are suffering from ATDS

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## **AMERICAN TOPICS**

### An Early Example Of Robertson's Faith

In a profile of the Reverend Pat Robertson, who plans to announce his candidacy for the Republican presidential market tion Oct. I, The Washington Post recounts the following:

The young mother had just entered the eighth month of a tiring pregnancy when her hus-band dropped a devastating piece of news. He felt a need, he said, to go to a rustic island in Canada for a few weeks to find communion with God. She would be left alone to manage her pregnancy, care for the cou-ple's toddler son and supervise the family's move to a new

"Adelia (Dede) Robertson struggled mightily to change her husband's mind. She ridiculed him as a schizoid religious fanatic. She argued. She wept. She begged. But Marion G. (Pat) Robertson, then a budding seminarian, turned aside his wife's ssurance that would later help him achieve remarkable succes - as a broadcaster and and national religious leader. This is God who is commanding me,' he said. "And so Robertson set off for

his Canadian retreat where he soon received an urgent letter from his wife: 'Please come back. 1 need you desperately.' The confused young husband called on God for advice and received clear guidance. He sat down and wrote his wife that she would The Post said Mr. Robertson

still likes to tell this story today as an early example of "his intimate, daily relationship with

### **Short Takes**

"It goes without saying that Americans think that anything English is classy," writes the syn-dicated columnist Richard Cohen. The Washington Post recently devoted an article to the naming of housing developments. The British motif pre-dominates. Names like Kings Valley Manor and the Crest of Wickford have been given to developments. A variation of the British theme is the equestrian one. Thus we get Foxchase, Hunt Country and Derbyshire." Mr.

By Joseph Berger .



der Pluym standing in his 20-foot-high sand castle that be built in Santa Monica, California. The sand castle, which uses 160 tons of sand and which Mr. Vander Pluym claims is the world's tallest, was begun July 18.

Cohen remarks that "probably | films as "No Way Out," "The the prime leisure activity of Hunt Country residents is watching in which promiscuity is prevatelevision. But no one would ever call a development 'TV Acres.'

College football is big business, and not only to the universities and television networks. Take Penn State University at State College, Pennsylvania, whose football team was rated the best in the country in 1986, A study by the university's Center for Regional Business Analysis concluded that last year's seven home games rained more than \$20.4 million on the town and its environs - money spent on hotel rooms, restaurant meals, gasoline, parking fees, souvenirs, chrysanthenums and so forth,

Sexual promiscuity in Hollywood films supposedly is being cut back because of the AIDS threat, says Janet Maslin in The New York Times, but such new

fice. "Perhaps the current moral climate will indeed make sexual permissiveness seem woefully unfashionable," Miss Maslin writes, "But the movies have always provided escapism, and in cautious, fearful times that escapism could be welcome."

A mannequin was impersonat-ing a police officer, with much success, when someone broke the window of his patrol car and stole him. Police in Lindenwood. New Jersey, had placed the life-size dummy behind the wheel of a parked squad car to slow down speeders without tying up a real policeman. "The thing was very successful," Police Chief Raymond Wilson said. "It looked so real a woman stopped one day and walked up and asked directions."

## Bork Denies He Would Push Conservative Agenda

WASHINGTON - Judge Rob- after confirmation. ert H. Bork denied Friday that he agenda on the Supreme Court.

for a ruling he wrote upholding a yer, scholar and judge place him pained than proud. company's policy forcing women in Outside the mainstream of generala lead-filled workplace to be steril- ly accepted American jurispruized or lose their jobs.

mation hearings by the Senate Judiciary Committee, which will recommend to the Senate whether to approve the nomination of Judge Bork, Senator Howard M. Metzen.

At Yale Law School in New Hamiltonian to be on use used to be recanting on positions that he's taken over 20 years. That could be a sign of flexibility, but any the senator Howard M. Metzen.

At Yale Law School in New Hamiltonian to be on use used to be used to be recanting on positions that he's taken over 20 years. That could be a sign of flexibility, but the senator Howard M. Metzen. was a good example of the judge's insensitivity to women

The women of America have much to be frightened about from your appointment, blacks as well," said Mr. Metzenbaum, an Ohio Democrat. "You are a man with

frightening views." Judge Bork said the 1984 ruling merely upheld a finding by the Oc-cupational Safety and Health Adnistration that American Cyanamid Co. could not adequately reduce lead levels in one department to ensure the safety of fetu Since it was impossible to make

the workplace safe, the company said women could remain only if DeConcini, Democrat of Arizona, they underwent sterilization. Five have become political bretimen this out of 30 women chose to do so. week: They are the "swing" votes

opinion," Judge Bork said. "It is not an anti-women opinion. It is nomination of Judge Robert H. simply upholding a federal agency decision." He said the choice was to

With the 11 other committee women who were sterilized."

"disgraced in history" if he aban- ential committee's blessing. doned the relatively moderate Even in appearance, they are an stands he has taken in the hearings unmatched set. Mr. DeConcini has

would press a conservative political has coalesced around two argumance before the Judiciary Comments: that the views he has ex- mittee this week seems to be leavdence; and that his moderate

baum told the judge that the 1984 ven, Connecticut, where Judge decision by the U.S. Court of Appeals of the District of Columbia conservative juriet is hardly a faconservative jurist is hardly a fa-

Liberal opposition to Judge Bork Times reported, and his perfor- Bork's former office.

questions about his integrity," said gross simplicities at the professor one on the committee who can realdence; and that his moderate Owen L Fiss, one of three memand and the professor saying. Wait a ly take him on," said David Fraser, During the fourth day of confirstances this week merely reflect his bears of the faculty who expect to minute, there are distinctions here.' a postgraduate student. "They're mation hearings by the Senate Ju- ambition to be on the high court, testify against Judge Bork. "He have to say I've never seen that flexibility."

"The atmosphere of the hearings," Professor Damaska said, He also came under fresh attack pressed in a 25-year career as law- ing his former colleagues more "reminds me of a first-year class in constitutional law, where you very "I think he's raised very serious often find the students throwing lament his brilliance: "There's no

> "I think Book is finding that you don't make yourself popular by drawing those distinctions."

> Among students, Judge Bork's supporters revel in his fluent exege-ses of court decisions, and what they see as his clear intellectual

and turned radically to the right vorite son of the overwhelmingly ings is Professor Mirjan Damaska, "I listen to Biden and Kennedy after confirmation. liberal faculty, The New York the current occupant of Judge scumming out into total demagoguery," said Alex Kogan, a law student. "I think it's disgusting. I don't think they're listening to what be's saying."

Students who oppose Judge Bork taking him on as if they can parse

cases like Griswold vs. Connecticut

and win, and of course they can't." He added, "Instead of a bunch of white guys trying to talk law, they should have a woman of color who won't be able to get an abortion:

# He also said Judge Book would allow "government in the bed-room," oppose consumers and lim. Swing Votes on Panel: An Unlikely Trio

I think Heflin is looking for a reason to

for a reason to justify voting against.'

justify voting for, and DeConcini is looking

WASHINGTON — Three more sharply contrasting senators would be difficult to find: a folksy, southern Democrat who often votes with Republicans; an urbane, northern Republican who often votes with politician of yore. Democrass; and a cautious, western centrist known for balancing each liberal vote with a conservative one.

Yet Howell Heflin, Democrat of Alabama, Arlen Specter, Republican of Pennsylvania, and Dennis That is not a pro-sterilization on the Senate Judiciary Commit-

"remove all women from the de-members expected to split 6 to 5 partment or offer continuous em-ployment in the department to of this unlikely trio will decide Judge Bork also said he would be ate floor with or without the influ-

the gaunt face of the hard-nosed nee that he did not know how former prosecutor that he is; Mr. Specter, also a former prosecutor, has a studious demeanor, halfglasses poised on his nose; and Mr. Heflin, a huge, rumpled figure, re-sembles a homegrown southern

crimination.

Each has vowed to keep his mind

open until the hearings conclude,

but Wednesday and Thursday they

began to tip their hands as each

took a turn at questioning Judge Bork. Two said they came away

After a contentious exchange on

women's rights, civil rights and pri-vacy, in which Judge Bork sought

to emphasize moderate features of

his philosophy, Mr. DeConcini

shook his head and told the nomi-

with serious doubts.

"you're going to protect the citizens of this country" against sex dis-"I'm not trying to determine

whether or not he's a conservative," Mr. DeConcini said in an interview later. "My tastes actually run in that direction. I'm trying to decide

whether or not he is really radical,"

Bork for shifting his interpretation

of what kinds of speech be would protect under the Bill of Rights.

how he could reconcile his philoso-

pby of "judicial restraint" with the

not spelled out in the Constitution.

that do not conform to his pre-

from Texas, described Mr. Rea-gan at a breakfast with report-

ers as a "charming person, a

well-meaning person, not an evil person," but one who "hasn't the faintest idea of the

contents of legislation or the

application of real facts to real

Wright, "has the ability to

Mr. Reagan, added Mr.

Mr. Wright, a Democrat

conceived notions of reality.

Mr. Specter criticized Judge

He also challenged Judge Bork on

- A Democrat close to both senators

nation"

tee and among analysts. It is widely believed that Mr. Heslin, former chief justice of the Alabama Supreme Court, who frequently has supported the White House in close votes, is the most sought-after of

tion about his approach," Mr. Specier said during a brief break in

How the three will vote is a mat-

ter of some intrigue on the comm.

the questioning.

If he opposes Judge Bork, the thinking goes, a number of other southern Democrats will too.

Fellow Democrats said Wednesday, however, that Mr. Hellin was leaning to favor of Judge Bork.

"I think Hellio is looking for a reason to justify voting for, and to justify voting against," said a Democrat close to both senators.

lo addition, analysts caution that Mr. DeConcini, who faces recount's role in responding to what election in 1988 in heavily Republi-Mr. Specter called "the oceds of the can Arizona, may feel pressure to - rectifying moral wrongs vote for Judge Bork despite his an-

## Latin Diplomats Voicing | House Speaker Castigates Reagan Doubts About Reagan

By John M. Goshko hineton Post Service

WASHINGTON - President Ronald Reagan's criticism of the Central American peace process and his emphasis on supporting the Nicaraguan rebels have rekindled suspicion among some Central American officials and members of Congress that he does not want an accommodation with Nicaragua's leaders, according to diplomats from the region.

In recent days, doubts about Mr. Reagan's commitment to achieving a regional peace agreement have been voiced by Central American supporters of the plan put forward by Costa Rica's president, Oscar Arias Sanchez, and agreed to by "The Sandinista leaders:

House speaker, Jim Wright of Tex-The Mass at the Laguna Scca as, who along with President Reason proposed a peace initiative, something that helped lead to the Guatemala decision.

Mr. Wright made clear this week that his arrangements with Mr. Reagan for a bipartisan approach have been strained close to the breaking point by what he regards as the administration's "active opposition" to the peace talks.

Central American diplomats said they were disappointed by the administration's spurning of their pleas not to raise the issue of continned aid for the Nicaraguan rebels, known as contras, before the Nov. 7 deadline set in Guatemala for working out a cease-fire.

The diplomats were also unhappy about Mr. Reagan's statements last weekend that the Arias plan is insufficient to force the "complete democratization" of Nicaragua.

Mr. Wright said Thursday that recent talks with Central American officials had given him cause for cautions optimism that a cease-fire accord could be reached before

The White House spokesman, demonstrators, most of them ho-Marlin Fitzwater, has denied that the administration is trying to force Nicaragua (o reject an agreement by raising the negotiating stakes. He acknowledged continuing U.S. concern that the Arias plan does not ensure that Nicaragua will permit democratization and cut its military ties to Communist countries. But he insisted that "this kind of criticism in no way is meant to

> indicate lack of support."
>
> Critics of the administration, however, contend that recent comcongressional testimony by Secretary of State George P. Shultz last

be antagonistic to the plan or to

under any conditions, a Marxist government in Central America. In an interview last week in U.S. News & World Report, Mr. Reagan said the contras must be supported until there is an agreement guaranteeing "complete democrati-zation" of Nicaragna.

Mr. Reagan's critics say the implication is that the administration. which formerly sought to overthrow the Sandinists by force, is offering them the alternative of agreeing in negotiations to accept a U.S.-dictated model of how Nicaragus should be governed.

Costa Rica's foreign minister, Rodrigo Madrigal Nieto, said last week "The Sandinista leaders are

of democracy the Reagan administration wants."

the Sandinistas will accept certain democratic measures called for in the Arias plan - greater freedom of the press, independent political parties, guarantees of civil rights - tle evidence so far of an immediate that will provide the beginnings of broad threat to the environment or an infrastructure that cannot be public health from acid rain, a Reaeasily dismantled and that can be built upon."

■ U.S. Aide Visits Nicaragua sharp criticism from U.S. environ-Helen Dewar of The Washington mentalists and the Canadian gov-Post reported from Managua: Secretary of Education William

Bennett marked the 200th anniversary of the U.S. Constitution on conducting a long-term assessment Thursday by visiting Nicaragua and reaffirming the administra-tion's commitment to the contras.

ence. "To abandon the contras is to The assessment was contained in enter on an irreversible course, an interim report Thursday. The Once abandoned, they are lost."

Mr. Bennett's daylong visit coincided with the opening of two members of Congress and some scimeetings in Managua to discuss entists criticized the report, calling putting the Central American it a misleading political document peace plan into effect.

The five regional foreign ministers met, as did a group of Latin trols that require industry to reduce American deputy ministers and representatives from the United

The report was assailed by Cana-Nations and the Organization of da's environment minister, Thomas American States, members of a McMillan, who said that "it was commission that will oversee com- bad science and bad policy" be- ic rain, snow, fog or dry particles. Thailand and Venezuela. pliance with the accord.

The foreign ministers expres optimism about the accord's progress, but Mr. Bennett amplified the istration's objections to it.

The five presidents "are going by ments by Mr. Reagan, as well as their lights," he said, "but we must congressional testimony by Secre go by ours. We believe we must honor our commitment to the conweek, strongly suggest that the administration is unwilling to accept, pressure point for reform."



Jim Wright

psych himself up to reject factu-al data if they don't conform to By Tom Kenworthy Washington Post Service
WASHINGTON — Represcotative Jim Wright, the

Asked if Mr. Reagan is a speaker of the House of Repregood president, Mr. Wright said sentatives, characterized Presiwithout hesitation, "No."

"He's smart but he's ignorant dent Ronald Reagan on Friday, as a mediocre chief executive who "willfully" ignores facts

of the facts a president ought to know, and willfully so," said the An example of the presi-dent's refusal to confront factual data, Mr. Wright said, is Mr. Reagan's continued belief that

his administration's 1981 tax

cuts and its military buildup are

not the main causes of the soar-

ing budget deficit during histenure. "I like him personally, but not as president," said Mr. Wright.

## Criticism has also come from the louse speaker, Jim Wright of Textonic Speaker, Jim Wright of "However," he said, "we believe But Ecologists and Canada Object the opportunity now exists where But Ecologists and Canada Object

problems."

By Philip Shabecoff

New York Times Service WASHINGTON - There is litgan administration study group has concluded in a report that drew

connent The interagency National Acid Precipitation Program, which is of acid rain that was ordered by Congress, said studies so far showed that damage to lakes from "We will support the contras," acid rain was limited to a few areas,
Mr. Bennett said at a news confermostly in the U.S. Northeast.

final report is due in 1990.

Environmentalists, a number of that serves the administration's

The report was assailed by Cana-

cause it "downplays the urgency of the problem." Canada says acid to destroy freshwater life and is rain from the United States is dam- suspected of damaging forests. aging its lakes and forests, and crops and human health, Congress wants Washington to reduce the is considering legislation to control

fected areas, "a significant increase factories or power plants that use in the number of acidic lakes is coal. unlikely to occur over the next few decades" at the current level of pollution. The summary of the report also found little damage to forests, no damage to crops and "oo demonstrated effects" on human health from acid rain.

Earlier this year, in a concession into resistance in Congress over government officials said. getting money for more research.

director of the assessment program, said the report was a "stateof-the-science document" and "not a policy document at all."

Acid rain is a form of air pollution, largely oxides of sulfur and nitrogen, that travel through the atmosphere where they change It had sought permission to sell the chemically and fall to earth as acid-missiles to Indonesia, Singapore,

amage. the emissions of the pollotants that
The report said that, in the af-

### **Norway Refuses More Arms Sales**

OSLO - Norway has rejected a to Canadian demands, President request by Kongsberg Vaapenfa-Ronald Reagan agreed to consider brikk, the state-owned armaments a proposal that the two nations company that sold sensitive technegotiate a bilateral accord on con-trolling acid rain. But he has run missiles to four developing nations,

Defense industry sources warned Dr. J. Laurence Kulp, executive Thursday that the move could cripple sales of the company's Penguin

short-range missiles and push it closer to bankruptcy.

The company posted a 1.1 billion krone (\$166 million) loss in the first half of 1987 and is being restructured to save its weapons division.



The pope embracing Brendan O'Rourke, 4, who has AIDS. not be protesting."

two persons with aconired immune used as an automobile raceway. New York Times Service deficiency syndrome, among them SAN FRANCISCO — As hun
Many people had spent the chilly five Central American presidents at Marxists," he said. "They make no secret of that They are proud of it. dreds of homosexuals protested sion Dolores for the pope's visit bags to secure a good position to

'God's love for us as our father position to homosexual activity, he is a strong and faithful love, a love which is full of mercy, a love which enables us to hope for the grace of conversion when we have sinned, the pope said.
The Reverend Al McBride, an

As Homosexuals Protest, He Stresses Forgiveness of 'Sin'

The theme of forgiveness of sin was not new to this trip, but in San information officer for the Nation-- Francisco, with its large homosexual population, it appeared a point-ed appeal to homosexuals to conversion to all people.

The pope never used the word cisco, those words should be comforting and reassuring," he said. "God loves you all, without distinc-The pope arrived in San Francistion, without limit," and "He loves co by helicopter from Monterey, California, where he talked about who are suffering from AIDS and from AIDS-related complex." the farm crisis near one of the country's prime agricultural areas.

He spoke to more than 50,000 people clustered over two sandy hillsides in a natural bowl that is old boy who contracted AIDS through a blood transfusion. Sixty-

al Conference of Catholic Bishops, said the pope was offering forgive-ness, love and the possibility of "In the context of the large homosexual population in San Fran-

At one point, he bugged a 4-year-

began gathering after midnight on two of the hills. The crowd, including many people in wheelchairs near the froot, was divided by 110,000 pots of scarlet petunias

that stretched up a hill to the foot of a 99-foot (30-meter) cross made of scaffolding. The pope, speaking with more vigor than on other stops on his North American trip, said the church had no solutions for farmers losing their farms through debt.

He appealed to landowners and growers to respect the rights of farm workers to unionize and share in decisions about their jobs. He also praised legislation giving amnesty to many once-illegal aliens.

The pope has become a symbol of opposition to homosexual behavior, among Catholics and non-Catholics alike. His visit to San Francisco attracted a number of homosexual-rights demonstrators, many of them non-Catholics. In a barricaded area about half a block from Mission Dolores, 2,000

mosexual, shooted "Pope go home!" as John Paul entered the basilica. The demonstrators were noisy but good-natured and there was no violence. Most of the people inside the church were elderly, some of them quite frail. In the section where the AIDS victims were gathered, pale,

drawn faces, some badly scarred result of the syndrome, dotted the The pope walked down the center aisle, leaning over to touch foreheads and faces. He paused when he saw Brendan O'Rourke of San Jose, the 4-year-old who contracted

AIDS through a blood transfusion

at birth.

he cares."

John Pani picked the child up and hugged him as the crowd cheered. The boy tugged the pope's ears. Brendan's father, John O'Rourke, explained: "He likes to do that to people he loves." In his talk, the pope said that God does "not love us because we

love. "The greatest proof of God's love is shown in the fact that He loves us in our human condition, with our weaknesses and needs." After the speech, Patrick Kelsen, 31. said: "He is someone to roll back centuries of hatred for us gays. I think he cares. I don't always agree with him but I do think

Referring to the protest taking place a few blocks away, Earl McLeod, 53, said, "If they had

heard what I had heard they would

have merited it or are worthy of it,"

but because it is God's nature to



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rick be that Devail a suitant, b tain distrib when ever have to de biliry probl the baby-b in iowa

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# Herald Tribune.

## Saving the Ozone Layer

enormous credit for the part it played in achieving the world ozone treaty signed this week. On most environmental issues the administratioo has been more laggard than leader. On this the reverse has been true. The environmental administrator, Lee Thomas, and Secretary of State George Shultz were able to brush aside the minority of objecting ideologues within the administration and produce a sound position.

The treaty, signed in Montreal under United Nations auspices, still must be ratified, but that appears likely. It deals with chlorofluorocarbons, or CFCs, compounds widely used in air condidoning, refrigeradon, the manufacture of a wide variety of foam products and as solvents. Among their other attributes, they are cheap, durable and neither flammable nor toxic. But when released into the atmosphere, as almost all eventually are, they rise to mix with and dilute the ozone layer that shields the Earth from ultraviolet radiation. A thinning of the ozone layer is thought likely to lead to more skin cancer, damage to crops and

The Reagan administration deserves other plants, and serious climatic changes. The treaty would freeze CFC productioo in 1990 at 1986 levels, theo cut it in half by 1999. By itself this might oot be enough to stop attenuation of the ozone layer. But the 50 percent cut is expected to stimulate the development of alternate compounds, which then will supplant the offending CFCs. The chemical industry feels confident that it can produce such compounds. That may have helped to make this an easier treaty to negotiate; the affected interest group had less to lose. But the industry bas behaved in exemplary fashion even so.

Some people hope the ozone treaty will become the example for other such agreements. We do not know if it can, but it is an extraordinary achievement on its own terms, the more so because of how quietly it was brought about. A major environmental threat apparently has been deflected with little of the shouting that usually accompanies such problems - maybe because there was so little shouting. Good for all involved.

— THE WASHINGTON POST.

### No End to the Scandal

finance — to moderate the begging for funds and buying of access around which the U.S. legislative process now revolves — is dead for this year. It set a quiet record. Seven times in the three months the bill was technically on the floor, Majority Leader Robert Byrd petitioned so that the Senate could proceed; seven times the Republicans, or enough of them, turned him down. Mr. Byrd has now withdrawn the bill, though he vows to revive it in the election year. He warns that a scandal lies ahead; others say it will take a scandal to dislodge the measure

Inevitably there will be a scandal - indisputably corrupt, giving off an unmistakable stench — and everyone will be embarrassed and start flapping, and perhaps the system will be changed. But you do not have to wait: The scandal is already here. It lies not just in the rancid system, but in the shrugs of acceptance with which the system is met, in the ghb refusal of the Republicans to take the minimally necessary steps to change it. Because they are better fund-raisers than the Democrats, they think that in the short run they preserve an advantage. We doubt it. Meanwhile they tarnish themselves and the institution of which they are part.

The sums required to campaign have become too vast. An average Senate seat now costs \$3 million. That means an average senator must raise \$10,000 a week every week of his six-year term. A senator from a large state or who expects a strong opponent must raise much more. To do so, senators must sell some part of themselves and their offices.

The year began with the earthy news that Senator Lloyd Bentsen, on his ascension to the chairmanship of the Finance Committee, had created a breakfast club through which invited lobbyists could contribute \$10,000 each for the privilege of meeting with him once a month until the 1988 election. Mr.

it turned out that other pillars of rectitude on the Finance Committee had had similar arrangements, as did Majority Leader Byrd. Nor did the disbanding of the club much matter, except in preserving the semblance of propriety. Most of the same lobbyists gave Mr. Bentsen the money anyway, without the eggs. Maybe the money flows to him and Mr. Byrd and the others partly because they are such statesmen. We would like to think so. But who really does?

The House, if anything, is worse. The amounts are smaller — \$300,000 for an average term - but the dependence on organized ring, on the political action committees, is higher. Many senior members of the House get more than half their money from PACs; many get more than they can spend. It is not unfair to say they are kept by the interest groups over which their committee assignments give them jurisdiction.

There are some who call this system healthy, democracy at work. To a point it is, but it is past that point. There need to be limits. The Supreme Court has said that spending limits must be voluntary, which means as a practical matter that there must he incendves to abide by them; they have to be in return for public funds. The Republicans object to poblic financing of campaigns. The Democrats backed it out of their bill until it was only an insurance policy for candidates who agreed to abide by the limits for their states but whose opponents would not. The Republicans (except for three moderates) still would not agree. The limits turn out to be their sticking point. They are wallowing in excess. The Senate lives with its hand outstretched as a result.

Mr. Byrd should indeed bring the bill back. Those who will not change the system should have it bung around their necks.

— THE WASHINGTON POST.

## A Fund for Safe Air Travel

ical fog enveloping the troubles of civil aviation in the United States. First, despite improvements, there is an enormous oeed for basic facilities — runways, terminals and even whole new airports. The second is requires forfeiture of \$2 in FAA operations that receipts from current aviation taxes are nadequate to meet the need.

Fed up with charges that they were hoarding trust fund dollars to make the under great pressure, some relationship bedeficit appear smaller, Elizabeth Dole, the outgoing secretary of transportation, and James Miller, director of the Office of Management and Budget, recently issued figures that illuminate the problem.

In an article in The Wall Street Journal, Mr. Miller said that aviation user fees would produce \$3.2 billion this fiscal year. But the Federal Aviation Administration's projected spending totals \$5 billion. Over the last six years, federal aviatioo expendi-tures have totaled \$27 billion. Federal officials say that civil, as opposed to military, aviation fairly accounted for 85 percent, or \$22.7 billion. But only \$15.2 billion in revenue came from the trust fund, the rest from general revenue. Even if the accumulated \$5.6 billioo surplus were added to this \$15.2

Two facts finally emerge from the orator- billion, it is clear that civil aviation is getting back more than it puts in.

Mrs. Dole and Mr. Miller blame Congress and a perverse penalty in the trust fund law money for every \$1 that capital appropria-tions fall below authorized levels. The clause is designed to preserve, in a federal budget tween the trust fund's basic purpose - capital improvements — and its actual use.

But there is a much larger point. Even counting the surplus, there is not enough money for facilities to keep up with the growth in air travel. Ticket and fuel taxes ought to be raised substantially. Most travelers, given the choice between paying an extra dollar or two and enduring delays, discom-

fort and possible hazards, would gladly pay. Current budget politics also requires guarantees that an enlarged trust fund be devoted solely to aviadon. At a minimum, it ought to be possible to extract moral commitments from congressional leaders and the White House. A trust fund demands at least that much trust.

— THE NEW YORK TIMES.

### Other Comment

### Toward a New Summit

The talks in Washington between U.S. Secretary of State George Shultz and the Soviet foreign minister, Eduard Shevardnadze, have brought an "agreement in principle" on eliminating intermediate-range ouclear weapons. The two superpowers apparently will be able to hold a new Reagan-Gorbachev summit meeting (the third in two years), this one in Washington.

More novel is the readiness of both sides to solidify their rapprochement through concrete gestures to solve remaining problems. In this spirit came the announcement that talks on nuclear testing would resume by Dec. 1 (these were suspended after the Soviet invasion of Afghanistan almost eight years ago). And the proposal to hold ouclear tests

on each other's territory appears to point to a severe reduction - a final ban is still some time off - in such testing.

The two camps have also showed the

desire to move toward another objective agreed on at Reykjavik: a 50 percent reduction in strategic arms. Does [Mikhail] Gorhachev, who talks of concluding such a treaty early oext year, believe that the obstacle posed by the U.S. Strategic Defense Initiative will be removed hy then? Or is he willing to oo longer tie an agreement oo strategic ooclear weapons to the scrapping of "star wars," as he did with the Euromissiles accord? It is noteworthy that he showed very great discredon on the SDI program in an article recently published in Moscow.

- Le Monde (Paris).

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### **OPINION**

# Why Begin's Shadow Still Hangs Over Israel

WASHINGTON—It would be a day like any other, with a singular difference about which he had told no one, not even his closest advisers. The people he might have told — his wife, Aliza, his closest Irgun comrades — were dead. So, in many ways, was Menachem Begin.

On Sept. 14, 1983, be woke as always around 5 A.M. with the first light of day filtering into his room on Balfour Street in Jerusalem. If he chose, he could look outside his window and see the protesters, a constant reminder of one of his egacies — the war in Lebanon.

The oext day he was gone from office. He had served 2,251 days as prime minister, the longest tenure of any Israeli leader other than his old rival, David Ben Gurion.

Mr. Begin changed Israel and the Middle East in lasting ways. It has been four years since he left office, yet his shadow still looms over Israeli poliocs and the Middle East peace process. Israel lodge is, for better and in some ways for worse. the natioo that Meoachem Begin made.

How does one assess him? He is a man curiously out of step with his time, a visionary who tended to look backward, over his shoulder. More than any of Israel's leaders, he is shrouded in complexity and clashing tendencies. Always, he has been a man of controversy. To many, be incarnated the best and worst of Israel. He recalls the bihlical heroes and prophets with his acute and eloquent description of Jewish suffering, with his poliocal rhetoric, his defiance.

Let us look at his legacy:

Mr. Begin, though he played the role of eacemaker during the Camp David talks, may have destroyed some of Israel's options for peace. His legacy, the almost irreversible settle-ment of the West Bank and Gaza, deprived Israel of some important options for negotiation.

 He democratized Israel. He turned its polinical system from an elitist labor-dominated Socialist democracy into a genuinely populist de-mocracy. Mr. Begin also managed to raise the self-respect and political image of the Asian and African Jews, known as the Sephardim. Himself an Old World, East European, Diaspora Jew, he gave them a political voice.

• Mr. Begin, the champion of parliamentarianism, raised the stature of the Knesset and its political life, making it meaningful, functional and dynamic. After the 1948 war for independence, with the Etzel guerrilla group disbanded, the Knesset was the only arena left to him and his Herut Party. Not a distinguished legislator. he became one of the Knesset's best orators.

This is not to suggest he was a hard-working legislator, purposefully building the web of democratic structures like a patient spider. He had little patience for the actual legislative workings of the Knesset. Rather, be embodied the idea of parliamentary politics itself, defended it, insisted on it in a way that the centralized forces of Labor and the huge political figure of Ben Gurion did not.

 Mr. Begin left behind a bitterly divided Israel that has lost some of its political dynamism and decisiveness. Today's government of national unity is paralyzed on some major issues, hostage to the small religious parties that hold the balance of power. The established politicians and parties,

WASHINGTON — Ab., Griswold. By Day 2 of the Great

Bork Hearings, the reason be should

be confirmed was already obvious:

When was the last time the Senate, let

alone daytime television, was graced

vs. Kraemer, of Juscies Holmes and

Frankfurter, were allowed such play in

what Judge Robert Bork does to a

room full of pobticians, think what

intellectual fiber he could bring to

Judge Bork even brought oot the

best in his opposents. Senators Jo-

seph Biden and Edward Kennedy

have rarely been sharper. The same

cannot be said of the swing senators,

the nation's top court.

the national consciousness? If this is

When was the last time the ghosts of Griswold vs. Connecticut and Shelley

with debate at such a level?

By Amos Perlmutter

lacking vision and direction, have lost control. Mr. Begin's rise to power was not just another change of government, it was a revolutionary event. His electoral victory and his subsequent seven and a half years of rule successfully institutionalized a new and radically different political culture, one which, if not yet dominant, is promi-oent and visible. He changed the language of politics, adding messianism to Zionism's symbols.

His Palestinian policy was not a surprise, given that he was a disciple of Ze'ev Jabotinsky. For Mr. Begin, there was oo legitimate Palestinian. Arah nationalist movement. The territory of Palestine, of the historical British mandate, was



undivided and complete to him, it was Eretz Israel, the Land of Israel, of the Jews. He rescued the idea of Eretz Israel from the political fringe and brought it into the center of Israeli politics. It was this goal that determined and dictated his foreign, Arab and Palestinian

policy. Thus the hasis of the Begin approach was oot so much the search for peace, but rather making a reality of Eretz Israel. Once Egypt was removed as a potential military threat, he could concentrate on the elimination of Palestinian nationalism, the eradication of the Palestine Liberation Organization and creating the momenrum for the settlement of the West Bank.

Mr. Begio assigned the aggressive, talented and ruthless General Ariel Sharon the task of actually settling the West Bank. Within five years, General Sharoo tripled the oumber of settlements; by the end of 1982, their Jewish population had risen from 5,023 to 30,000. Mr. Begin then aimed to end the military and

By Charles Krauthammer

Dennis DeConcini and Arlen Spec-next one" but damned (I paraphrase)

ter, who appeared befuddled by the if I can find a blanket "right of priva-

political power of the PLO in the occupied territories and to move militarily against the PLO in Lebanon. He and General Sharon managed to destroy the PLO's power in Lebanon, but at a high cost to Israel in terms of casualdes, political unity at home and its image abroad. The Lebanon fiasco was Mr. Begin's undoing

The war failed to achieve peace with another Arab state and it failed to establish Israel's Christian allies in control. Above all it helped unleash the Shiite revolution in southern Lebanon and the Bekaa valley and made Israel in effect a oeighbor of Iran's Revolucionary Guards.

The war also failed to crush Palestinian aspirations for nationhood oo the West Bank. In fact, the oumber of anti-Israel incidents has grown in the occupied territories since 1982. And the PLO has survived as a policical endty, uniting behind its more militant members. Thus, Mr. Begin left office politically and psy-

chologically unfulfilled, his dream of settling the West Bank and Gaza only partially met and his goal of amilhilating the PLO as distant as ever.

How did be leave his country, his people, his party? Leaderless, divided and wounded. The eader, in the end, could not withstand the pressures of political defeat in Lebanon and - after the Sabra-Chatila massacre and the devastating Kahan Commission report - he retired and disappeared almost without a trace. The leader of Eretz Israel remains a recluse within his residence ou Ben Nun Street in West Jerusalem. His nation and party were left in disarray.

Stability has been restored to a degree by the unity government under Shimon Peres and Yitzhak Sha mir. The Israeli Army has left Lebanon, and the economy has recovered to a great degree, but the nation remains divided. Hopes for the restoration of national unity and consensus and the chances for peace with the Palestinians are as distant as they were in 1977, perhaps more so.

Mr. Begin's tenure raised the specter of radical nationalism within Israel. It unleashed religious,

nessianic and political forces that had never been present in force in Israel's political history. Verbal violence, political extremism, underground groups and a spirit of vigilantism began to find a permanent place in Israel's political scene after Mr. Begin's departure. The nation seems to be inevitably turning to the right and away from its Socialist-Zionist origins.

Mr. Begin, for all his faults, was never a messianic or vigilante Zionist, he was a true 19th century bberal. Yet with his theatrics and his appeal to opulism, he unleashed those very forces.

Menachem Begin was a detached, anachronistic leader, a romantic who never understood the craft of statesmanship or the workings of military strategy, a man who worshiped power, without ever fully understanding its uses and limits in the way Ben Gurion did. Strangely, he oever quite managed to know the essence of Israel, In 1987, he remains a stranger in his homeland, an isolated figure, much as be was when he arrived in Israel as a corporal in the Polish Army in 1942.

The writer is a professor at American University and author of a book on Menachem Begin. He contributed this comment to The Washington Post.

# Make No Jure to Trade-Offs Jacking In Rights Trade-Offs

By Flora Lewis

PARIS — Secretary of State
George Shultz made a point of taking up human rights in his talks this week with the Soviet foreign minister.
Eduard Shevardnadze, although the key issue now is arms control.
That is as it should be. The American and Soviet people need both.
From a U.S. point of view, the issue.

can and Soviet people need both.
From a U.S. point of view, the issues are linked on a fundamental level because the way Moscow treats its own people has a lot to do with how seriously the United States con its assurances that the Russians want to get on with Americans.

But this does not meet the control of the cont

want to get on with Americans.

But this does not mean negotiating trade-offs. Reducing stocks of micear weapons should be a good agreement on its own terms, and the treaty nearly completed looks like a good start on a much broader effort to move the much broader effort to move the world back from the danger of large. sente war. From one of the man region of the second of the man of the second of the se be vigorously pursued. Worried that the West is suc-

smiles or falling for the line that he must be protected from domestic opposition, Natan Sharansky recently called on the Western year. to keep asking him "hard questions" "human rights, violations of the Helsinki accord, Jewish emigra-

tion" (IHT, Sept. 15). Mr. Sharansky was finally allowed to join his wife in Israel last year after nine years in the gulag as a dissident and after a persistent, noisy Western campaign on his behalf. He knows he is a prime example of the effectiveness of Western public attention, and he begs those who helped him to keep on helping others. There are many more whose names are scarcely known. A letter from Leonid Fridman, at

the Harvard University mathematics department, puts forth the case of his grandparents: Natan Tkach. 75 years old, and Etya Podgorskaya, 71. Over 10 years they have asked to emigrate 18 times on the basis of invitations from Israel and twice on invitations from their daughter and son-in-law in the United States; all requests have been refused. This ought to be a clear-cut case

of family reunion. But the security risk clause has been invoked, inexplicably. Natan Tkach, his grandson writes, "is a poorly educated, virtually deaf, very ill retired factory worker who has oot worked for 15 years." His job for the last six years before retirement was to hand out overalls to other workers; he never had a position of importance. His riminess Dane: wife, Etya, had been a bookkeeper.

Their spirits were buoyed by the

Bork's Law: Scary to Some, but Hardly Beyond the Pale promise of glasnost when they last hatter for which he has applied to leave, in March. But the and course in it. new refusal sunk them into deep Regim Viction and depression, and Mr. Fridman fears against the and they will oot live much longer. What be hears from them, he says, is that "their only wish is to die in peace in the hands of their family."

> cumstances that Mr. Fridman wonders whether the release of a few dissidents and some tefuseniks "before the summit is not simply a game of political pinball to be stopped soon after the treaty is signed." Nobody can answer yet. Some op-ponents of arms control are cynically

> using the rights issue against any agreements with the Russians. This obviously is not true of Mr. Fridman. whose concern is with his relatives. Let us lean over backward and

assume that Mr. Gorbachev does want to enable his own people to live better and to deal humanely with those who want to join their families or, as Jews, to be citizens of the Jewish state. Let us assume that cases like the Tkachs are due to the powers of the multitude of bureaucratic dodos who do not want things to change in the Soviet Union.
It is all the more an anomaly then

that these modest people's chances have to depend on Western pressure. As long as that is so, the pressure will continue - oo matter what treaties are signed.

But if General Secretary Gorbachev finds it distasteful to be addressed with list after list of violations, to find the Western press enlisted as loudspeaker for cases demanding simple decency, he has another way of dealing with the problem. He could set up a system of ers has his mind. That makes him honest domestic appeal. He could make it possible without a publicity campaign for Mr. and Mrs. Tkach and others like them to obtain the rights that Moscow promised in signing the accords at Helsinki.

For his own purposes of modernizing the Soviet Union and improving its prestige, regardless of diplomatic deals, Mikhail Gorbachev oeeds to tackle this issue. It is not a condition for arms control, but it will not so away.

The New York Times.

## The Stunning Turnabout on Verification

Here were Senator Biden and

Judge Bork fencing over Griswold, a 1965 case in which the Supreme

Court threw out a state law banning

contraceptive use. It was in booor of

Griswold that Justice William Doug-

las invented the right to privacy (later

used to smite abortion laws), and in

dissent that Justice Hugo Black ar-

gued, "I like my privacy as well as the

ROME — Verification. Fool-proof, indisputable, reliable verificadon: This is what is needed in all arms reduction treaties. Real verification providing 100 percent confidence that obligations are respected and that bans are not circumvented. We have heard such requests time and again in recent months in many arms reduction forums. But not from the U.S. side, from the Soviets. This amounts to a Conemican revolution.

BORK

The absence of satisfactory verification provisions has been cited as the main reason the U.S. Senate failed to ratify SALT-2. Indeed, the fear of Soviet cheating has strongly influenced the U.S. attitude in most arms control talks in recent years. to accept foreign inspectors on Soviet territory has appeared immutable until now. This conflicting Soviet posture has paralyzed many arms control negotiations, notably the 40- ed in Geneva to ban chemical weap-

go far beyond any previous Ameri- put the United States on the defencan request in this field.

"We establish a strong link beadvocate are so intrusive that private

By Enrico Jacchia

an accord on measures of verification," Foreign Minister Eduard Shevarnadze said last month in a speech at the Geneva conference. He called the Soviet shift on verification an example of "new political thinking."
What has prompted this change?

A younger generation of scientists, placed by Mikhail Gorbachev in key positions of the Soviet Academy of Sciences and as advisers in Soviet arms negotiations, clearly has been influential. Its members have displayed a much more independent attitude at international forums. The new policy of glasnost calls

naturally for verification that things are not concealed. And, of course, the new approach has many political advantages for Moscow.

Consider the convention negotiat-

nation conference in Geneva on ban- ons: For 15 years the stumbling ning chemical weapons.

Now the Soviets want both verifi
Soviet refusal to accept the principle cation and on-site inspection. They of verification. Now the Soviets have tween nuclear arms reductions and chemical companies in the United

States are beginning to worry about the protection of their sensitive research production data.

donal dilemma: What does a judge

do when poliocians pass stupid, of-

Biden, Kennedy and company (poli-

dcians all) say: Override the pobti-

cians, strike it down, even if you have

to grow a right with which to do so.

Judges Bork and Black and Stewart

say: That would be nice, but it is one

of the inconveniences (and protec-

dons) of a constitutional system that

Both are legitimate positions. I tend toward Senator Biden's, but to

call Judge Bork's beyond the bounds

of permissible discourse is sheer prej-

udice. Indeed, the judge's position

a Nazi out's right to march. Both are led to results they dislike but see no

own desires free play, that continuing

and self-conscious remunciation of

power," Judge Bork once said, "that

s the morality of the jurist." And that

is the core of Judge Bork's judicial

philosophy. It is an attractive philos-

opby, with very unattractive results.

allow the historical creation of new

Unattractive because it does oot

That abstinence from giving his

There are two answers. Senators

fensive, reactionary laws?

a judge ma, not de that.

must be called principled.

principled way to avoid.

The Soviets want to allow inspec tions by one country of any facility at any site in the other country. To make cover-ups more difficult, they propose that "the period between the time of the request and the arriving of the inspectors at the inspection site should not exceed 48 hours. To prove their sincerity, they have

invited two representatives from each delegation of the Geneva ad hoc committee on chemical weapons to visit the military chemical facility at Shikhany, on the Volga, on Oct. 6 and 7. Only a few months ago the Soviet government refused even to acknowledge that it possessed chemical weapons. Now Moscow wants to conclude the negotiations rapidly.

The chief Soviet delegate to the
Geneva conference, Yuri Nazarkin,

has requested an extraordinary session of the conference to be held beginning mid-November "to complete most of the drafting of the convention." Interesting. The production of binary nerve gas artillery shells, authorized by the U.S. Congress, is set to begin Dec. 1.

International Herald Tribune

rights — abortion rights, minorities' rights to preferential treatment, the right to contraception - to accommodate a changing culture. There is no doubt that Judge

judge's answers, like law students oot cy" in the Constitution.

The charm of Griswold is that the quite able to follow the professor.

And as Judge Bork parried every one of Senator Howard Metzenbaum's Bork called it "outty." Justice Black questions, the uncomprehending senator plowed on down his staff-preator blowed on down hi

jecting a Supreme Court nominee has developed around the Bork nomination. You need not accept the nominee's ideology, only be able to locate it in the American mainstream. That should not mean that it must be middle of the road. It should mean that it not be eccentric or extreme. When Richard Nixon nominated

G. Harrold Carswell to the Supreme Conrt in 1970, Senator Roman Hruska of Nebraska, responding to the charge that Judge Carsonal was mediocre, opined that, "Even if he were mediocre, there are a lot of mediocre judges and people and law-yers, and they are entitled to a little representation, aren't they?"

To reject Judge Bork because his It takes a principled judge to de-fend a nutty law, just as it takes a principled civil bibertarian to defend philosophy is not "moderate" enough is to apply a kind of political version of the Hruska criterion.

Senator Biden and company are worried about the results that Justice Bork's decisions would yield, But dozens of conservatives, from Senator Orrin Hatch down to the lowlest young conservative with not a thought, and not a hlot, on his record, could be guaranteed to produce results identical to Judge Bork's and could not be denied confirmation. So why the mobilization against Judge Bork? Because none of the oth-

threatening. Opponents fear letting such an intellect loose on the court. If the Supreme Court consisted of a single judge, one could see how Senator Biden and his colleagues could legitimately reject Judge Bork. But to deny his constitutional view one sear out of nine is to claim that it has no place at the highest level of U.S. judicial discourse. And that is a confession of both judicial narrow-mindedness and intellectual fear.

Washington Post Writers Group.

## IN OUR PAGES, 75 AND 50 YEARS AGO

1912: AU.S. Warning WASHINGTON - The policy of

the United States toward the Central American and Caribbean Republics is clearly defined in an instruction sent by the State Department to the U.S. Minister in Nicaragua, for delivery to the Nicaraguan Government and revolutionists. It declares that the purpose of the United States is to foster true Constitutional Government and free elections. Strong moral support will be given to Governments ast revolutionists, and force will be used if necessary to maintain free communication and to protect the aragua to be "the most mexcusable in the annals of Central America." While the Note is addressed to Nicaragua, it is regarded as a general untional" at every effort t warning to the Southern Republics.

1937: FDR and the Court

WASHINGTON --- Speaking on the 150th anniversary of the signing of the Constitution, President Franklin D. Roosevelt last night [Sept. 17] cou-pled a defense of his plan to reform the Supreme Court with an attack on dictatorship. The President made it clear that, despite the Senate's defeat of the court plan, he still intends to fight for changes. He said that for 150 years there had been a struggle between proponents of "the original broad concept of the Constituti ... and those who would shrivel the communication and to protect the Constitution into a lawyer's con-agations. The communication declares Sena Mena's revolotion in Nic- enduring wisdom of the Constitu tion," be asserted, could not allow themselves to be worried by legalminded people who cried "unconsti-

tutional" at every effort to better

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mander of the range bombe propused a FERRER REPORT OF ALL CO modely 1901 المناسبة الم fend Wester 1828 07 - 1828 - 1828 - 1828 1838 1828 183 - 1838 - 1838 1838 1828 183 - 1838 - 1838 1838 The constitution of the Constitution of the Constitution of the Morth Alexandra Waranty Free SERVICE AND AND The second of th Company of the state of the sta grande Leveled I. the STATE IN THE LOCAL

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respondent to the contractions Signment lean During flows alt. Your 10 louid Amount maintenanced. ghe through a State Denangerie "No. 1 car-Bearrette er en a artis me

antara Brezza It is oot surprising in these cir autor Air ... Berry more arrests. According GWT bot tours made See. 13.

ta informate the Newsbor-Saturenta de Mediterra-Marys in Cypros and Sidelater returned to Beirut. the brackers released the p mi ces enhanced. afterplace and exapped. thems was described by

finh is a "full-time emthe Amal minima the ha the Lebanese justice responsible to obtaining ad Americans in a TWA debre days after the Alia

### DEN: His Campaign Lument from Page 1)

See Wednesday night on the tallet in staff tothe all the pragianteen sto-White but fear iself. Democratic consultant.

Endeals that can kill you." ies hearter "I can't see to of a deal " said John laderens, the Georgia tancinaman and a country Moner in Hawkinsville, The only comment Ive de icion probabile cught de speechamier -Sie Campbell, the Iowa ok chairman and Larre ha cornierpari in Pennsylbut sad Democrats were kind of a s

theher Mr. Biden might be d ding theks ergia neal Democratic camother Democratic cam-other Democratic chair-the B. Livengood, said the liked bins l the News Thursday after one and a

# Minimizes th MANUSE New York — The

a dean of the Synacuse Unide College of Law has minied Senator Joseph R. Biden
and seteral ad several professors who means her below have said they by propers. wate of the placiarism at by HD Levin, the interior sympathy all the least that since he at a the law school in 1967

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## Israel

Make FBI Used the time of the free free ? Allegations by the State of the later of the later of A STREET, STRE

Trade Drug Lure to On Right Trap Suspect In Hijacking

rorist aboard a ship in the Mediter-

ranean before his arrest and remov-

al to the United States to stand trial

for taking hostages, the Justice De-

A Justice Department official

commenting further on the unusual U.S. action announced Thursday

said the FBI agents who made the

arrest had tricked the suspect

Fawaz Younis, on to a ship they

promising a drug deal would ensue.

-Mr. Younis, a fervent Moslem

arrest by U.S. law enforcement of-

ficials of a suspected terrorist being sought under U.S. laws. This uni-

lateral action by the United States

is an important step in our policy of

the Shiite Amal militia, accused the

United States of "piracy against

Mr. Berni said, "There is no

doubt that the American adminis-

American people to regain lost

prestige even by an action smack-

mg of piracy against international

Unaided by any other govern-

ment, officials said Mr. Younis was

airested Sunday and held aboard

the aircraft carrier Saratoga before

being flows to Washington for a

Charged in a five-count indict-

ment under the 1984 Crime Con-

trol Act, Mr. Younis, 28, faces life

in prison on charges of hostage-

taking, conspiracy and destruction

U.S. Magistrate Jean Dwyer first

had asked Mr. Younis if he could

afford an attorney, and he respond-

ed in Arabic through a State De-

partment interpreter, "No, I can-

not." Those were the only words he

law and against every right."

brief court appearance.

of an aircraft.

American nationals.

U.S. officials as a "full-time em-

minister instrumental in obtaining

(Continued from Page I)

a monologue Wednesday night on his television talk show joked that

Mr. Biden had called his staff to-

nothing to fear but fear itself."

to change speechwriters."

"It's the ridicule that can kill you."

Yatch, her counterpart in Pennsyl-

asking whether Mr. Biden might be

neered by a rival Democratic cam-

In Beirut, Nabih Berri, chief of

inging terrorists to justice."

on Lebanon's dignity."

had rented and were mann

partment said Friday.

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were unaware of the plagiarism at Travis H.D. Lewin, the interim dean, said Thursday that since he there have been only two grave in-

manism, he said.

that such academic transgress arrived at the law school in 1967 of a law student's first year. cidents requiring disciplinary action, and he added that he would not classify Mr. Biden's offense as "very serious" in comparison. One year student from New York Ci-"You can't hold it against the

were not uncommon in the turnult



The U.S. arms negotiators, Paul H. Nitze, left, and Max M. Kampelman, right, flanked Jack F. Matlock, the ambassador to Moscow, as President Ronald Reagan announced 'agreement in principle" with the Kremlin on banning medium and shorter-range missiles.

### ago, was interested in buying a large quantity of drugs for his fur-ther sale, the officials said. Nn drugs were actually on board the U.S. General Proposes Modifying Attorney General Edwin Meese 3d, announcing the arrest Thursday, called it "the first overseas

nuclear missiles are banned.

The commander, General John T. Chain, said Thursday that the withdrawal of medium-range nutration is attempting to create something out of nothing as if it were a message directed to the clear missiles from Europe would leave the conventional forces of the North Atlantic Treaty Organization inferior tn those of the

General Chain, who heads the Strategic Air Command, said his seven-year plan had the support of military commanders in the field but needed the approval of Secretary of Defense Caspar W. Weinperper. Congressional approval is

Under General Chain's plan, all the remaining model G B-52s. which are destined to be scrapped in the 1990s, would be kept in 200 miles (40 to 320 kilometers), service. The planes, which were thus reducing the risk to planes designed more than 25 years ago, and pilots. would be refurbished and a new stockpile of spare parts would be

continued to carry nuclear weap-

ons, along with the 100 B-1s that are just becoming operational and the 132 advanced "Stealth" bombers designed to evade radar. These are scheduled to become operational in the early 1990s.

If the nuclear missiles are withdrawn from Europe, General Chain said, the conventional forces of U.S. and Western European nations would survive in before they would start to be over-

That would confront Western leaders with the choice of surrendering or escalating the conflict with long-range nuclear missiles and bombers, be said.

He suggested that converting the B-52Gs would allow the Western forces to bold out longer. If General Chain's plan is approved, the B-52Gs would not car-

ry bombs as they did in the war in

Instead, they would be armed with weapons that could be fired at targets from a distance of 25 to

The U.S. Air Force has been developing a guidance system for

ately defended areas by flying 200 feet (60 meters) above the ground. They would seek to avoid detection by radar, which sends beams up and out in a straight line, by hiding behind hills and following

He said that training for such

nissions had already begun. "I've got guys out there flying at combat for only seven to 10 days 200 feet — at night," he said. In combat, the pilots would look for targets well behind enemy lines, like railheads, supply depots and

> The B-52G, which can fly 7,300 miles without refueling at high altitudes, could fly 1,000 miles tn a target and back again at low level, General Chain said.

> Low-altitude bombing missions over Europe could thus be flown from bases in Britain or elsewbere in Enrope or, with the help of aerial tankers, from the United

Part of the \$3 billion required would be used to recruit, train and sustain additional people to maintain and fly the planes, the general said. Some of those to be assigned to a conventional bomber force would come from present ranks but the air force would need to such missiles to make them able to add about 2,000 to its current All 90 model H B-52s would hit targets with pinpoint accuracy. strength of 606,800 men and wom-ontinued to carry nuclear weap- General Chain said the bombers en.

# Iran's Terms For Truce. **UN Reports**

UNITED NATIONS, New York - Iran has declared its willinguess to accept a conditional, undeclared cease-fire in its war with Iraq but those terms are unacceptable to Baghdad under any circumtances, according to e United Na-

The nine-page document, unoffi-cially made available on Friday, was prepared for the Security Council by Secretary-General Javier Pérez de Cuéllar after his talks in Tehran and Baghdad. He returned Wednesday.

The report has not yet been released as a UN public document because the council told Mr. Perez de Cuéllar that it must remain con-

In Washington on Friday, the State Department said Mr. Perez de Cuellar's attempt to persuade Iran to accept a cease-fire had In his report, the secretary-gen-

ral said Iran had insisted that a link be established between a cease-fire and "the identification of responsibility for the conflict."

The Iranians allege that it was Iraq that started the war on Sept. 22, 1980, but Iraq charges that the Iranians fired the first shot 18 days

Reporting the Iranian position during what be said were "long hours of discussion," Mr. Perez de Cuellar said Iran had stated that a formal cease-fire must be preceded by the process of the identification of the party responsible for the initiation of the conflict."

In Baghdad, he said, the Iraqi authorities reiterated that they were ready to implement the Security Council's July 20 resolution that demanded an immediate cease-fire "as an integrated whole."

The Iraqis also said, he reported, that the Iranian insistence on a ragraph providing for an impartial inquiry into responsibility for the war preceding any cease-fire declaration "represented a clear rejection of the resolution,"

"One important point that Iraq particularly stressed was that under no circumstances would Iraq ac- main hospital. cept an undeclared cease-fire," Mr. Pérez de Cuéllar said. "They also should be followed without delay said, alluding to the nearby, unseen said here Friday at at the Marshall by the withdrawal of all forces." front. "Twenty to 30 shells in a day Space Flight Center.

## Iraq Rejects BASRA: Making Do on Iraqi Front INQUIRY:

Вазга

SAUDI ARABIA

is light. Hundreds we count as

with sandbags around buildings

small trades went on in things like

pomegranates sold from fly-blown

stalls, and fruit juice and tea from

stores, and eigarettes, pneker

knives and gum sold by nld men

squatting on an unpaved sidewalk.

pet, a black and portly poodle

called Lassie, whom, he said with

pride, he had trained to hide in the

He had just returned to his home

in a shelled area, near the Shatt al

Arab, where only a handful of fam-

of shrapnel had lodged in one of his

bly be no dates from it this year.

schedule to resume flights in June.

Longest established indepen-

den! American boarding/day school in Europe.

Small classes, AP courses.

style community.

Intensive language study.

dedicated faculty, and family-

Extensive European travel, sports, art, music, and theater.

SUMMER PROGRAMS

no, London, Paris, and Athens.

INTERNATIONAL EDUCATION DIRECTORY

im trees, so there would proba-

bathtub during shellings.

ing at the front."

(Continued from Page 1) shades of sand and burned other, splashed, sometimes, with bougainvilles and stippled with tired

When the latest major bout of shelling started in early September, said Nahla Haloop Naamah, she and the others just sat and listened, trying to work out where the shells were landing. "We were talking about it," the

14-year-old said from a hospital bed, "when there was this huge explosion." Of the seven members of her family, she said, one was killed and all the others

Leila Abed Ali, in an adjacent bed, had a story, too. In the same attack, she said, she took her four children to safety and then came home to lock up the bouse. In that moment, shrapnel hit her in the lower abdomen.

officially arranged visit to Basra by reporters accompanied by guides from the Iraqi Ministry of Information and Culture. The journey emed designed to display some kind of normalcy in Basra and to substantiate assertions of Iranian

shelling, which Tehran has denied. The impressions, however, sugsested more a place so used to abformal conditions that it has defined its own customs accordingly.

"Every time we attack the Iraniwe expect them to attack us," said Samir Hannah, an agricultural expert who lectures at Basra University. "We adapt to these things." Thus, be said, be and his wife

and two children usually live in a modest villa in the district of El Toweisa, one that has borne the brunt of shelling. But when the shelling starts, they choose their moment and move to a relative's home across town. When it is quiet, he said, they move back.

The children, he said, have nightmares about it, even when there is no shelling.

"Many people have gone," be said, gesturing to streets that the municipality is busily resurfacing, albeit around the hulks of broken cars. They started to come back before the last shelling, but when the sbelling started, they went away

The newest hole in his garden Shuttle Test Called Success wall, about the size of a fontball, was two days old, he said.

"About half the population of HUNTSVILLE, Alabama — Basra has left," said Dr. Adel el- The first full-scale test-firing on Mansouri, the director of the city's Aug. 30 of the space shuttle's redeand the U.S. space agency is on

"This year, there have been about 1,000 civilian dead, far less underlined that the cease-fire than the military casualties," he John Thomas, a top shuttle official

### Focus on Contras

(Continued from Page 1) his own separate views at the end of

the majority's report. Another Republican, Represen-tative Henry J. Hyde of Illinois, said be expected the final report to be "so polemical and political" that House Republicans would ban together to file a minority view. But a Republican senator said he expected most, if not all, of the Republican senators on the committee to sign the final report.

Several legislators said an important section of the draft addressed the contrast between Mr. Reagan's knowledge and his responsibility.

The committees found no evi-dence that the president knew pro-In the parts of town that bustle a little, away from El Toweisa, there ceeds from the arms sales were us to support the contras, and the tesis a modest trade in small things timony suggested that the president that seems to reflect an effort in was ignorant of many other aspects survive. Near the Sindbad nightof the affair. elub, in an area like others draped

The legislators said the repor would be sharply critical of the president for not keeping closer abs nn his Natinnal Security Council staff and for not relying more heavily on the advice of Mr. In some instances, the legislators

"Most of the casualties," he said, "are women and children, because said, conflicts in testimony are not resolved in the draft report. "We'll the men are either working or (ightleave a lot of questions unanswered," said Warren B. Rudman, Rashid al-Derzi, a retired electri-Republican of New Hampshire cal engineer, said he was too nld for vice chairman of the Senate panel. either and wanted only to tend his Mr. Rudman would not elabogarden. He had a story about his

rate on the unanswered questions but another legislator active in the investigation suggested that one of those questions involved the key issue of whether Mr. Reagan knew profits from the arms sales were being diverted to the contras.

ilies are now. What he found de-pressing, he said, was that a lump This legislator said the final report would emphasize that no concrete evidence was developed to contradict Admiral Poindexter's assertion that he personally authorized the diversion and withheld Mr. Derzi gestured to his house the information from the president. to indicate there was no glass in any But the legislator said the report

would also note that Mr. Reagan "Three times we have put new and his chief advisers failed to plass in, and three times it's been onestion Admiral Poindexter on broken by the shelling," he said, the matter before the admiral was "When the war ends, we will put allowed to resign as national security adviser. That failure, according to the legislator, is circumstantia evidence that the president and his top aides may have known about the matter.

### Soviet Conducts Nuclear Test The Associated Press

MOSCOW - The Soviet Union nducted an underground nuclear test Friday at the Semipalatinsk test site in Soviet central Asia, Tass

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TASIS: one School,

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### spoke before Judge Dwyer ordered him held without bond. Another hearing was scheduled for Tuesday. ACCORD: U.S., Soviet Agree on Medium-Range Arms The hijacking for which he has

been charged occurred June 11, 1985. Five Shine Moslems armed complained he was in too much of a Intimates of Mr. Reagan said he with hand grenades, dynamite and other explosives strapped around their waists demanded all Palestin-

two American citizens and two jority leader, Robert C. Byrd, welcomed "the apparent progress that has been made" but cautioned that "the Senate will carefully scrutinize would scrap 270 SS-20s aimed at details of any treaty."

The Senate on Thursday approved a proposal that would keep the Reagan administration from would scrap 270 SS-20s aimed at breaking the ABM treaty. comed "the apparent progress that has been made" but cautioned that SS-20s aimed at Asia, Moscow After a 3,000-mile (4,800-kilometer) flight around the Mediterranean with stops in Cyprus and Sici-. ly, the airliner returned to Beirut, where the hijackers released the

passengers and crew unharmed, blew up the plane and escaped. Mr. Younis was described by ervations and understandings." ployee of the Amal militia," the Lebanese Shiite group headed hy Mr. Berri, the Lebanese justice

important than the military agree- from which small rockets might be

anything in my life I waited over six had not received enough credit for ian guerrillas be ousted from Beirut years for. I spoke about this INF the treaty, based largely on the as they hijacked a Boeing 727 of the Jordanian airline, Alia, in Beirut with 67 people aboard, including or five years ago."

"zero-zero" proposal for eliminating all medium-range missiles in sers and other weapons that could be ing all medium-range missiles in Europe that the president submitstance or five years ago." On Capitol Hill, the Senate ma- ted in 1982. It is now usually re- siles in flight.

> details of any treaty."
>
> European targets. The missiles
>
> "Keep in mind that it requires a have a range of 3,000 miles. Mostwo-thirds vote" to ratify any treacow also has 112 SS-4s, with a ty, Mr. Byrd, a West Virginia Dem-range of 1,250 miles, aimed at

The United States has 108 Perny and 224 ground-launched cruise missiles, with 1,500-mile range, de-

■ Pentagon ABM Pledge The U.S. Defense Department said Friday that it would speed up

gic Defense Initiative anti-missile program while adhering to the 1972 Anti-Ballistic Missile Treaty, Renters reported from Washington. Areas where SDI research would

fired at attacking missiles, satellites to watch for such missiles, and a agement system.

Moscow is strongly opposed to

### Paint Town Red. Moscow Rules

city-wide party, departing bold-ly from stiff Soviet celebrations

We have tried to make the festival as democratic and easygoing as possible," a Moscow city official, Yuri Prokofiev, said of the first planned "Mos-

"It will have no focal point as

cow Day" revelries.

it is impossible to gather nine million people in one place and we hope everybody, adults and children alike, will take part."

### FRANCE

### MBA UNIVERSITY: L'EXCELLENCE FRANCO-AMÉRICAINE

(MEA) ast sans conteste le time actuellement le plus prisé tant en France qu'à
fétranger pour accidér à des inveaux de
responsabilité mejeure dans les affaires.

Le programme MEA University, crée en
1986 par l'Institut Franco-Américain de
Management (FAM) en association avec
Pace University (New York), permet aux
participants d'obtenir le dépôme MEA délivré par Pace University ainsi que le certificat IFAM 3° cycle. UN YRAI MBA AMÉRICAIN

CM YHAI MINA AMERICAIN

Le cycle de quetre mols seux États-Units
(sur les once mois du programme), qui
plus est à New York, le corps professoral
américain, y compris à Paris, le réputation
incontestable du programme MIBA de
Pace University garantissent aux participants l'assurance de postuler un vrai MIBA
reconnu sur le marché international du tra-

UNE FORMATION GLOBALE

L'intérêt du programme MBA University est de développer deux types de quellés indis-pensables pour le manager moderne : — les compétences et l'efficacité techniques ; - la maturité et l'adaptabilité, donc l'Intell-

gence dans l'action. Les professeurs, fous de haut niveau aca-demigue (Phd), sont également des prati-ciens opérant dans les viviers exception-nels que constituent les communautés des aflaires de Paris et New York. Le séjour de seize sensines à New York contribue à développer des capacités d'adeptation et d'agrandissement de l'ho-rizon culturel.

UN RECRUTEMENT INTERNATIONAL La demière promotion de MEIA University comprenait 40 % de Français pour dix ne-sionalitée représentées dont 50 % d'Euro-péens. Près de 20 % des participants avaient déjà eu une expérience profession-

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# **B-52s to Take Conventional Arms**

New York Times Service

WASHINGTON - The commander of the United States' longrange bombers has said that he has proposed a \$3-billion plan to modify 150 B-52 bombers to carry conventional weapons to help defend Western Europe in the event

international law" and "aggression

would say to conservatives who ment."

jority leader, Robert C. Byrd, wel- ferred to as "double zero."

ocrat, said. "Keep in mind that the Western Europe.

Senate may want to add some resrvations and understandings."

Representative Les Aspin, Dem1,125 miles, based in West Germaocrat of Wisconsin, the chairman

minister instrumental in obtaining of the House Armed Services Commissiles, with 1,500-mile range, denetlease of Americans in a TWA mittee, said: "I think that it's essenbijacking three days after the Alia tially a political agreement; its pomany and Belgium.

litical implications are more BIDEN: His Campaign Is Set Back "Biden Admits Plagiarism." He

judged the consequences to be seri-

ous. "I think his campaign was in

trouble anyhow, with too many screwups," Mr. Livengood said, "and I think this could finish it gether after all the plagiarism stories and reassured them, "You have Republican strategists, looking at the developments in the nther party, saw Mr. Biden as badly dam-aged. "The individual actions may Said one Democratic consultant. For now, however, "I can't see it's much of a deal," said John not be that important," said Linda Henry Anderson, the Georgia Divall, a Republican polling con-Democratic chairman and a county sultant, "but they smack of a cercommissioner in Hawkinsville, tain disregard for honesty at a time when everybody is talking about Georgia. "The only comment I've honesty and morality. He's going to. have to deal with a lingering crediheard is the fellow probably ought Bonnie Campbell, the lawa bility problem, particularly among Democratic chairman, and Larry

the baby-boomers, the people for whom he's tried to make himself vania, both said Democrats were kind of a moral beacon." In Iowa, site of the first contest the victim of "dirty tricks," engi-next February, managers of several other Democratic campaigns spec-ulated that it could damage Mr. paign or by Republicans.

The Indiana Democratic chairThe Indiana Democratic chairliked him because of his speaking." man, John B. Livengood, said the liked him because of his spe "Indianapolis News Thursday after-noon had a front-page headline, takes that away."

## Dean Minimizes the Offense

New York Times Service

Robert M. Anderson, a professor SYRACUSE. New York — The emeritus of the college who taught interim dean of the Syracuse University College of Law has minimized the plagiarism offense in-occurrence for a freshman to get volving Senator Joseph R. Biden screwed up on the acknowledg-Jr., and several professors who ments he should have used" in eartaught Mr. Biden have said they ly papers.

Students expressed considerable sympathy with the senator, saying

of the two incidents involved pla-giarism, he said.

y, "Is this going to haunt a presi-dential candidate?"

burry, replied: "I don't know of had complained privately that he complicated computer battle man-

research in key areas of the Strate-

MOSCOW — Moscow cele-brates its 840th birthday Saturday with plans for a massive,

of the past.

### be accelerated include exploring the feasibility of space platforms -Dining Out-

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New York Times Service
NEW YORK — The handful of film and television stars who still need the experience of performing live theater are staying on Broadway for sborter periods than ever before, a factor that producers having a negative effect on a business that desperately needs newer, younger audiences.

Fewer and fewer stars are willing to forgo the rewards of television and film roles in exchange for a lengthy run on Broadway. The names, for example, of five actors appear over the title of "Into the Woods," the Stephen Sondheim-James Lapine musical that opens pext month at the Martin Beck Theater. Each of those names is well-known to regular New York theatergoers, but only one - Bernadette Peters — is nearly as wellknown beyond Broadway, something that can be crucial to a show's

Peters, who has worked extensively on Broadway, has also made several movies, starred in a television series and given concerts regu-larly throughout the United States since beginning her career in the New York theater. But while she stayed on Broadway in "Song and Dance" for more than a year, and in "Sunday in the Park With George" for nine months, she is under contract to "Into the Woods" for just 16 weeks.

both coasts are willing to commit to months in 1984. But when Close Broadway for more than a few

"I could stay as long as I want in

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her obligation to "Sunday in the Park" had been five months, both she and her co-star. Mandy Patinkin, stayed longer. "Of course, you don't earn as much on Broadway as you do making a film or doing concerts," she conceded. "But the and industry observers agree is most important thing to me is doing projects that are the most interesting."

John Malkovich, who appeared

opposite Dustin Hoffman in a 1984 Broadway revival of "Death of a Salesman" before winning major roles in films such as "Places in the Heart" and "The Killing Fields," also returns to Broadway next month, in Lanford Wilson's "Burn This." He is under contract for six months, said James Freydberg, one of the play's producers. Like Peters, Malkovich regularly does stage work in New York and Chicago, and could stay with "Burn This" longer.

The most dramatic example of how the lure of film and television adversely affects Broadway came last month, when the American producers of "Les Liaisons Danreuses" closed the Royal Shakeceare Company production rather than recast it with American actors, even though the play was doing extremely well at the box office and might, given a lengthier run, have recouped its investment. According to one person close to the production who requested anonymity, sev-Woods" for just 16 weeks.

Peters's is not an unusual situation. Very few actors who work on

Cast in the play, including Glenn he doesn't still love doing it, he'll leave. And wby not?"

Thing" on Broadway for six

One producer argued that would commit to no more than four months in "Liaisons," the pro-

...DO YOU THINK

RAPPORT AT

ALL WITH

VOTTERS OF



Bernadette Peters backstage at "Into the Woods,"

the actors.'

WHAT CAPACITY,

"It would have been nonsensical to go with a short booking here," said James Nederlander, one of the producers of "Liaisons." Nederlander said that he was trying to put together another company of the show for his theaters on the West Coast.

Not everyone agrees that three or four months is too short a time for a film star to spend on Broadway. "It might very well have been worth it to have Glenn Close in 'Liaisons' for three months," Freydberg said. Regarding Malkovich, the producer added, "He's signed for six months from opening night. But he said if the audiences were there and eral major American actors were he still loved doing it, he'd stay. If

One producer argued that Broadway, not Hollywood or Burbank, is at fault. "Of course, it's understandable that the stars won't ducers decided it would be too stay long," said Emanuel Azenthe show," Peters said of "Into the costly to recast and recostume the berg, who produced "Broadway

ARE YOU KIDDING? I'VE

SPENT MY WHOLE LIFE

OF MODEST MEANS!

show twice in so short a period of Bound." "The truth is, we are dealing on Broadway in ways from the 1930s and '40s, except now we do it with computers. So we sell tickets better. We've lost the directors and the authors, and now we're losing

> "Maybe we should have an institutional theater with a sense of containment, with a different structure, a subscription of plays with limited runs," Azenberg said. Then you could lower prices, the stars would only have to be there three or four months."

> Azenberg acknowledged that his show might have been belped if Linda Lavin, an actor with a strong television following, had stayed longer than nine months. Lavin, who won a Tony award for her role in "Broadway Bound," left the show at the end of August. "Of course, it would have helped if Linda bad stayed longer, in that sense," be said. "But what are we talking about - making \$5 instead of \$6? What have we done to deserve more time from stars?"

> > EVICTING THEM!

I've seen how

THESE PEOPLE

# The Secrets of Turin Museums

URIN — Every collector despite its idealized softness.

knows from personal experiThe landscape in the back-I knows from personal experience bow easy it is to miss an important objet d'art lost in a sea of mediocrity, It is easier still to bypass a work of the utmost imporance because a museum has dis-

SOUREN MELIKIAN

played it where hardly anyone will

think of lonking.

Turin as a whole is a laboratory d'Arte Antica. Some might be aware of its architectural aspects. The Palazzo Madama is a quaint combination of medieval-looking structure, brick castello of the House of Savoy with round 15thcentury towers and narrow windows, and Baroque palace slapped on as an incongruous mar-ble facade completed in the 17th

Inside, the Sala della Primavera, prestiest trompe l'oeil ceiling decorations in Europe. Painted in 1714 by Domenico Guidobono, it is more French than Italian in taste. Birds flapping their wings or strutinine figure looking up is wafted by clouds. With its pale dainty bues, it exudes an alacrity combined with a peaceful sense of balance that is

works of art, however, are among the museum exhibits and each is a one-off. That, alas, is the best way for art to be kept off the beaten track. Tourists panting for culture like to "do" entire collections. The "Portrait of a Man," done in

1476 by Antonello da Messina in Venice, is the kind of painting that would get a whole panel to itself in the Metropolitan Museum. The unknown sitter seen head and shoulders turoed three-quarters throws his head back, eyebrows raised slightly, lips firmly pressed. His high cheekbones are chiseled in sculptural fashion hy the light that seems to be coming down from the top left corner. The shading on the pleated red tunic is done with a miniature painter's care. The crispness of the painting is more north-ern European than Italian. Lucio Cabutti notes in the guidebook that it betrays the impact of Jan van Evck, whose work Antonello saw in Naples. In short, this is one of the great portraits of the quattrocento, drowned in a host of second-rank

The same plight affects a Virgin and Child hy the Flemish artist Ambrosius Benson. The master, born in Lombardy around 1495, spent his life in Bruges and died there in 1550. He tends to be disregarded - the influence of others can be detected in his work - yet his achievements were astonishing. anyone hridges the transition from the stylized perception of the der the Normans. Flemish Primitives to the mundane vision of the late 16th century, be er of its wonderful pieces, an ivory

ground, however improbable as a backdrop, is a landscape in its own right. But one has to lonk hard to find any mention of the Benson in general books on Flemish painting or in the museum's guidebook.

When it comes to sculpture in a small format and other objets d'art the situation gets a shade worse. It is easy not to see the rare and Turin as a whole is a laboratory case. Not many have heard of its city art museum, the Museo Civico jousting, in the tiny cluttered anteroom that leads from the ticket counter into another not quite so small but equally cluttered medieval room with a remarkable 14thcentury credenza.

It is easier still to blindly walk past some of the most beautiful carved wood panels from early-16th-century Italy to be seen in any museum. These are shutters with medallion portraits in low relief in the midst of formal ornament. The the Spring Room, has one of the sharpness of the chiseling has a metallic feel that reminds one of the finest medals cast by Renaissance bronze makers. But the shutters have been remounted to fit a window on a minuscule landing, at ting appear between improbable pillars. At the center, a draped femdim light filtered by translucent glass - perfectly suited to the subtle low relief carving --- they hardly thrust themselves on the visitor's consciousness. They are conspicu-By far the most remarkable ously missing in the museum guide-

> GREATER surprises greet art lovers on the third floor where a small but remarkable group of champleve enamels and ivories is on view. A style that has no precise equivalent elsewhere is revealed by a set of 14 circular plaques of the early 13th century. The flat enameled rim of each frames openwork low relief carv-ings in gilded copper. These differ somewhat from related fittings associated with Limoges enamel.

In one, a man in a tunic stands on the back of a dragon holding a curving sword in his right hand and a rondache, or circular shield, in the other. The curving sword and the rondache are of Middle Eastern inspiration. The standing figure, on the other hand, calls to mind the sculpture of Antelami, active in Parma around the time these plaques would have been made, i.e. the first quarter of the 13th century. Together, these features support the Italian provenance tentatively put forward in the catalogue as possible alternative to Limoges.

The Italian connection with the Islamic East through commerce continued from the early Middle Ages through Renaissance times, Another factor spreading Middle Eastern influence was the prolonged presence of Islam in Sicily, arly circles for its considerable docpersisting into the 12th century un-

few and far between — the 15th-century B.C. statue of King Thut-mose III, an admirable statue of To this the museum owes anothdoes. His seated Virgin comes crozier of the early 13th century,

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when Italian potters succeeded in Ramses II, in black granite. discovering a formula duplicating Chinese porcelain. Eventually the

B.C. and the other an indictment secret was lost and Europe had to wait more than a century until the deed against a priest who diverted temple funds under Ramses V (1145-1141 B.C.). Both are done in long horizontal lines of bold hieroglyphs, their nervous slanting strokes in hlack ink, with some not necessarily guarantee access to groups in red ink for headings, surprisingly anticipating the calligraphy of Song and early Ming China, vibrating with the same energy. Such pieces are hardly to be seen artistic standpoint, treasures are any museum where the purely formal, almost mechanical calligraphy is deemed worthy to be shown These alone justify a visit to the dusty, shahby museum, where you will not find a hlack and white

near the Louvre or the British Muproductions in n proper catalogue. But it does display two extraor-dinary very large papyri that are masterpieces of calligraphy. you can see, one floor up, in the Galleria Sabauda, a couple of fly-One is an indictment deed against government enemies who conspired to kill Ramses III in 1151 Coronation of the Virgin by Bernardo Daddi, as well as one of the great Van Eycks, "Saint Francis

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Germans in turn succeeded in pro-

ducing porcelain. This is, again, a

one-off. It has hardly made head-

fame. Turin has an Egyptian Muse-

um frequently mentioned in schol-

umentary importance. From an

Ramses II, both in black granite,

and a few more. It comes nowhere

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duced in the second half of the 16th century under Medici patronage,

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If you think this is not enough, ing angels hy Fra Angelico and a Receiving the Stigmata." They are seldom illustrated. There were no photographs.

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Srurchio sees the phenomenon

as a sign of the times. "The

people who used to build pal-

aces now build yaches."

Shipyards are also finding

THE popularity of sailing as a sport has exploded, attracting large sums of sponsorship money and establishing a new breed of professional racing sailor. The same phenomenon is occurring in the burgeoning sport of offshore powerboar racing. Parallel to the growth of these sports is a new inter-

est in recreational boating. The fundamental reason for this extraordinary growth is that "a lot more people are a lot richer than ever before," in the words of one broker. People are more widely traveled than ever today, so yachting offers a different experience. And it follows the trend of spending holidays and leisure time in sports and activities rather than just lying in the

Charter brokers report unprecedented demand, with around 40 percent of inquiries for Mediterranean-based charters coming from first-time clients. The top end of the charter market offers yachts like the 140 foot Kalizma, formerly owned by Elizabeth Taylor and Richard Burton, for \$28,000 per week, and Baron Heini von Thyssen's 164foot Hansa at \$84,000. The range of good sailboats extends from a Swan 65 for \$7,000 per week to the 145ic three-masted schooner Shenandoah at \$38,000. In all cases, this excludes fuel, food and other expenses. Yet the demand for the best yachts exceed their availability.

Anothet remarkable change is the unmistakable preference for large yachts. Even sport boats have been scaled up; an 18-to-20-meter sport boat, which was almost unthinkable three years ago, is now becoming commonplace. Italy'is leading the way in this genre, with boats like Tecnomarine's Cobra 62 and Amo's Leopard Sport - high-performance toys packed with luxu-

The recently renovated schooner Vagrant was built in 1910 by Cornelius Vanderbilt.

Further up the scale it is the same. "Three or four years ago there were few yachts over 120 feet, and hardly any over 150 feet. Today 150 is the norm and there are quite a few

between the wars was just a foreraste of what is happening now: this is the platinum age. Ron Holland agrees: "We have 10 boats of over 90 feet on our books at present and inquiries are coming in faster than finished boats can come

out the other end. It is a sign

of the times that we regard a

So strongly do Holland and

others believe in the strength

of this market that they are

having yaches built on specu-

lation and ready for immediate

sale. One example is the New

Zealand-built Southern Pacif-

ie 102-foot ketch, which was

funded by a fully subscribed

being demonstrated by the

number of people investing in

yacht building and develop-

ment. German entrepreneur

Herbert Dahm led the way

with the Dutch yard Jongert.

The firm ran into financial

difficulties while building a

yache for Dahm; his response

was to invest in the yard and

take over all of its marketing

activities. Today Jongert is en-

joying great success. Florida-

based Blas Casares, who made

his fortune in the grain busi-

public stock offering.

Confidence in the m

70-foot boat as smallish."



The port in Monaco boasts many impressive superyachts.

in progress over 200 feet," says designer Jon Bannenberg. The cost of these big boars is revealing. According to designer Terence Disdale, a 40-meter yacht "costs \$7 million or any amount over that, depending on what goes onto it." Unlike some products, whose price increases in inverse proportion to size, the cost of a superyache doubles from 30 meters to 45 metes, and doubles again in the 50-60 meter range.

Nevertheless, for the first time ever, a yacht can be seen as an investment. The 52-meter Feadship Ria Rita, which cost less than \$8 million to build in 1984, sold 18 months later for about \$15 million. Owners who do not wish to sell can realize a healthy return from chartering their

A recent editorial in The Yacht magazine in the United States suggested that the socalled golden age of sailing build quite the yacht he wanted, so he established Diaship in the Netherlands. That yard is currently building its fourth yacht of over 50 meters. After a similar experience, George Levin of Fort Lauderdale founded Sterling Yacht in Japan, while New England carparts magnate Gary Blonder parlayed his love of large yachts into a small but soughtafter charter fleet.

ness, could not find a yard to

There has been a proliferaoon of shipyards in new areas of the world. The new demand for yaches has given them a way out of the shipbuilding crisis by diversifying while still taking advantage of the residue of manpower and talent. As the value of the dollar recently has made yaches built in the Netherlands, Germany and Japan relarively expensive, other counmies such as Australia and even the United States have benefited: Broward, Burger, Palmer Johnson and Christensen are all enjoying a major uprum in business.

"American owners of large yachts have always been the underprivileged class, condemned to wandering the oceans of the world - or at least staying in the Med," says George Nicholson, the doyen of yacht brokers. Nicholson start work on a marina at New York City's Battery Park to accommodate 25 yachts between 100 and 150 feet in

In Italy, the great traditional yacht builders, like Picchiotti, Benetti and Baglietto are being saved from the consequences of poor financial management by new investors, either from the shipbuilding sector or from outside the matine business entirely. These new owners are imposing the discipline of industrial attitudes, standards and management on what had

### always been an artisanal busi-New Breed of Yacht Designer ness. This new mentality is essential in a field that has been notoriously undercapital-TUST as the new breed of

yacht owner has brought different tastes into the market, so the change in the way yachts are used has brought about new approaches in design. Today's generally younger, ticher owners want higher speeds - over 25 knots, even for larger boats - and shallow drafts, so they can explore the new cruising grounds open to a faster boat. Swimming platforms have become an integral part of the design and, even on the larger yachts, there is no such thing as a boar without a flybridge. Interiors are more opulent and apartment-like; the number and type of public rooms have changed. Even exterior styling shows a definite tendency toward clean, uncluttered lines with strong horizontal planes, giving the illusion of speed. The net result is a strikingly fresh vision of what can be

done with a yacht's design. Although on a 40-meterplus yacht, the dimensions are ist, the designer has become a

no longer especially restrictive, logistics are far more complex than within the equivalent space on land. Terence Disdale compares planning a yacht's layout with packing a suitcase: "You can jam everything in and sit on the lid, which results in squashed, unusable contents, or you can think carefully before placing items inside and find that everything goes in

neatly and fits well." According to this philosophy, the look of the interior its decoration - comes last; if the space is wrong, cosmetics can do nothing to help. There are as many styles in yacht interiors today as there are owners. Although the wilder extremes of fashion have resulted in yachts that look like nightclubs or swanky penthouse apartments, the general trend is toward a normal "domestic" environment, a "modem classic" idiom.

Far from being just a styl-

consultant, advising the client from the moment the project is first mooted to the day the yacht is delivered. This is especially valuable for the new, less experienced owners.

Previously, having a yacht built was a two-year ritual in which the owner participated fully. Today, owners like Prince Rainier of Monaco, who involved himself intimately with every stage of construction of his 83-foot ketch Stales II, are the exception; most owners lack either the knowledge, the interest or the time to follow the build-

The increasing complexity of yacht design and construction has placed still further responsibility in the designer's hands. He becomes the client's liaison with and representative at the yard - a yard the designer will most likely have chosen himself, balancing the client's needs with his own experience.

ing process.

## The Big Business of Brokerage

HINGS are changing at the heart of the vacht brokerage business all along the Côre d'Azur, a business which has always been led by the British. The broker's basic task - to act for vendors by selling their yachts and for buyers by assessing their wants and needs and then finding a yacht to fulfill them — has not changed and absolute confidentiality is still his stock-intrade. However, the scale of operations has. There has been a significant jump not only in the number of buyers, but in the value of the yachts changing hands. Both buying and selling have become more complex as the nature of the market has changed.

"In addition, the influx of a completely new breed of buyer from outside the yachting fraternity has brought into the market a different set of requirements, tastes and reasons for wanting to buy a yacht." says Jonathan Beckett of Monaco-based brokers Nigel Burgess. "At the same time there is a much broader choice in the kind of yacht being offered for sale. The task of marching buyer to boat is thus more difficult than ever at a time when it is more important than ever to get it right."

Antibes-based broker Peter Insull reckons that to keep a 50-meter yacht in full commission, cruising the Mediterranean in summer and the Caribbean in winter, the owner will receive little change from a million dollars.

The problem of matching buyer to boat is exacerbated with first-time buyers, who comprise the fastest-growing sector of the market. Not only are they entering the market higher up the size and price scale, but, due to inexperience, they may be generally less well-informed about what they want or need, beyond perhaps a certain speed or size. This has created a problem that yacht brokerage shares with any other boom market where the numbers are high: the proliferation of "commission boys" who take advanrage of the dients' inexperi-

More than anything, the broker's responsibility as an adviser has grown, whether in a "hand-holding" capacity -

guiding new owners in the etiquette and social attitudes of yacht ownership - or as a technical adviser. As one broker put it: "The new breed of buyer will choose a yacht because he likes the interior; he doesn't know about yachts and the sea at all." The broker is therefore required to give proper and, if possible, unbiased advice about every technical and practical consideration that might affect the yacht's performance or he rele-

vant to its intended use.

Depth of experience is indispensible in this role. Perer Insull says that he occasionally does get first-time buyers who want to build a new yacht, but "I almost always advise them against it. By buying an existing yacht which fits their needs as closely as possible, they will be able to assess what they really want. "The one unchanging rule is that the broker must find a yacht to fit the buyer, rather than trying to make the buyer fit the yacht."

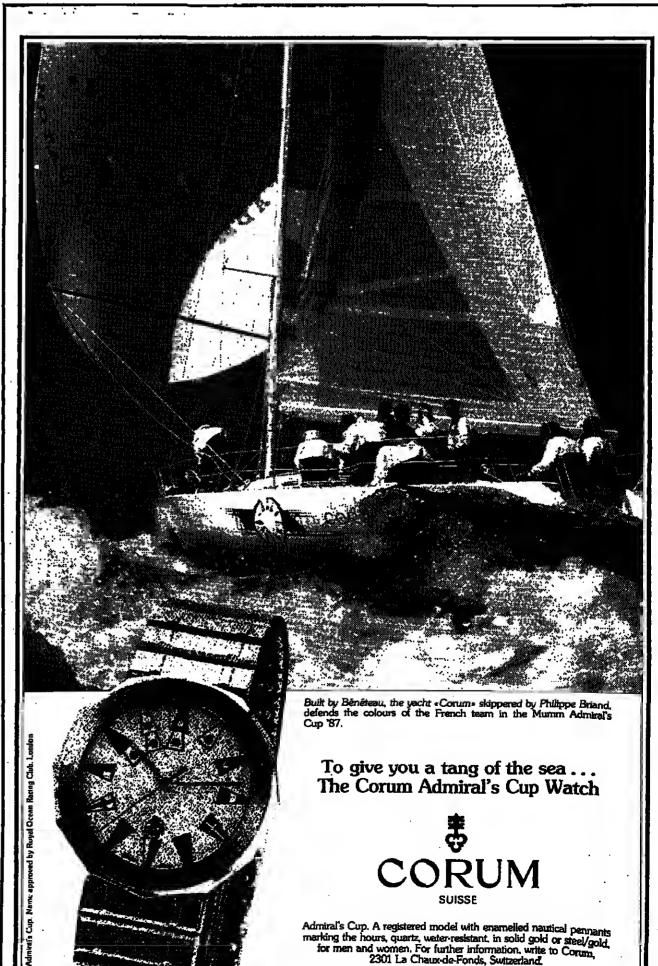
The other side of the brokerage business - selling the yachts - has also changed; a more complex market requires

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a more sophisticated marketing philosophy. The one truism is that the best yachts always sell but, says Insull, there is a move toward greater specialization at the top end. With the cost of boats going up all the time, the old 'supermarker' style of brokerage is no longer appropriate."

Some brokers also report a split in the market. While the modern design philosophy is bringing more and more buyets into the market, there seems to be a reaction, reflected in a healthy demand for classic yachts, to buy and restore. Insull considers that the greatest change among his clients is that they have become much more demanding. "They will not tolerate any form of inefficiency at any stage of the relationship," he says. George Nicholson echoes that sentiment, adding: "Thirty years ago it was all rather fun. Now, from a business point of view, it is very serious indeed."

This advertising section was written by Sandra Lane, Senior Editor (Escrope), of The Yacht magazine





## Muscle Boats: When You Got It, Flex It

S long as men have been going down to the sea, those same men have wanted to go fast in boats. Remember those beautiful, classic "speedboats" the polished wood Rivas and Chris Craft. In the last decade, sport boats have become higger and faster, the very basis of their design has changed. and then it's 90 plus. Where once classic speedboats were adapted for racing, stripped down and tuned up, now purebred racing boats are

into recreational boats. In the early 1970s these socalled "muscle boats" were still fairly rudimentary in terms of comfort, but in the last five years they have come into their own. More than just tarted-up racing boats, they have all the comforts and amenities of a cruising boat.

being adapted and developed

The imperus for muscle boats' development has come from a general improvement in boat speed. Just as a 1987 Ford will go as fast as a 1967

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Jaguar, speeds at the bottom end of the boat market have increased. Just a few years ago 25 knots was considered very fast; today 40 knots is normal for an off-the-shelf sport boat. But muscle boats are on a whole new level, one in which speed is no longer measured in knors, but in miles per hour -

The general popularity of fast boating and the booming sport of offshore racing has prompted a host of builders to produce boats "in the style." but a true muscle boat is a thoroughbred, born in the racing stables of champions like Don Aronow, James Beard, Ben Kramer and Fabio Buzzi. Success on the racing circuit does sell boars. Bruno Abbate is something of a hero in Italy, a country that loves heros; he has translated a highly successful racing career into a 15 million lire per year business making production boats under the name Primarist. It was

Don Aronow, however, who

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pioneered the genre; Formula, Donzi, Magnum - they were all his. In 1969 he built his first breakthrough Cigarette; the name became the generic term for a go-fast boat. All of these muscle boats

are much closer to their race-

boar origins than production sports cars are to Formula One, but few are as purebred as Cougar Marine's US-1 46. This is the same boar as Maggie's Mercruiser Special, in which George Morales won the Superboat World Championship. The only differences are that the production hull is GRP while the original was aluminum and that the production model is crammed with comforts. The "muscles" are exactly the same - three 575-horsepower Mercruisers - and so are the speeds: over 90 miles per hour.

Last year one Dr. Stros, an Austrian, decided that he wanted "a boat like no other" and married the talents of Fabio Buzzi with those of Ferdi-

nand Porsche. The result shown in prototype at the Genoa Boat Show last October is a vision in high-gloss gunmeral gray Kevlar, its lines clearly showing its 911 pedigree. The first 12 models of a very limited production will be offered to a handpicked group of buyers.

Without a doubt, owning a muscle boat is a status symbol. and the people who do so are usually not of the traditional yachting crowd. Walker describes them as "not at all afraid of being seen. In fact, they want a boat like this in order to make a strong statement about themselves." He finds that Cougar buyers are very technology-conscious. "Our boats are high-priced, high-speed toys, but they sell on technology," he says. "For the owner, this implies something else very positive about himself; he doesn't just want to go fast, he knows some-

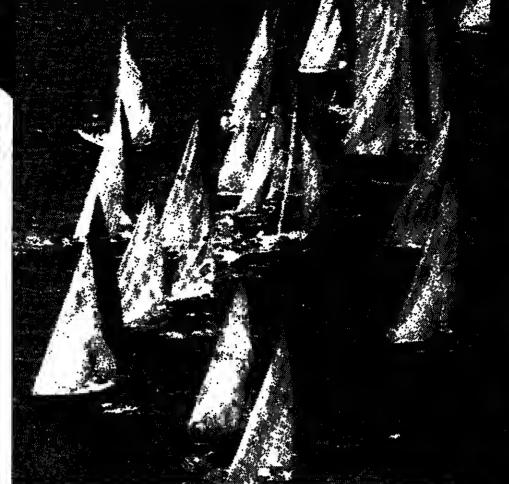
thing special." Mere display is not the only appeal of muscle boats; they have an aesthetic all their own. Certainly the most compelling reason of all to have such a boar is the pure adrenalin-pumping thrill of screaming across the water at 90

One anomaly in the quest for speed is that although caramarans are faster than monohulls, they do not seem to have as much appeal as pleasure boats.

South Florida and St. Tropez have always been the muscle boat meccas, and they are the areas of the most spectacular growth in the market. But demand is up all over the United States as well as in the Middle East and, increasingly,

As boat speeds accelerate and the number of owners grows, the question of safety must he raised. Goweos strongly believes that "the manufacturers must be seen to be leading the way in the promotion of safety. If we don't police ourselves, we will find that laws are imposed upon us from the outside which may damage all that fast boating stands for." The only thing impossible to control is the behavior of the people who drive the boats. Safety is built in; these boats are properly designed for going fast.

It is only recently that proper muscle bosts could enter the market as a commercial enoty. "The muscle boat market is the single most exciting facet of the marine industry because of the technological advances," asserts John Walker. "People now have access to production boats that they could only have dreamed of five years ago."



## Sponsorship Comes of Age

sponsorship has long heen established as a marketing tool, yachting has been slow to artract the big-budget support enjoyed by such sports as tennis, golf and Formula One racing.

But when the New York Yacht Club lost the America's Cup to Alan Bond in 1983, yacht racing was catapulted into the media age. By the time the defense began in Perth the sport had attained a level of visibility that would have been inconceivable three years earlier. The development of the on-board yacht-cam helped rum sailing into a oveting spectator sport. And in 1985, the International Yacht Racing Union decided to relax its famous Rule 26, which had prohibited advertising or the use of sponsors' names on the

Durch electronics giant Philips sponsors various sports, including World Cup Soccer. In 1985 it staked its own entry in the Whitbread Round The World Race: Philips Innovator, a state-of-the-art racing yacht. Crammed with electronics, it not only gave the company a world-traveling hillboard but provided a tough testing ground for their prod-

Yachting's image makes it a natural for association with upscale products and services. Still, according to Jean-René Bannwart, president of Swiss watchmakers Corum, it makes no sense - regardless of the suitability of its image — to sponsor something you don't enjoy. Although Bannwart has a strong personal interest in sailing, Corum's involvement in the sport came about indirectly when the company

designed a new watch and, seeking a suitable name for it, approached the Royal Ocean Racing Club for the rights to use "Admiral's Cup." Sponsorship of the event was a logical corollary.

Bannwart says it is impossible to quantify the return, and especially to measure the rerum from sponsorship as distinct from advertising and other forms of promotion.

Louis Vuitton, whose support of the America's Cup Challenger Series set the benchmark for sailing sponsorship, did monitor the results of their \$3 million investment in terms of press coverage. They counted 15,000 menoons in all media. The crucial thing, says Bruno Troublé, who organized the Vuitton campaign, is to increase public awareness of the name and to associate the product's image with an appropriately prestigious event.

The days when a sponsor simply signed a check are over. Bannware states that "without doing supplemencary promotion and having a strong presence at the event itself, we would have a real problem getting a return from the organizing club or the

Troublé agrees. Perth was a huge success for Vuitron, he adds, "but it took three years of using every tool at our disposal - advertising and PR backup, organizing a results service, the media center, press trips, belping the organizing club. Only one-third of our total spent went towards running the races; the rest was used to promote the fact of our sponsorship." Vuitton will be repeating the exercise for the next America's Cup, preparing to double the bud-

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get. Meanwhile, Troublé is guiding other companies of the recently merged LV.M.H. Group in the same direction; Moët et Chandon are sponsoring La Nioulargue while Parfurns Givenchy began funding Trouble's racing yacht Xeryus in the Admiral's Cup.

Corum is committed to the Admiral's Cup until 1993. Even though Bannwart admits that at present he questions whether the return justifies the cost, he accepts that it is too soon to pass judgment.

Philips, on the other hand, claims to be satisfied with the results of the Whitbread campaign. "By sponsoring a race which represents one of the world's last great adventures, we attracted the attention of the world's non-naurical media," says a spokesman. Philips Innovator, placed second overall in the race, is now for sale.

all television, is what brings the money in Boar-crazy New Zealand is an exceptional case but it does show what can happen. Two years ago a combination of commercial sponsorship and public appeal raised NZ\$3.2 million to send Peter Blake around the world in the Whitbread Race. Within a year, this country of just 3 million people had not only sent a team to the Admiral's Cup, it had put NZ\$9 million into a campaign orchestrated by merchant bankers Fay, Richwhite to challenge for the America's Cup in Perth.

Yacht racing is at a turning point right now. Large amounts are already involved, hut the media response is lagging. If this changes, the commercialization of the sport will surge ahead. But, everyone agrees, sailing should never be smothered in logos.

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They are 25 percent bigger in overall length than the 12meter class used in the Amerio's Cup race, and the latest, masts tower 132 feet above the sea, 40 feet higher than ther of Dennis Conner's Stars & Stripes Maxi-raters, twice the length of Admiral's Cup yachus, develop hull and sig leadings with which the hardware manufacturers can barely rep pace. Constant change and improvement characterize the quest for winners in one of the most competitive forms of tacing in the world.

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Where else would people build four half-scale boars, 40 feet long, and race them to and the fastest before building. it to full scale? Maxi owner Bill Koch was prepared to go to those lengths before committing upwards of \$2.5 milion to the final product.

The current crop are very special yaches, leveled by an compously complex rating role. The aim here is to achieve an ideal 70-foot rating is defined by the International Offshore Rule. The maxi sailor's sole ambition is to be the lins home. These owners are all men who have been successful in business and who are enjoying the fruits of their

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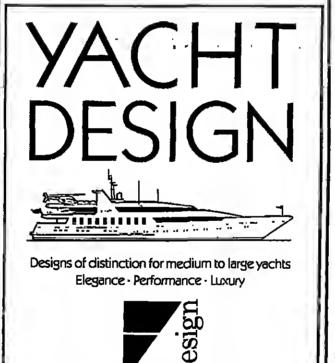
AFTER 5 RACES: IST Kialoa

13.50 Points IST Emeraude 13.50 Points 3RD II Moro III 14.00 Points

ICAYA MAXI YACHT WORLD HAMPIONSHIP, 1987 Overall Results

AFTER 10 RACES: IST Kialoa 24.75 Points
2ND Maiador 38.75 Points
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JRD II Moro III 40.00 Points

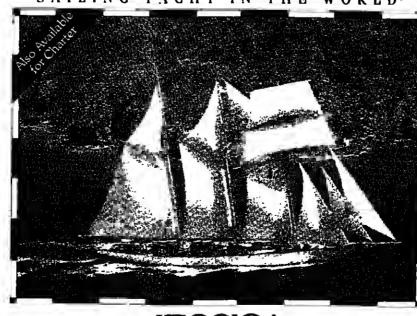


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## Maxi-Racing, Mega-Winners

ing of maxi-rater yachts have a great deal in common, except the familities are fewer in racing. The intensity of the operations, the strategic capabilievery race they enter. ries and the financial drains are all the same.

This is serious sport. The yachts themselves may give the impression of exotic butterflies, but they are the ultimate in yacht racing, demanding to a degree that only the addicted would readily toler-

Yet the number of owners willing to undertake this masochistic pursuit with a standard of excellence second to none is increasing. Naval architect German Frees, top maxi designer, currently has six boats in the works, including the first ever for a Japa-

For these boats everything has to be created individually; nothing comes off the shelf. They are 25 percent bigger in overall length than the 12er class used in the America's Cup race, and the latest masts tower 132 feet above the sea, 40 feet higher than that of Dennis Cooner's Stars & Stripes. Maxi-raters, twice the length of Admiral's Cup yachts, develop hull and rig loadings with which the hardware manufacturers can barely keep pace. Constant change and improvement characterize the quest for winners in one of the most competitive forms of racing in the world.

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> ICAYA ROLEX CUP Porto Ceruo. 2-10 September 1987

AFTER 5 RACES:

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ICAYA MAXI YACHT WORLD CHAMPIONSHIP, 1987 Overall Results

AFTER 10 RACES:

2ND Matador 38.75 Points 3RD Il Moro III 40.00 Points

labors to the full. Father of them all is John B. "Jim" Kilroy, whose latest Kialoa bears the number V, the fifth in a line of yachts designed for the sole purpose of winning

His oldest rival is Sumner 'Huey" Long, whose pale blue Ondines are also remodeled to keep up with the game. Long's son, Russel, who headed an America's Cup campaign with Clipper in 1983, often steers Ondine. For the winner the reward

is glory, a cup and perhaps some gold watches, for regattas like the second half of the world championship in Porto Cervo are often sponsored by Rolex. The first half of the championship was held in Newport, Rhode Island, in June when Kialoa V won. The points gained there will be added to those obtained in Porto Cervo to decide who is number one in the class. The gentlemanly conventions of this class will allow Raoul Gardini to carry the points that his older boat won in Newport over to those his new boar, the 82-foot Il Moro di Venezia III, will accumulate

Il Moro III, represents the larest thinking of German Frees. He has made a dramatic step forward in discarding the favored masthead rig for a fractional one, reversing the roles of the headsail and mainsail. The racing mainsail of this Italian boat is close to 200 square meters, bigger than the total spread of a 12-meter, and quite the largest that the internationally renowned North Sails have ever built. The president of the company, Tom Whidden, stood at Dennis Conner's shoulder in Stars &

Stripes; in Porto Cervo be is

calling the shors for Kilroy.

Conner, meanwhile, will leap aboard the mini-maxi Emeraude, a 70-footer owned by Jacques Dewailly. Minimaxis were intended to be the largest size allowable. Now they form a subgroup at each of the regattas often beating the true maxis on handicap.

Shipping magnate George

Commanraros has claimed the services of Olympic gold medalist Robbie Haines for Boomerang, launched in 1984 and the top maxi until this year. Kilroy built Kialoa V because he "got bored with being beaten by Boomerang," and others, like Hucy Long, shared the same sentiments. Their old boats were also nearing the end of the modifications that are so much a part of the maxi scene. As designer Ron Holland remarks: "Some maxis have more face-lifts than an aging Hollywood star." Now all the existing fleet

may be obsolete and no amount of alteration adequate. Just as the Holland-designed Kialoa IV was a breakthrough boar five years ago, so is Il Moro di Venezia III today. At a recent maxi regama in Palma, Majorca, Raoul Gardini scored three first and two second places in five races with the brand-new and basically untuned Il Mora Those who were aboard predict it will annihilate the opposition in the second half of the Rolex World Championship.

Porto Cervo is the perfect venue for maxi sailors. The pink-and-other washed resort created by the Aga Khan is a fitting setting for these thoroughbreds of yacht racing. The Rolex Cup, the culmination of the class's world championship, will provide yet another opportunity to prove their pedigree.

— Bob Fisher

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tem suffers from certain con-

straints; being a "message

store and forward" system,

communications may be sub-

ject to a few seconds delay.

As has happened with radar

HE advent of satellite communications has been a key factor in the growth of the large yacht market, radically changing the way yachts are used. Ten years ago there was no choice but to be a complete escapist at sea; today it is possible to conduct business just as effectively from a yacht as from a city office. As one U.S. owner based in the Mediterranean said: "With a satcom on board, this boat is no longer just a toy, just a place for a vacation. It has become a place to live, simply by being able to carry on business."

The proliferation of the characteristic dome-shaped aerial units on larger yachts is eloquent testimony to the number of owners who welcome this facility. Most people who have the kind of money required to be on this kind of yacht cannot afford to lose touch with business, so the

two were mutually exclusive. The development of maririme satellize communications was motivated by commercial and military considerations, yer only in 1976 did it become available to ships at sea when Comsat launched the first Marisat satellites. In 1982 the service became global with the establishment of INMAR-SAT, an international cooperative body charged with the management and operation of the satellites. Membership has grown from 22 countries in 1982 to 48 today.

Initially the cost and size of the sarcom terminals (or, to use their technical name, ship earth stations) restricted their use ourside the military to large commercial operators. However, 25 competition increased, the size of the units diminished and costs fell to a more affordable level. Once the cost of fitting a terminal had dropped below \$40,000 it became a reasonable proposition for a \$400,000-plus yacht. Today the cost is around \$30,000 and still dropping.

Along with the decrease in size came an increase in facilities. Once the basic utility had been established, it was logical to exploit its potential for more sophisticated forms of communication. The growing range of peripheral equipment means that owners of the topcapacity Standard A system

size of a shoebox, weighing about six kilos and costing around \$5,000. When it becomes operational some time during 1988, Standard C will be a quantum leap in satellite (the most common) have access not only to the usual communications, comparable telephone, telex and facsimile in its effect with the developservices but, with a personal ment of the personal comcomputer and the right modem, to any data base, on-line

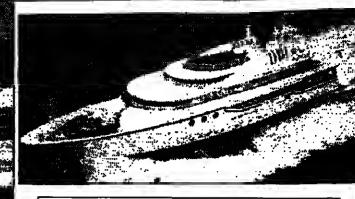
But this is all in a terminal the

to be fitted to already existing boats, which raised the problem of aestherics. U.K.-based installation specialist Hugh Bristow's solution for the clas sic 1929 motor yacht Sarina was to install a radome inside a false second funnel. When Sarina was sold and renamed Rosenkavalier, Bristow was called back to remove the false funnel and reposition the dome farther back. "Either you must hide the dome completely," be asserts, "or you must introduce it in a way that is sympathetic to the lines of the ship."

In many cases sarcoms had

While King Pahd's megayacht Abdul Aziz is still exceptional in having three terminals - one each for the owner, the guests and operations - a sarcom terminal is now almost universal in the over-30-meter marker. "For both chartering and resale, no large yacht should be without it," says broker Peter Insull, The time is coming when a boat without saccom will not only be very limited in its appeal for the user, it will .simply look undressed.

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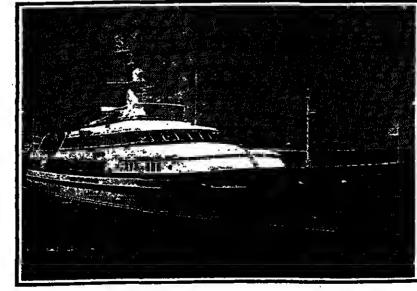
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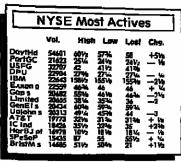
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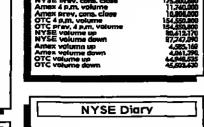
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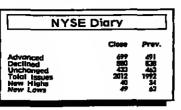
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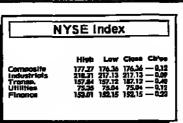
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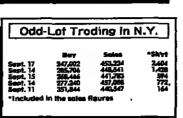
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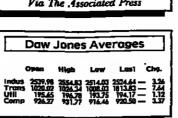
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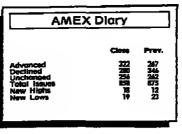




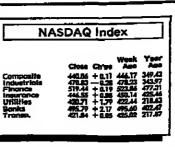








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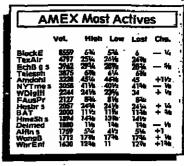
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# NYSE Falls in Calm 'Witching'

Stock Exchange slipped in active trading Friday as the so-called triple-witching hour passed un-

The quarterly triple-witching hour phenome-non, in which stock index futures contracts fall due and options on those futures and options on individual stocks simultaneously expire, has typically been linked with abrupt market swings. But analysts said that new regulations in effect since June have curbed that volatility.

The Dow Jones industrial average slid 3.26 to 2,524.64. For the week, the blue-chip barometer Declines outoumbered advances by a 9-7 ratio. Volume was 188.07 million shares, up

from 150.71 million Thursday. Friday's activity "was very smooth," said Joanne Hill, vice president in the financial futures department at Kidder, Peabody & Co. She said that regulatory and public scrutiny of witching-hour transactions gave traders an in-

expiration bour. Analysts said that stock prices were helped by a rally in bond futures but burt by a weak dollar. The dollar fell on fear that the major industrial democracies, the Group of Seven, might decide to lower acceptable trading ranges for the currency when they meet in Washington

Hugh Johnson, head of the investment policy committee at First Albany Corp., called the G-7

The government's report that gross national product grew at a 2.5 percent rate in the second

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The projections disappointed investors who saw Limited's profits climb 43.4 percent in the

Gap Stores dropped 8% to 47¼. An Oppenheimer & Co. retail analyst, Michelle Davis, removed Gap Stores and The Limited from her brokerage house's buy list, citing the rising cost of garments imported from Hong Kong.

Among blue chips, IBM dropped 2½ to 155½, General Electric rose ½ to 59%, AT&T edged up ½ to 31½ and American Express rose ½ to 36½, Prices were mixed in moderate trading of American Stock Exchange issues and were

The American Stock Exchange index slipped 1.05 to 353.66 and the price of an average Amer share rose 4 cents. Gainers outnumbered losers

## NEW YORK - Prices on the New York

quarter, instead of the 2.3 percent pace earlier reported, had little impact on stock trading.

"The market rarely looks backward," Mr.

Johnson said.

Dayton Hudson was the most active NYSE-listed issue, rising 5½ to 58. Late Thursday, Dart Group said it proposed a friendly \$65-ashare merger with Dayton Hudson.

Portland General followed, falling ½ to 24½.

USF&G was third rising ½ to 41½.

The retail sector weakened. Limited fell 2 to 36. The stock fell sharply after reporting a smaller-than-expected sales increase in August and it slipped again Thursday when the company indicated to analysts that profits in its fiscal second half would show only a 25- to 30 percent increase over the year-ago period.

cent increase over the year-ago period.

first half of the year.

J.C. Penney fell 214 to 55% and K Mart dropped 2 to 40.

mixed in over-the-counter activity.

by a 32-27 ratio.

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Now in the 1987 completely revised and updated edition, almost 200 pages of indispensable information in English on a selection of 81 of the most important French companies, as well as basic facts on other major firms. Includes information on the French economy and major sectors of activity, an introduction to the Paris Bourse, and a bilingual dictionary of French financial terms.

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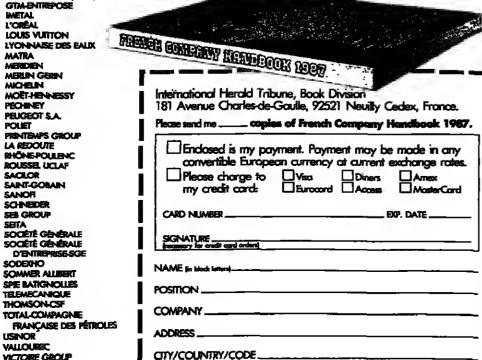
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### **ECONOMIC SCENE**

SATURDAY-SUNDAY, SEPTEMBER 19-20, 1987

### **Fiscal Timidity Jeopardizes** 'Target Zones' for Dollar

By LEONARD SILK New York Times Service

EW YORK - After last week's announcement of a record U.S. merchandise trade deficit of \$16.47 billion in July, stocks and bonds rallied and the dollar, after a brief drop, climbed. But on Tuesday, after the announcement of a record deficit in the second quarter of \$41.1 billion in the current account, a broader measure of trade, the securities markets fell and the dollar dropped.

Despite all this seemingly random fluttering, the markets have not panicked and the dollar has been holding within the probable "reference" bands or "target zones" set by the Group of Five industrial countries — the United States, Japan, West Germany, Britain, and France --- in Paris

There has never been official confirmation that those currency zones exist: Indeed, there are reasons to think that the pact, known as the Louvre accord, was a loose one, giving the countries freedom to intervene or not intervene, depending on their interpretation of

Without convergent G-5 policies, the currency is likely to fall over time.

national needs and economic developments. Nevertheless, the heavy intervention by central banks and the course of the dollar since the Louvre meeting lend support to the market's view that target zones exist. During the first five months of 1987, a dozen governments spent \$78 billion buying dollars, with Japan, West Germany, and Britain the biggest dollar buyers. The U.S. contribution to supporting the dollar has been relatively modest. According to a Federal Reserve bulletin, it amounted to \$4.1 billion from February to April, all financed by

borrowing foreign currencies, especially yen, by issuing "Reagan bonds" similar to those issued by the Carter administration. Denominated in strong foreign currencies and backed by the Treasury, Reagan bonds might have eased the pressure on U.S. interest rates. But President Ronald Reagan and Treasury Secretary James A. Baker 3d rejected the idea.

drawing on its foreign currency balances. Washington might have taken on more of the exchange risk of supporting the dollar by

HE FUNDAMENTAL reason for doing so, said Stephen Marris of the Institution of International Economics, was that "a decision by the United States Treasury to borrow in foreign currencies could well be interpreted by the markets as a

Most unpleasant of all, from a political standpoint, would be the need for the Reagan administration to agree to increase taxes and cut military spending to reduce the budget deficit, which most economists regard as crucial to reducing the trade deficit. Such action could increase the risk of recession

There also has been resistance on the side of the Europeans and Japanese against taking the fiscal actions needed to correct their trade imbalance with the United States. They could do this by cutting taxes or raising outlays, military or civilian. But, fearing inflation and the loss of foreign markets, the European countries and Japan have dragged their heels on stimulating faster growth.

decline of the dollar are likely to persist. Thanks to heavy central bank intervention that has cowed the markets, the dollar has been holding up this year. A hopeful view, Mr. Marris says, is that central banks are giving breathing space to the markets, and time to governments to overcome the political

obstacles to taking fiscal action. But a much darker view is that the current pattern of exchange rates cannot hold much longer and that the necessary changes in policy are unlikely to be made in time to prevent big trouble: runs on the dollar, escalating interest rates, an inflationary recession for the United States, and a hard landing for the world economy.

## Reagan **Economist** Resigns

# Sprinkel Leaves As Council Head

WASHINGTON - Beryl W.

Sprinkel, a conservative economist who muted his criticism of the Federal Reserve Board to serve as President Ronald Reagan's top economic adviser, resigned on Friday.

Mr. Sprinkel, 63, cited personal reasons and a desire to return to the private sector. His resignation takes effect in late Noven

Mr. Sprinkel said he would return to Flossmoor, Illinois, a Chicago suburb. He said he had no specific plans but hoped to be a corporate consultant, do some public speaking, writing and possibly some teaching.

Economists said they did not think Mr. Sprinkel's departure as chairman of the Council of Economic Advisers would signal any change in administration economy policy. He has held the post since

April 1985.
"The history of the council under Reagan has been that Reagan has been his own chief economist," said Allen Sinsi, chief economist for Shearson Lehman Brothers in New York. The council and its chairman "have essentially been ignored by Reagan for years," he added. David Jones, chief economist for

Anbrey G. Lanston & Co. in New York, said the major influence on the administration's economic policy-making had been Treasury Secretary James A. Baker 3d and the Fed. "I don't see any changes in budget policy or monetary policy coming out of this resignation." Mr. Jones added. Leading candidates for Mr.

Sprinker's job include two other members of the council, Thomas Gale Moore and Michael Mussa, according to administration

Close associates of Mr. Sprinkel, who spoke on the condition of anooymity, cited his disappointment with being passed over for the job of Federal Reserve chairman last June as a factor in his decision. The post went instead to Alan Green-

But Mr. Sprinkel said: "I'm not leaving with sour grapes or irrita-tion. I'm leaving with great respect for the governmental process and for President Reagan in particu-

President Reagan, in a letter to Mr. Sprinkel, said he accepted the resignation with the deepest re-

Mr. Sprinkel had been a frequent critic of the Fed's monetary poli-cies in his former job as assistant Treasury secretary for monetary af-fairs and, before that, as vice president and senior economist for Harris Trust & Savings Bank in Chicago.

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But he maintained a low profile in the White House job, usually refusing to comment in any fashion

However, Mr. Sprinkel said he planned to be more vocal as a private citizen. "I have some knowledge, certain views, about policy and business issues and I expect to speak out on them," he said.

Overseeing output at Gesamttextil, the West German textile producers association.

### A New Sheen to German Textiles

### Firms Use Design, Technology to Fight Asian Threat

By Ferdinand Protzman

International Herald Tribune
FRANKFURT — In 1970, the West German textile industry looked like it was about to be buried in a shroud labeled "Made in Hong Kong." With cheap textiles imported from Asia rapidly flooding the European market, many were predicting a quick yet painful demise.

But today, thanks to a greater emphasis on restructuring, technology and creativity in design and marketing, the West German industry is alive

One might say that the shroud has been replaced by a designer suit labeled "Made in Germany." Pessimism has given way to the conviction that ingenuity and engineering can keep the textile

But it is at best a precarious existence. For West Germany's textile industry, survival "contains both the elements of creation and destruction," said Wolf Dieter Kruse, president of the producers association Gesamttextil.

The oumber of factories and workers has been reduced by half over the past 15 years, but produc-tion has been fairly stable. West Germany's leadership in developing new technologies has pushed sales even higher.

Ironically, the technological advances that are helping West Germany hold its position as the No.

3 textile exporter and No. 2 importer are a threat to the industry's existence.

The technology is rapidly adopted by competitors in countries with low labor costs such as South Korea, Hong Kong and Taiwan. The result is a seemingly ever-tightening, competitive circle, with success barely lasting long enough to he savored.

"It's rabid adaptation," said Walter Ferner, the managing board chairman of Nino AG of Nordhorn, which is one of the nation's largest makers of cotton fabrics for the clothing industry. "The Asian nations get the new machines imme

diately and they learn very quickly," he said. "A new textile product in the fashion industry has a life span of one, maybe two years. By then, you better have come up with something else."

Shifting foreign exchange rates, protectionist measures and the ups and downs of prices of raw materials add to the daily pressure oo West Ger-man textile manufacturers, Mr. Ferner said. Most of them are small- and medium-size com-

panies. Their problems are a microcosm of the situation faced by medium-size West German industrial concerns competing on an international

Despite the obstacles, textile industry sales rose last year to 36.5 billion Deutsche marks (\$20.1 See TEXTILES, Page 15

# Japan's Growth Slowed to Halt In 2d Quarter

TOKYO — Japan's economic growth slowed to a halt in the second quarter, the Economie Planning Agency said Friday, causing fears that the country's economic policy will come under renewed attack from abroad.

The slowdown to zero growth, when adjusted for inflation, followed robust annualized growth of

The dollar dipped in Europe against the yeu and the Deutsche mark. Page 15.

5.3 percent in the previous three months. First quarter growth in gross national product, on an annual rate, was originally put at 4.9

Agency officials blamed the slowdown on a sharp drop in exports and a rise in imports, reflect-ing the strength of the yen. They predicted that the poor per-

formance would not prevent the government from hitting its 3.5 percent growth target for 1987-88. But they said they were afraid the United States would use the

Japan into pumping up its economy further. The slowdown in Japan's growth is likely to put downward pressure on the dollar, analysts said.

second quarter figures to badger

The agency also said that gross national product, the country's total output of goods and services, grew 1.3 percent in the first quarter from the previous quarter, revised noward from 1.2 percent.

In nominal terms, GNP fell 0.2 percent in the second quarter from the previous period after a revised 0.9 percent rise in the first quarter. First quarter growth was originally put at 0.7 percent.

Domestic demand showed a real

in the second quarter after an upwardly revised 0.8 percent rise in figure was originally put at 0.7.

Compiled by Our Staff From Disputches

The Commerce Department had

calculated last month that gross na-

tional product was rising after in-

made the difference.

**U.S. Raises Estimate** 

Of GNP Growth to 2.5%

Domestic demand contributed 1.2 percentage points to GNP per-formance in the second quarter, while foreign trade knocked off 1.1 points. In the first quarter, demand contributed 0.8 point, while foreign trade added 0.5. The figures do not

tally exactly, because of rounding.
The agency said exports fell 1.6
percent in terms of value in the second quarter from the previous quarter, while imports rose 5.9 per-

The negative 1.1 point contribu-tion of foreign trade to GNP in the second quarter consisted of 0.3 point from exports and 0.9 from

imports.
News of Japan's poor economic performance emerged days ahead of the start of international meetings in Washington, where the United States is expected to press both Japan and West Germany to do more to help the world econo-

Japaoese government econo-mists said Friday they are beginning to question the current multilateral strategy for reducing world trade imbalances, and are wondering whether a U.S. recession is needed to cut the U.S. deficit.

"You should not be so worried about a recession," one economist said, adding that an economic downturn may he the only way for the United States to reduce its ap-

Uoder the current strategy, the so-called Louvre accord reached in February, Japan and West Germany are required to boost their economies and imports to take up the burden of world growth.

In return, the United States is striving to cut its huge budget defi-

All seven nations participating in the strategy, Canada, France, Italy. 2 percent quarter-on-quarter rise Japan, britain, the United States and West Germany, have also agreed that a further significant dethe first quarter. The first quarter cline of the dollar would be coun-

## Brazil Plan Is Reported To Seek Lower Interest

### But It Offers Some Payment of Arrears

By Juan de Onis

 BRASILIA — A new Brazilian proposal for refinancing part of its \$110 billion foreign debt will offer a small payment on interest arrears in return for a reduction in future interest charges by creditor banks. according to banking sources. Brazil declared a moratorium on

foreign debt service in February. Since then, about \$2.8 billion in interest has been unpaid. If payments are not resumed by

next month, bank inspectors in the United States and Japan may declare the value of Brazil's debt "im- a discount. paired," requiring banks to increase contingency reserves and incur losses.

Already, some major banks have designated billions of dollars in loans to Brazil as delinquent and

have set aside billions of dollars in provisions for doubtful loans that have caused losses or greatly reduced profits.

These banks include Citicorp. Chase Manhattan Corp., Bank-America Corp., National Westmin-ster Bank PLC, Midland Bank PLC and Lloyds Bank PLC. Brazil's finance minister, Luiz

Carlos Bresser Pereira, who plans to be in Washingtoo next week to reopen negotiations with creditor banks, has modified an earlier proposal to convert about \$35 billion in debt into long-term bonds, with

Treasury Secretary James A. Baker 3d told Mr. Bresser Percira during a meeting in Washington on Sept. 8 that the debt-discount concept was a "nonstarter." The proposal called for about half of the \$68 billion owed to foreign banks to be converted to bonds that would be sold at a sharp discount.

The proposal was also sharply rejected by foreign bank creditors. The new proposal maintains the conversion of debt into bonds, at full value, but with fixed interest rates lower than those now being applied to the existing debt. In compensation to the creditors, the bonds would carry the privilege of conversion into selected Brazilian

coma to your attention.



tive about authorizing such conversions than Mexico or Chile, where conversion has reduced the debt by \$2 billion, or 10 percent. With his oew proposal, Mr.

oo an interim agreement that would avoid a reduced classification of Brazil's credit, which would be a political blow to the government of President José Sarney. But Fernão Bracher, former president of Brazil's central bank

ing charged on Brazil's \$68 million

equities, the sources said. now, Brazil has been more restric- zero spread.

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HARD FACTS ON

Luiz Carlos Bresser Pereira

Bresser Pereira hopes to get the creditor banks to open negotiations

and the chief oegotiator with the private foreign banks, has insisted to U.S. diplomats that Brazil must get something in return for making even a token interest payment. One form of compensation could be a reduction in the "spread" be-

medium-term debt to private banks, which is oow 2 percent over The conversion of debt to equity the London interbank offered rate, is attractive to many banks. Uotil Mr. Bresser has said he wants a



sums up the value of all goods and services produced. Also Friday, the government said U.S. corporations after-tax profits grew by 4.3 percent in the second quarter this year, not by 4.2

percent as it previously estimated. While Friday's figures indicate the economy as a whole is only marginally better than experts had figured, they gave the Reagan administration reason to cheer.

The Commerce Department said one reason that GNP after inflation rose at a 2.5 percent annual rate was that real, or inflation-adjusted, net exports of goods and services grew by \$2.5 billion in the quarter, rather than the \$1.9 billion originally estimated.

Both those oumbers are exder to account for inflation.

If real exports were to grow all April through June, the total would

showing for that category since the WASHINGTON - The govern- first quarter of 1980.

ment oo Friday raised its estimate In addition, real investment exof U.S. economic growth during cluding housing rose by \$11.9 bil-the second quarter to a 2.5 percent lion instead of the \$9.6 billion first rate, saying better-than-expected reported. Analysts say such an in-business investment and trade crease shows business is growing.

The trade and investment gains more than offset downward revisions in personal consumption and government purchases.

flation at a 2.3 percent annual rate. However, the big growth in ex-GNP is a highly important naports was offset somewhat by an 11.1 percent jump in imports, spurred upward by a higher bill for tional economic statistic because it purchases of oil abroad.

> rate means the economy has slowed from its pace during January through March, when the rate was 4.4 percent. Many economists believe growth has continued to slow during the

The quarter's 2.5 percent growth

current quarter, but the first clear sign will not come until the government issues its estimate of the quarter's GNP on Oct. 23. For the first six months of the

year, GNP grew at a rate of 3.5 percent, faster than the Reagan administration's forecast for the entire year. In 1986, GNP grew 2.9 percent

and the administration is predicting that the economy will strengthpressed in 1982-value dollars in or- en to a 3.2 percent growth rate for all of 1987.

To meet that goal, economic year at the rate they showed from growth would have to average 3 percent in the second half of the end up rising 17.9 percent, the government said. That is the best most private forecasts.

### Where the New Bull Markets are Just Getting Started

Analysis specializing in picaring marker sops nove not open marker to an years or phases in which new technologies have started growing at 40 or 50 percent annually ofter every general partic. The process started with instant photography, Xerogro-phy and the transistor and has continued with data communications, CAD/CAM, microprocessors, microcomputers, redundant computers (Tandem, Stratus) and now microprocessors, microcomputers, redundant computers (Tandem, Stratus) and now a concept called "ASIC" for applications-specific intergrated circuits. Leaders in these new areas, including LSI logic in the most-recent, endure earnings contractions during syclical redevelopment stages — which is why Apple was \$7 ½ in 1985 and LSI was recently \$11. But at Indigo we buy into these setbacks, seeking low-cost participation in R & O programs which generate profit rebounds later in the game. Receing Point in parallel processing and Convergent Inc. in vertical integration of microcomputer procedures are addition examples of bargains we expect to see sufficient in the status built mention before any 1981. Talentown tales or use the swinging into new bull market between now and 188. Telephone, telex or use the coupon to obtain a series of complimentary weekly reports.



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## **Dart Group Faces Obstacles** On Plan to Buy Out Dayton

faces several obstacles before the deal can be made, including a new Minnesota law designed to protect

Morgan Stanley & Co., said he exDayton Hodson. Another factor pecied Dayton Hudson manageinvolves Dart Group's growing reputation as a corporate raider.

shares outstanding. Dayton Hudson stock rose me in the second quarter of 1986. \$5.125 to close at \$58 on the New Dart Group, controlled by the

The Associated Press

NEW YORK — Dart Group
Corp.'s proposed \$6.3 billioo buyont of Dayton Hudson Corp. late June to pass a tough anti-take-Walter Loeb, an analyst with

ment to light the Dart attempt and said the new law would help them. Dart management on Thursday In its most recent quarter, Day-offered \$65 cash plus stock in the ton Hudson had an after-tax profit surviving company for each of of \$23 million on \$2.31 billion in Dayton Hudson's 97.4 million revenue, down from \$36.7 million in earnings on \$2.04 billion in reve-

York Stock Exchange on Friday.

Ann Barkelew, a Dayton Hudover bids in recent years but has son spokeswoman, said, "The pro- not purchased a single store. But posal will be considered by our the Hafts have made millions of board of directors in due course. dollars from payments and profit-No one should assume that any on stock holdings of companies they have attempted to acquire.

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Florida Governor Seeks Repeal of Services Tax

The Associated Press

TALLAHASSEE, Florida — In a public reversal, Governor Bob Martinez called Friday for repeal of Florida's unpopular services tax, saying he had made a mistake that upset the state's people.

Mr. Martinez, who had helped push the measure through the state legislature, said he made a mistake by backing the levy before tackling budget reform.

"That mistake has cost me the confidence of the people of Florida," he said. "More impor-tantly, it has severely damaged the people's confidence in government."

The Republican governor's popularity plummeted in polls after he and the Democratcontrolled legislature pushed the services tax

into law.
The 5 percent sales tax on services — including advertising, professional fees, lawn mainte-nance and pest cootrol—triggered protest from major national advertisers, publishers and trade associations. Some of them canceled conventions and withdrew their advertising from Florida for a time.

The tax was expected to raise about \$745 million this year and \$1.2 billion in the second year.
The governor has called the state legislature or Monday to revise or

ioto special session on Monday to revise or repeal the tax.

The governor blamed an advertising industry campaign against the tax for fomenting public

| Texture | 1.40 | 2.4 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |

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ARIS - The stock price of hand \$4, the texture group as the object of a hantle for endplanged !" percent Frimale Pans Bourse. hwest closed in \$10 frames. Filton 100 in Thiorischey's in Almost 20,000 shares. and hands of D.M. her makers said that one itemo men who have been methics Proposit shares. the Society, chairman of

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First half year compared with

In early September, De Beers raised the price of

The increase, which could be as high as 20

percent for high-grade diamonds, came on top of average price rises last year totaling 14.5 percent. At the sights, each De Beers client is allocated a

cardboard "shoebox" containing small packets of

The price is not negotiable and clients are usual-

ly obliged to purchase the full allocation or return

the box. Those who accept the box, however, are

Prices of D-flawless diamonds, the top grade,

have risen to around \$15,000 a carat from \$12,000

early this year and are sharply up from \$8,500 at

the bottom of a deep slump in the diamond market

De Beers rode out the recession by withholding

The overall effect was that our own stocks of

diamonds rose to an all-time high. Our surplus

cash., was soon drained, and we had to make

relatively high borrowings to finance the stock-

pile," De Beers's chairman, Julian Ogilvie Thomp-

By then, De Beers's diamond stockpile had been cut to \$1.84 billion from \$1.95 billion in 1984.

son, said at a convention in Tel Aviv in June.

supplies from the market and intensifying its

stones sorted into categories and grades.

virtually guaranteed of making a profit.

orldwide marketing campaign.

rough diamonds by an average 10 percent effective at the next sight. It was the third price increase in

less than two years.

that started in 1981.

**BUSINESS ROUNDUP** 

# Museum Maxwell Raises Stakes Maxwell Raises Stakes In 2 U.K. Bank Groups

LONDON — The British publisher Robert Maxwell raised his holdings Friday in the banking groups Guinness Peat Group PLC and Henry Ansbacher Holdings shares in Guinness Peat "was con-PLC, apparently for investment purposes, officials said. Mr. Maxwell said he had raised

his stake in Guinness Peat, the target of a hostile takeover bid by Equitions Holdings Ltd. of New Zealand, to 9.6 percent from 6.3 percent Thursday. He held less increased stake taken by Mr. Max-

Te British Printing & Communication Corp., had raised its stake in the merchant banking group to 9.17 percent from less than 5 percent. It described Mr. Maxwell's shares are firmly in the hands of move as "s long-term investment." five friendly institutions," he said. Guinness Peat shares rose 1 pence on the London Stock Ex- lyst at Barclays de Zoete Wedd, change to close at 121 pence after agreed. Maxwell may have 9 per-the announcement of Mr. Max- cent, but he would never be able to

for the 60.8 percent of Guinness bacher might be seeking capital to Peat it does not own to 115 pence expand in Europe and in the Unit-per share this week from its original ed States and may have wanted Mr. bid of 110 pence. It also bought an Maxwell's unit to subscribe to additional 11.9 million shares. The

new offer is valued at about £356.3 million (\$586.8 million).

A deputy chairman of Equity-corp, Grant Adams, said this week that Mr. Maxwell's buildup of fusing the market." He accused Mr. Maxwell of acting as a spoiler.

Sources at Guinness Peat said they did not welcome Mr. Maxwell's actions either.

Richard Fenhalls, chief executive of Ansbacher, welcomed the ann a I percent stake Wednesday, well's Pergamon unit. "Mr Max-quiticorp has said it sees Mr. well is a long standing client of daxwell as a "spoiler." Equiticorp has said it sees Mr. well is a long standing client of ours," he said. "We have had a long and beneficial relationship. As far ings Ltd., a subsidiary of Mr. Max- as I am aware this is a loos term

> Mr. Fenhalls discounted the possibility of any takeover by Mr. Maxwell. "Over 80 percent of our shares are firmly in the hands of David Poutney, a banking ana-

well's increased stake. Anshacher make a bid because of the institu-rose 5.5 pence to 103.

The property is a state of the institu-tional holdings," Mr. Poutney said. Equiticorp raised its hostile offer Another analyst said that Ans-

### London International Grows

LONDON — London Interna-tional Group PLC, a manufacturer LONDON — London Internation of the company's ordinary shares on the pricing date, on or before Sept. of condoms, said Friday that it 24, and an investor put option in would purchase s company in the 1992 which, if exercised, is expectwould purchase s company in the same field, HATU-ICO, for £47.9 million (\$78.9 million).

HATU-ICO, based in Italy, also

health and personal care products. The acquisition, which will be funded by a £50 million convertible

Eurobond issue announced Friday, will more than double London International's sales in continental Europe.

The Eurobond issue carries an indicated convertible premium of approximately 22 to 26 percent

over the prevailing market price of

sumer demand for condoms in

In calendar 1986, the HATU group had operating profit of £4.9 million and pretax profit of £2.7 million on sales of approximately



A dealer in New York inspecting a diamond.

LONDON - Sometime next month, an elite

group of 140 businessmen will fly into London from places as far-flung as Antwerp, Bombay, Tel Aviv and New York. They will have one thing in

The group, chosen from thousands of dealers, has been invited to the next diamond sale by the

Central Selling Organization, London-based mar-

keting arm of De Beers Consolidated Mines Ltd.

As usual, the sale, known as a sight, will be

conducted in private and under strict security.

There will be no happing about quality, price or

De Beers can dictate such conditions because

"In diamond districts, they refer to us simply as

the South African group controls more than 80 percent of the world diamond market.

'the syndicate,' but it doesn't seem a derogatory label," said Andrew Lamont, a CSO spokesman.

De Beers, which coined the slogan "a diamond is

forever," spends \$110 million s year on advertising

It regulates supplies of gens and industrial dia-monds from mines in 20 countries, notably South

Africa, Botswans, Australia and Zaire, to dealers

"They are very good friends," said one client, who asked not to be identified. "They give us stability, but we still guard our independence as

and cutters in the main diamond centers.

common — diamonds

De Beers Sets Sights on Higher Prices

Diamond Behemoth Profits From Market's Recovery

### Undeterred by Rebuffs, Sales on Rise Saatchi Courts Banks change in sales of rough diamonds by the De Beers Consolidated Setimo Organization.

LONDON - After unsuccessful proposals to Midland Bank PLC and the merchant bank Hill Samuel Group PLC, Saatchi & Saatchi Co.

vices sector. Saatchi, the world's largest advertising company, has put out gan Grenfell, which is in a far less word that it is anxious to diversify precarious state, can't be expected into financial services as an exten-

sion of its other business-service interests, marketing and management consultancy.

Thus far, Saatchi's marriage proposals, leaked to the press this week, have been turned down.

Midland, one of four British clearing banks, has been the subject of takeover speculation since making first-half provisions of £916
million (currently \$1.5 billion) for
uncertain Third World loans. But it

and financial services could easily described Saatchi's solicitation, which it turned down earlier this bankers said.
month, as "lacking strategic or commercial logic."

A further question mark is whether Bank of England regulamonth, as "lacking strategic or commercial logic."
Hill Samuel's rebuff, reported

Thursday, was a touch more polite, noting that Saatchi's plan offered

no "clear commercial advantages." Now, according to rumors in the next on the proposal list.

"Now they're saying it's us," said a Morgan spokesman, bursting into laughter. He said Saatchi hadn't

approached the bank, The head of a British merchant banking group in London said, "If remains undeterred in its search for Hill Samuel, which was troubled by a hride in London's financial serfailed merger talks to begin with, told Saatchi to get lost, then Moro even come to the door."

Last month, Union Bank of Switzerland unexpectedly ended merger talks with Hill Samuel. tchi's motives for venturing

onto the turf of established institu tions in the City, London's financial district, are not clear. If Saatchi is to create a financial

come unglued, some analysts and

tors would sanction a takeover of a major British bank by a nonfinancial concern.

However, many City observers believe that Saatchi, one of Britfinancial press, merchant bank am's most acquisitive companies, Morgan Grenfell Group PLC is will eventually win a bride in the growing financial services market.

### Sanofi Seeks U.S. Acquisition

PARIS - Sanofi, the French (\$165.1 million). pharmaceuticals and cosmetics crease Friday in its first-half net profit and said it was seeking a U.S. States," the company said. acquisition after selling certain holdings to American Home Prod-

ucts Corp.
Net profit rose to 267 million fraucs (\$44.1 million) from 191 million francs in the first six months of 1986. Sanofi said. Consolidated net revenue rose 10 percent to 6,37 billion francs.

In a statement accompanying the results, Sanofi said it had sold to American Home the 33 percent stake that it held in the U.S. company's French units, Wyeth Byla

"Thus, Sanofi recovers complete group, reported a 40 percent in- freedom in its search for a pharmacenocals acquisition in the United Sanofi did not specify further

what type of company it would seek to buy. But it said that an acquisizioo would help the group bolster its international presence in the pharmaceuticals market.

Sanofi attributed the 10 percent gain in first-half revenue to varied performances. Sales rose 18.8 percent in perfumes and cosmetics and 4.3 percent in pharmaceuocals, but declined 4.2 percent in the bio-industry sector.

By Oil Earnings MELEOURNE - Austra-

**BHP Net Rises** 

32%, Boosted

lia's largest company. Broken Hill Pty, reported Friday that oet profit rose 32 percent to 233.4 million Australian dollars (\$171.04 million) in the first quarter ended Aug. 31, from 176.7 million a year earlier. It said the main factor was petroleum earnings, which more than tripled in the quarter.

BHP said sales rose 9.5 percent to 2.3 billion dollars in the quarter, from 2.1 billion. Earnings per share were 14.9 cents, up from 11.7 cents.

In June, BHP had blamed ower world oil prices and problems in the steel industry for a sharper-than-expected 17 percent decline in earnings for the

year ended May 31. But in the latest quarter, BHP said that net earnings from pe-troleum rose to 100.5 million dollars from 24.2 million a year earlier because of higher world

prices and a rise in its Australian output. Net earnings from minerals rose to 82,7 million dollars from

76.5 million a year earlier, but steel profit dropped to 40.5 million from 61.7 million.

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Agence France-Presse PARIS - The stock price of Prouvost SA, the textile group that is the object of a battle for

control plunged 17 percent Fri-day on the Paus Bourse. Protryost closed at 580 francs (\$97), from 700 at Thursday's close. Almost 20,000 shares changed hands at 2:30 P.M. Some analysts said that one

of the two men who have been accumulating Prouvost shares, Jerôme Seydoux, chairman of Chargeurs SA, or Christian Derveloy, Prouvost's president, might have won control of 50 percent of Prouvost, and the other sold shares.

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ed to yield 8.5 to 8.75 percent. London International said con-

makes other over-the-counter North America, Britain and continental Europe was growing rapidly m response to concern over the spread of acquired immune deficiency syndrome.

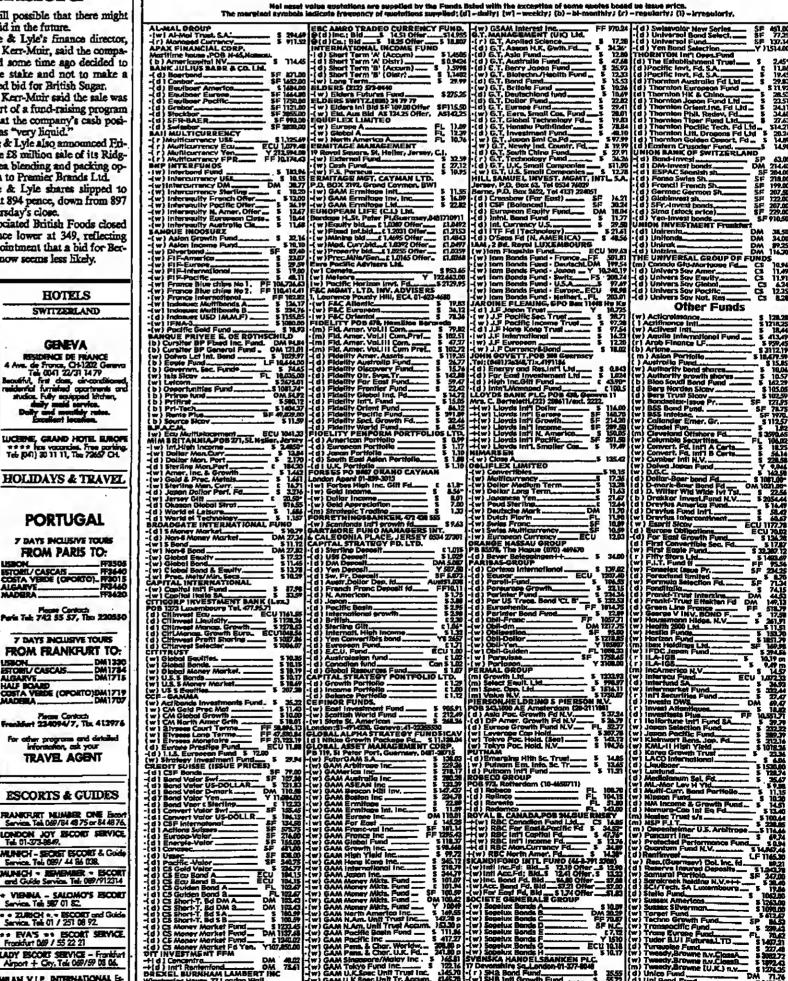
£52 million, a London Internation-

Tate & Lyle Will Sell Stake in Berisford

renewed bid for British Sugar.

Tate & Lyle also announced Friday the £8 million sale of its Ridg-

### - ADVERTISEMENT -INTERNATIONAL FUNDS (Quotations Supplied by Funds Listed) 18th Sept. 1987 Nel neset volpe quotations are supplied by the Funds Bated with the exception of some quotes based us issue price. It symbols lackcute frequency of quotations supplied; (d) – duity; (w) – weekly; (b) – bi-monthly; (r) – repularty; (i) – kregularty.



Be sure that your fund is listed in this space daily. Telex Matthew GREENE at 613595F for further information.

### Prouvost Shares Tumble on Bourse

LONDON - Tate & Lyle PLC, a hig sugar and tea producer, said Friday it had agreed to sell its 14.99 percent holding in S&W Berisford PLC for around £100 million (\$164 million).

The 28.7 million shareholding will be sold to trusts to benefit members of the Pritzker families of Chicago, the directors of Berisford and a number of institutional investors. Becisford is a sugar reliner. The sale is based on a share price

of 348.5 pence with 75 percent of the stake to be taken by the Pritzker trusts, said a Berisford spokesmen.

ford board, said the Pritzker trust- was still possible that there might ees saw the holding as an excellent be a bid in the future.

loog-term opportunity. The Tate & Lyle's finance director, Pritzker family owns Hyatt Hotels

James Kerr-Muir, said the company and Braniff Airlines.

James Kerr-Muir, said the company had some time ago decided to sell the stake and not to make a Berisford's subsidiary, British Sugar Corp PLC, was the target earlier this year of unsuccessful

Mr. Kerr-Muir said the sale was not part of a fund-raising program takeover attempts by both Tate & and that the company's cash posi-Lyle and Gruppo Ferruzzi of Italy. The Ferruzzi bid was blocked by tion was "very liquid."

Analysts said that following that ways tea blending and packing op-action there had been widespread eration to Premier Brands Ltd.

Tate & Lyle shares slipped to

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NEW CROSS PRANT for sole. Like new, bargain price. Paris 47 23 82 56.

On the London Stock Exchange, Friday to close at 357. Jay Pritzker, who with Robert current move has dampened such disappointment that a bid for Ber-Pritzker will be joining the Beris- speculation, while others said it isford now seems less likely. INTERNATIONAL CLASSIFIED (Continued From Back Page) LOW COST FLIGHTS RESTAURANTS **EDUCATION** 

Foods PLC might try to boy Tate & close at 894 pence, down from 897 Lyle's stake as an opening move to at Thursday's close.

a full bid for Benisford.

Associated British Some analysts said Tate & Lyle's 15 pence lower at 349, reflecting SWITZERLAND GENEVA de fronce DE FRANCE de fronce, CH-1202 G Tal 0041 22/31 1479 NIGHT CLUBS SPEAK FRENCH FAST. Unique method of self-expression, FACET. Small Paris groups. State recognized. Tel: Paris: 42 46 99 35, \$500 gm - moon) SWITZERLAND RIX CAVEAU - PULLY. Sup WYRUK CAYEND - POLLY, sports Swiss style gournet diring, bor, dono-ing, banquets and private parties. Summer terrace, Let the family Moret serve you at the beautiful Ar Vistor Coveou, 11 rue de la Gara, 1009 Pully/Laseanes. 021 / 28 27 49 PRENCH TUTTON FOR ABULTS by experienced female teacher. Cal Fronce 30 82 75 54. LEARN WORD PROCESSING, IBM PC\_MS/DOS in a week, Private les sons, F3,200, Tel France 30 61 40 37. LICENE, GRAND HOTEL EUROP \*\*\*\* has vacancies. Free parting Teb (041) 30 11 11, The 72657 CH. BOOKS COLLEGES &

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\* ZURICH \* CAROLINE ESCORT SERVICE 01/252 61 74 \*\*\*\*\*GENEVA BEST PSCORT SERVICE, 022/21 03 40 GENEVA \*DESIRE\*

SCORT SERVICE 022/21 97 61 ROME CLUS EUROPE ESCORT & Guide Service. Tel: 06/599 2604 or 589 1146 (from 4 pm to 9:30 pm) NUMBER OF - YORN - 7195CH 4 AMSTERDAM BERNADETTE Moin and Ferrole Secrit Service, Tel. (0)20-327799 or (0) 20-362833.

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CHECH GERHA ESCORT SERVICE Tel 01 584 7210 or 603 7194. AMSTERDAM 2000 ESCORT Service Tel-(0) 20-91) (30 PRANKFURT - Private Collection Escor + travel service. Tel: 62 86 05. RANKFURT "TOP TEN" ESCORT Service. 069/55-88-26 Travel Service. Tel. 069 / 68 24 05

212-765-7896 CHECK CARDS 212-765-7754 212-835-1666 LONDON BELGRAVIA LONDON Securi Service. Tel: 736 5877. Portman Escort Agency 67 Chillent Street, Landon WT Tol: 486 3724 or 486 1158 All major credit cards complete LONDON Interfaces Escort Service KENSINGTON BECOST SERVICE TO IGNESINGTON CHARCH ST, WI TEL: 927 9134 OR 937 9133 All major areast careful.

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**Fridays** 

**US. Futures** RURODOLLARS (IMAA)
SI million-pts of 100 pct.
71.88 90.18 Dec 91.44 91.76
92.47 90.00 Abar 91.17 91.32
92.47 90.00 Abar 91.17 91.32
92.48 90.40 Abar 91.17 91.32
92.44 Sep 90.49 90.47
92.31 Pct 44 Sep 90.47 90.52
92.71 90.14 Abar 90.47 90.52
97.41 90.32 Jun 90.34 90.37
97.42 89.93 Sep 90.49 90.37
97.43 89.93 Dec 90.99 90.31
90.94 89.77 Abar 90.00 90.09
90.73 89.41 Jun 90.34 90.97
Est. Sales Prev. Soles 81.384
Prev. Dov Open Int. 351.19 91.13
Sper pound-1 point equals \$0.001
1.4850 1.515 Dec 1.475 1.495
1.4223 1.5340 Abar 1.410 1.4450
1.4300 1.520 Jun
Est. Sales Ab99 Prev. Sales 5.923
Prev. Dov Open Int. 24.971 up 90.2
CANAOLAN DOLLAR 11MAA)
Eper dir-1 point equals \$0.001
7.667 Ab90 Dec 7.522 7.542
7.455 7.762 Abar 7.522 7.523
7.536 7.737 Sep
7.446 7.730 Prev. Soles 1.397
Prev. Dov Open Int. 7.457 up 91
FRBNCN FRANCI 11MAO Via The Associated Pres 91.59 91.16 90.68 90.57 90.43 90.31 90.07 89.97 89.89 COFFEE C (NYCSCE)
37,500 lbs.-cents per lb.
255,00 99,00 Sep 114,00
305,25 Dec 115,46
179,00 105,00 Mar 119,2
159,00 109,50 Jul 122,8
131,00 111,20 Dec 121,7
127,00 114,00 Dec
Est, Soles Prev. Soles
Prev. Doy Open Inl. 25,261 up 91.73 91.28 91.00 90.63 90.48 90.33 90.12 90.93 114.00 115.40 119.25 120.30 122.83 122.72 114,00 114,90 120,08 121,50 122,83 123,75 113.50 115.60 119.10 120.30 122.50 123.75 116,00 116,33 119,40 120,50 121,25 123,58 123,58 Frev. Day Open Init. 28-2a1 up as SUGARWORLO 11 INYCSCE) 112,000 lbbs. cents oer lb. 19,40 5.46 Oct 6.35 8.70 5.94 Jon 6.75 8.92 6.39 Mar 7.20 8.86 6.50 May 7.41 8.86 6.79 Jul 7.00 8.40 7.00 Cct 7.78 8.40 7.00 Cct 7.78 6.37 6.60 7.12 7.32 7.48 7.69 7.91 4.30 4.60 7.11 7.32 7.45 7.68 4.87 7.10 7.35 7.55 7.93 233 24742 253 263 263 25342 272 2.85% 2.98% 105 2.99% 2.83 2.84 4.126 2.85% +.03% 2.98% +.02% 1.04% +.02 2.98 -.00% 2.80% -.01% 2.84 -.00% Sep Dec Mar May Jul Sep 195/2 103 298/2 2814 284 .7579 .7570 .7571 .7492 .7463 +13 +15 +17 +19 +21 Prsv. Doy Open CORN 1 CBT) 5,000 to uninimu 2.08 1.90% 2.16 1.91% 2.22 1.71 2.25% 1.74 2.22 1.80% 2.22 1.80% Est. Sofes Prev. Doy Open II Prev. Day Open Int. II
COCOA INYCSCE)
10 metric tons a per 1
2110 1844 S
2120 1847 C
2190 1867 N
2160 1895 N
2100 1920 J
2200 1920 J
Est. Soles 1,318 Prev. Prev. Day Open Int. per iun 4 Sep 7 Dec 7 Mar 5 May 6 Jul 4 Dec 1 Prev. Sole 1*nt.* 31,918 usho1 1.77% 1.82% 1.91% 1.95% 1.96% 1.98% 27.473 1.75% +.00% 1.00% -..00% 1.89% -..00% 1.94 -..00% 1.94% +.00% 1.94% +.00% 1.75 1.80 1.89 1.9334 1.94 1.94 1.954<sub>2</sub> 1998 1912 1930 1958 1975 2026 1.75 M 1.80 M 1.94 1.96 M 1.96 Sep Dec Mar Mav Jul Sep Dec 1895 1916 1956 Prev. Day Upper Int. 31/918 / 18/16 115.000 (bs. cents per B. 135.50 | 108.00 Nov 13/135.90 | 115.00 | Jon 12/135.90 | 119.00 Mar 12/135.90 | 119.00 Mar 12/131.90 | 124.00 | Jul 12/131.90 | 124.00 Prev. Dov Dpen Inil. 113.385

SDY BE ANS I CBT 1

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6.2447 4.6014 Nov 5

6.33 4.6648 Jcn 2

6.424 4.74 Mar 5

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18.25 14.48 Sep
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25 83,00 50,50 5ep Oct Nov 77,25 72,50 Jun 76,25 59,70 May 70,00 a 7,00 Jul Sec List May 10 List Nov 70,00 a 7,00 Jul Sec List May 10 List Nov 70,00 a 7,00 List Nov 70,00 a 7,00 Jul Sec List May 10 List Nov 70,00 a 7,00 Jul Sec List May 10 List Nov 70,00 a 7,00 Jul Sec List Nov 70,00 79,50 79,50 Est. Sales 948 Prev. S. Prev. Day Open Int. 4.58 COTTON 2 I NYCET 90.000 ibs. cents per ib. 80.90 ibs. 51.90 ibs. CATTLE I CARE)
40,000 its. cents per its.
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Esy, Solas 26,813 Prev, Sol
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34275 201.00 Mar 322.80 323.10 319.90 221.45
34250 309.00 Jun 324.50 324.50 321.40 324.45
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Sept. 18

Yield 6.51 9,01 7,54

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Prev. Yield 6,51 7,02 7,59 Prev. Yield 9,62

PepsiCo said the restaurants would be operated as a joint ven-

ture. It said Pizza Hut would be the first U.S. restaurant concern to op-

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### Jobs Picture Worries Johannesburg Economist

DURBAN, South Africa — Unemployment in South Africa could soar to 9.8 million by the year 2000 if foreign sanctions succeed in hurting the economy, according to Ronald Bethlehem, an economist for Johannesburg Consolidated

Investment Co.

Mr. Bethlehem said that current estimates of more than 3 million unemployed were too low and that his estimates put the actual figure at

and that his estimates put the actual figure at more than 4.5 million.

Even without a serious impact from sanctions, joblessness could hit 7.8 million by 2000 unless the economy grew sufficiently to match the tise in the black population, he said.

The black population, currently at 25 million, was growing by an average of nearly 3 percent annually while economic growth in the first five years of this decade averaged less than I percent a year, Mr. Bethlehem said.

WORLD STOCKS IN REVIEW NITH HIERT MONDAY. ACONDS-ONDINEWOT BROINGON

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CURRENCY MARKETS Make N Dollar Lower on Rumored G-7 Plan

Trade-0 On Right closed lower Friday on suspicions that the Group of Seven major industrial democracies might move

antiques maria Metagre in sec. but at a tion. patience. to lower acceptable trading ranges for the U.S. currency when they meet in Washington next week The dollar came under particle on reports that the G-7 had agreed to lower the band to 130 to 150 the against the yen," one New York a trader said, noting that the reports surfaced in the Far East. The carrient trading band supported by the seven nations is between 140 and 160 yen, dealers believe.

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francs from 6.0555 and to 1.4965 Swiss francs from 1.5060. It also slipped against the British pound, which ended at \$1.657, against \$1.647 Thursday. Finance ministers of the Group of Seven -the United States, West Germany, Japan, Britain, France, Italy and Canada — are expected to discuss foreign exchange policies to discuss for eagli extensional Mone-

142.55 yen, down from 143.40 at

Thursday's close, and at 1.8060

Deotsche marks, down from 1.8165. It fell to 6.0225 French

NEW YORK - The dollar

ing that starts next weekend in Washington. And while the G-7 finance mintence of approved trading ranges, the market has operated on the assumption that certain targets

Dealers said the dollar staged a brief advance Friday when it was reported that the growth rate of the U.S. gross national product in the percent, up from the original esti-

Friday's

**Prices** 

NASDAQ prices as of 4 p.m. New York time.

Via The Associated Press

Div. Yid. 100s High Low 4 P.M. Chiga

## London Dollar Rates Japaness yee Swise franc Franch franc

Source : Revisers

against the mark ahead of the meet- derived from high interest rates.

ing of finance officials. In London, the dollar dipped the Bank of England near the level against most major currencies although the market seemed reluc. That level has been defended by the

tant to give way to bearishness, central bank in recent months.

The dollar closed at 1.8050 DM, In earlier European trading, the \$1.6470 Thursday.

dollar showed unexpected resilience after news a week ago of a record U.S. merchandise trade deficit. The report caught short-sellers off guard. "It has been a bad week," one dealer said. "Burnt and bored could sum it up."

The pound benefited in Europe from the uncertainty surrounding the dollar as a string of encourag-

down from 1.8148 DM at Thurs-dollar was fixed in Frankfurt at day's close, and at 142.60 yen, 1.8092 DM, down from 1.8174 DM down from 143.30. It also lost Thursday, and in Paris at 6.0355 ground against the pound, which French francs, down from 6.0555. ended at \$1.6555 after closing at It closed in Zurich at 1.497 Swiss

### G-7 May Alter Dollar-Yen Range

Friday, quoting international

that the dollar would remain within ing British economic data added to a range of 1.79 DM to 1.82 DM the attraction that the currency has But the threat of intervention by

Caution has prevailed since the (UPI. Reuters)

Div. Yid. 100s High Low 4 P.M. Chys. High Low Stock

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TOKYO — The Group of Seven industrial nations is likely to reach tacit agreement later this month to lower the dollar's permissible range to 130 to 150. en, a Japanese newspaper said

financial sources in New York. The current targeted range is 140 to 160 year, Yomiuri Shim-bun reported. It quoted the sources as saying that a decline of the dollar to less than 140 year was inevitable because there is no sign of a reduction in the

U.S. trade deficit. The dollar fell in Tokyo after the report, closing at 142.73 yen after a Thursday finish in New York of 143.40. Limited Bank of Japan intervention to halt the decline had little effect.

NEW YORK — The Federal Reserve is pumping buge amounts of reserves into the banking system to prevent interest rates from rising sharply as a result of corporate tax payments in September, according to

They said the provision of reserves through open market operations shows that the Fed has no intention at the moment of following up its increase in the discount rate by further tightening its grip on credit. On Sept. 4, the Fed raised the discount rate, the interest it charges on loans to financial institutions, to

for the fed was overly cantious in trying to prevent

The Fed was overly cantious in trying to prevent

The Fed was overly cantious in trying to prevent

securities for its own account.

Discount window borrowings in the week, the first half of a statement period, were just \$363 million a day, and fed funds, which averaged 7.21 percent in the week, fell to 7.0625 percent on Thursday, reflecting of our sector."

Mr. Kruse said. "They underestime women. If they lose their jobs, mated the visit and adaptability of our sector."

The property of the prop

Flows of cash through the system may be particularly difficult for the Fed to handle this month, econo-

| 1772 | 1772 | 1772 | 1773 | 1774 | 1774 | 1775 | 1777 | 1774 | 1775 | 1777 | 1774 | 1775 | 1777 | 1774 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 | 1775 |

As Business Tax Pours In, Fed Boosts Reserves

As or a panding production capacities of developing nations and their emergence as major market powers made the onlook bleak for West ecord, in the week ended Wednesday, mainly as a

> ample liquidity in the system.
>
> Knowing that pressures will mount in the coming week, the Fed provided more reserves by offering four- and seven-day fixed-term system repurchases on

the key federal funds rate at the pressures abase.

U.S. gross national product in the second quarter was revised to 2.5 percent, up from the original estimate of 2.3 percent.

The Fed was overly cantious in trying to prevent approached the corporate tax period," said Maria Ramirez of the spreading fearts about a possible of 3 agreement. Traders predicted the key federal funds rate, the rate that banks charge each other for overnight loans, should settle no higher mister of 2.5 percent.

The Fed was overly cantious in trying to prevent approached the corporate tax period," said Maria Ramirez of their corresponding 1986 payments.

The marginal improvement, however, was shortlived because of the spreading fearts about a possible of 3 agreement. Traders predicted the key federal funds rate, the rate that banks charge mist two quarterly corporate tax mist moted. On the first two quarterly corporate tax code, companies were allowed to over their obligations to the Treasury by remitting 120 percent of their corresponding 1986 payments.

Stahr, a Gesamttextil economist.

"Clearly, we couldn't compete price-wise with mass producers in the cover their obligations to the Treasury by remitting 120 percent of their corresponding 1986 payments.

Stahr, a Gesamttextil economist.

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Stahr all the key federal funds rate, the rate that banks charge mist moted. On the first two quarterly corporate tax period. On the first two quarterly corporate tax period on the result of the record of their corresponding 1986 payments.

Stahr all the key federal funds rate, the rate that banks charge mist moted. On the first two quarterly corporate tax period on the result o

Div. Vid. 1006 High Low 4 P.M. Chipe

(Continued from first finance page) skills. So far, that has proven corneers to run the company's factory

ous year. It imported textiles worth and synthetic fibers, such as rayon design or engineering." he said and nylon, used for everything "It's not fashionable like computer from 1985. And the textile producers association does not factor belts. changes in the mark's value into the

sales totals. The textile companies lack the financial muscle of West Germaiust as dependent on exports and are highly capital-intensive, said Mr. Kruse of the industry association. As a result, they have little choice but to continually upgrade their production and business.

The shift away from mass production has not been painless, particularly for the textile workers, lost our innovative edge, there industry the continually upgrade their production and business. their production and business

According to Mr. Kruse, the industry's deepest postwar crisis came in the early 1970s. Slowing domestic demand, the introduction of floating rather than fixed foreign

swamped with cheap, mass-pro-duced textiles from developing nations required a major shift in strat-tile worker earns 14.50 DM (\$8) an egy for most West German textile hour before taxes. Taxes and social producers, said Ernst-Heinrich Stahr, a Gesamttextil economist.

TEXTILES: Amid Asian Threat, Ingenuity Keeps German Industry Going

billion at current rates), a 45 percent gain from 25.13 billion DM in 1970.

The specialized textiles include the specialized textil

difficult." About 60 percent of total production goes to the clothing indus-try, 25 percent is used for house-eration of skilled people may be hold purposes and 15 percent for more critical to survival than even

1957, as new generations of power looms, spinning and fabric printing machines and integrated production systems replaced human be-

ings.
There is a human side to all this the employers prefer to ignore," said Ernst Ringelstein, chief econo-mist for Gewerkschaft Textil-Bekleidung, the textile and clothing workers union.

"To them, workers whose jobs German textile producers.

"Many prognosticators at the time gave West German textile "But in the clothing industry, for makers no chance in the future," example, 80 percent of the workers are women. If they lose their jobs, the can't move to wherever But the adjustment to a market have family ties which make that

> The average West German texsecurity eat up about half of that making take-home pay for a 40-hour week around 280 DM.

from surgical dressings to conveyor programming or sociology, and it's

Given the competitive pressures



**Wolf Dieter Kruse** 

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### **SPORTS**



The Mets' Keith Hernandez was bowled over and called out by umpire Bob Davidson.

### Week 2: It Could Be a Short Season

By Gerald Eskenazi New York Times Service NEW YORK - Is that all there

Will it be a two-game season, with the New Orleans Saints guaranteed their best standing ever of at least a tie for first in their division? There is a poignancy about the National Football League's second week of games, for it could be the

NFL PREVIEW

last if there is a strike - unless, of course, the league goes ahead with its plans to field strike teams startme with Week 4.

After one game, neither of the league's top two draft picks has seen action. And Vinny Testaverde will again watch as Steve DeBerg leads Tampa Bay against the Bears in Chicago Sunday, while Corne-lius Bennett is still a holdout for the Colts, who host the Dolphins. NATIONAL CONFERENCE

Dallas Cowboys (0-1) at New York Giants (0-1) — Bill Parcells wasn't just mouthing old coaching cliches when he warned the Giants they had better start producing. Look for the Giants' offense to protect Phil Simms this time after the trouncing by the Bears on Monday. The result should be an attack to do some damage, running and passing. The Giants have been favored by Harrah's Reno Race & Sports Book to win by 12 points.

Minuesota Vikinga (1-0) at Los Augeles Rams (0-1) — Ernie Zampese, the Rams' new offensive coor-dinator, tried too much too soon with the young Jim Everett at quarterback. The result: only 16 points terback. The result: only 16 points play the acrobs against than the and a loss to Houston. Now, after Falcons, who yielded 48 points to another week of work, Everett faces a very solid Viking team that has Wade Wilson performing at quarterback for the injured Tommy

New Orleans Saints (1-0) at Philadelphia Eagles (0-1) — The Eagles have come to terms with an important player, Roynell Young, and he will step in at left cornerback to replace William Frizzell, beaten badly by the Keuskins a work is the er. Ruchen Mayer's running is the big Saints threat. Saints by 1½.

Tampa Bay Bucs (1-0) at Chicago Bears (1-0) — High-flying Bocs against the possibly flat Bears? Well, the Bucs may find out Bears are bigger than Falcons. The Bears have won 24 of their last 26 games against division opponents, but Coach Mike Ditka is concerned about a letdown and the short week · after the big game against the Gi-

ants. Bears by

NFL, Players To Meet Again New York Times Service

NEW YORK - The heads of the recalcitrant sides in the National Football League's contract talks agreed 10 meet face-to-face Priday in Washington to try to reach agreement on a new contract before the strike

deadline Tuesday.

But Gene Upshaw, the NFL
Players Association executive director, was still defiant as he spoke from his Washington office Thursday to tell of the proposed meeting with Jack Donan, head of the Management Council, the league's bargaining arm. "I told him whatever we do, we do in Washington," Upshaw said. "They're trying to isolate me away from my mem-

Donlan has contended that they should meet at a neutral site so that Upshaw would be forced to sit at the table and not be able to return readily to his office. The sides met Tuesday in Washington, where the union offered a proposal, which Don-lan rejected Wednesday as a 'Christmas wish" list.

the Redskins lost their quarterback (Jay Schroeder), star runner (George Rogers), center (Russ Grimm) and place-kicker (Jess Atkinson). But what better team to Tampa Bay? Not so fast, Atlanta's defense isn't that bad. It should

Houston Oilers (1-0) at Buffalo yards. Raiders by 7. started off 1987 by holding the Rams' Everett to 9 completions in

Kamsas City Chiefs (1-0) at Seatthe Seahawks (0-1) — A year ago, cinnati Bengals (1-0) — Multiple-the Seahawks began a four-game offenses meet as Bill Walsh's former losing streak in dropping a game at assistant, Sam Wyche, guides the Denver. They have a tough re-bounding job this season against a at left tackle, blocking for the excit-Chiefs team whose rookie runner, ing backfield duo of James Brooks, Christian Okoye, produced a 105-runner, and Boomer Esiason, quar-yard debut. Seattle must halt the terback. The 49ers had four turnants. Bears by 14½.

Washington Redskins (1-0) at AtTanta Falcons (0-1) — Last week,

the Broncos. Seahawks by 7. run, which it couldn't do against overs against Pittsburgh and gained

Minni Dolphins (0-1) at India-rapolis Colts (0-1) — Dan Marino is 8-0 against the Colts, who have lost their last 13 games to the Dol-phins. The Colts will change quar-terbacks, with Gary Hogeboom re-placing Jack Trudesu. The Colts lesperately need a running game.

desperately need a running game.
They got only 85 yards against the
Bengals. Dolphins by 5.
Pittsburgh Steelers (1-0) at
Cleveland Browns (0-1) — From
his safety position, the Steelers'
Donnie Shell will zero in on the Browns' tight end, Ozzie Newsome. Refurbished Pittsburgh defense shows linebacker and secondary strength and will be tested against

multiple-offense. Browns by 6.

New England Patriots (1-0) at
New York Jets (1-0) — This game, Monday night, could extend the strike deadline to Tuesday afternoon. Both teams' passers - Steve Grogan, replacing Tony Eason, and Ken O'Brien — will pass and pass. The Jets are pretty good against the run, neutralizing half of New England's offensive weapons. But two new Jet starters will be in the secondary, Rich Miano at strong safety and Carl Howard at right cornerback. Patriots by 11/2. INTERCONFERENCE

Desver Broncos (1-0) at Green Bay Packers (0-1) — The Pack is starting their 10th-round pick, Don Markowski, at quarterback, because Randy Wright was benched after the shutout by the Raiders. The Broncos' defense has not showed the effect of the retirement of three key veterans. Broncos by 10.

Detroit Lions (0-1) at Los Angeles Raiders (1-0) — Although Rusty Hilger was benched with a sone left shoulder, and completed only two of seven passes in his first NFL start, he will be back for Los have some success in hurrying Angeles. So look for Marcus Allen to run again. Last week, in the AMERICAN CONFERENCE - ried a career-high 33 times, for 136

Bills (0-1) — Jim Kelly was one of St. Louis Cardinals (1-0) at San only three quarterbacks who completed 50 percent of their passes can neutralize anyone's pass rush, against the Otlers in 1986. Houston so the Cardinals' eight sacks in the victory over Dallas mean less here than one might think. The Char-26 attempts. Kelly will need some gers' defense continues to improve, running-game help, missing in the especially with Chip Banl opener against the Jets. Bills by 3. backer. Chargers by 41/2. especially with Chip Banks at line-

San Francisco 49ers (0-1) at Cinonly 47 yards rushing. 49crs by 1.

Giants' Reuschel Pitches His Way Up in the League

from the basement to the penthouse has been very smooth for Rick Reuschel. In July, Reuschel was pitching

for a last-place team. In less than three weeks, he is likely to start the first game of the National League

Reuschel pitched a two-hitter as the San Francisco Giants won their sixth straight game by defeating the Houston Astros. 4-0. Thursday. The Giants lead the second-place Cincinnati Reds by 8 games and Houston, the defending division champs, by 9% in the National League West. Both the Giants and Reds have 15 games left.

"I'm just happy to be here and part of this. I've been excited since Tve been here," Reuschel said. Roger Craig, the Giants' manager, said after the game that Reus-

chel, who was acquired from Pittsburgh in late August, would start. the NL playoff opener on Oct. 6. "He's been amazing, hasn't he?"
Craig said. "He's going to win the
Cy young Award, too. He deserves

Reuschel oow has the league's best earned run average, 2.64, and is 5-1 with a 2.18 ERA since joining the Giants. The 38-year-old righthander also leads the league in shutouts, with four, and is tied with Fernando Valenzuela in complete

a better club," Craig said.

"If you wanted to pick anyone to establish momentum on the mound NL East over second-place New for us, it would have to be Reus-

### BASEBALL ROUNDUP

chel," said left-hander Dave Dravecky. Craig's projected starter in the second playoff game. Dravecky was acquired in a six-

player deal with San Diego on July 4. He beat the Astros, 7-1, on Wednesday with a four-hitter and is 7-3 since joining the Giants. Reuschel was locked in a scoreless battle with Danny Darwin until the sixth inning, when Bob Bren-

Maldonado and Will Clark with a two-run double. The Giants added two runs in the seventh on RBI singles by Mike

Aldrete and Maldonado. "At this point, we're sure getting all the breaks and things are going right, but in the playoffs we'll be 0-0 and we'll have to start all over." Reuschel said. "They're doing everything right.

They've had excellent defense, great pitching and timely hitting." Houston's manager, Hal Lanier,

Reuschel walked one, struck out burgh, Mike Dunne, traded away

The Associated Press

five and did not allow an Astro past by St. Louis in April, pitched threefirst base on Thursday night.

The pitched great for a last-place former club for the second time this club, had three shutouts for them, season. The game was delayed a and he's pitched even better for us, total of two hours, 39 minutes by rain. Despite the loss, the Cardinals retained their 142-game lead in the

Expos 4. Mets 1: lo Montreal. Pascual Perez pitched a four-hitter and Hubie Brooks broke a sixthinning tie with a two-run homer for the Expos' victory over New York. The Expos have won all six games Perez has started since his recall

from Indianapolis on Aug. 19. Phillies 4, Cubs 3: In Philadelphia, Steve Jeltz's two-run double capped a three-run second and the Phillies used four relievers to defeat Chicago. Don Carman got the vic-tory and Steve Bedrosian the save. ly followed two-out walks to Candy Padres 7, Braves 1: In San Diego, rookie Benito Santiago homered and doubled to extend his hitting

streak to 21 games, the longest in the National League this season, as the Padres downed Atlanta, Garry Templeton hit a three-run insidethe park home run.

Reds 3, Dodgers 2; Dodgers 6, Reds 3: In Los Angeles Eric Davis's run-scoring single in the 10th gave Cincinnati the victory in the opener, but the Dodgers took advantage of a first-inning wild pitch to come back and earn a split. In the nightcan. Bob Weich allowed three runs in seven innings for his first victory

# Yanks Topple Jays From Lead

NEW YORK - A two-out single in the bottom of the ninth inning by Dan Pasqua scored Willie Randolph from second base Thurs-League East

with a bizarre run in the eighth, an inning in which the Toronto man- ment.

ning for the victory, while Torn Henke took the loss.

In the eighth, Toronto pitcher David Wells struck out pinch-hitter day night and gave the New York Phil Lombardi, who reached first Yankees a 6-5 victory over the To- base when catcher Ernie Whitt conto Blue Jays, knocking the Jays trapped the third strike. White out of first place in the American failed to throw to first base and instead tossed the ball around the New York ended the Blue Jays' infield. Williams contended that three-game winning streak and put them is game behind idle Detroit.

The Yankees had tied the score protest, adding that Wells took too many warmups during the argu-

ager Jimy Williams was ejected. Juan Beniquez put Torooto The Yankees played the game un- ahead 5-4 with his seventh home der protest. The game featured an run of the season, a three-run shot

LONDON - Zola Budd, who

arrived in international track in a

blaze of publicity, will try to make

a public comeback from injury on

Saturday after racing twice under

Budd, 21, who was born in South

Africa and granted British citizen-

ship in 1984, made her last appear-

ance in a major competition at the

European championships in Stutt-

She has been suffering from a hamstring injury, but she has raced

recently in two British club races

A spokesman for Saturday's 10-

kilometer (6.2-mile) road race in

Northern Ireland said Budd had

not wanted publicity in her two

Championships at Rome, Budd ran

in a road runners' handicap around

Hyde Park in London under the

name T. Davies, finishing far back

Again calling herself Davies, she

"But she has entered here under

under an assumed name.

her own name," he said.

an assumed name.

gart a year ago.

previous outings.

**Budd to Try a Comeback** 

**After 2 Unpublicized Races** 

cago, Carlton Fisk led off the 10th by lining the ball into the left-center field bleachers to give the White Sox the victory over Seattle. Fisk's 20th homer of the year and his 15th game-winning RBI came after the Mariners had tied the score with four runs in the top of the ninth. Royals 7, Angels 6: In Kansas

City, Missonri, Danny Tartabull's two-out, bases-loaded single in the bottom of the ninth led the Royals past California. Tartabull's hit off ever Greg Minton came after Willie Wilson and Bill Pecota had both singled and George Brett was 85-minute rain delay in the sixth. that capped a five-run fifth. The intentionally walked. (AP, UPI)

won a 2-mile cross-country race at

Budd was quoted in several Brit-

ish newspapers as saying that her

over her career, now were cured.

whenever the barefoot runner com-

peted, she was hounded by anti-

In the women's 3,000-meter final

injured, while Budd went on to fin-

(Reuters, AP)

ish a disappointing seventh amidst

loud booing from the crowd.

apartheid demonstrators.

was quoted as saying.



By George Vecsey
New York Times Service NEW YORK - This will provide scant consolation to New York fans watching the Yankees disappearing down the sinkhole and the Mets struggling to stay close to the Cardinals, but New York does have an oblique share of

first place somewhere. The manager of the Cardinals, no lover of New York, is nevertheless a disciple of Charles Dillon Stengel, who helped bring 10 pennants to the Bronx and create a legend in Queens. Stengel has been gone since

1975, but it is of comfort to know that gruff Stengelian wisdom continues to be spread like rich mulch on the pastures of baseball by the likes of Whitey Herzog.

While visiting his least favorite town last weekend, Herzog sat in his office in his underwear and paid homage to his mentor.

Herzog's tribute to Casey began dleton had certainly not been trying so they won't ask you another to jack one out of Shea Stadium last one." Herzog said after a 10-min-Friday night, when he hit his two- pte filibuster last Saturday. run homer to even the score with two out in the ninth. The Cards went on to win it in the 10th when Tom-

not only because of the distant fences and the hard fraudulent turf managed to (1) plug his employer, of Busch Stadium. Herzog said he the Good King August; (2) poke a learned to "run, sheep, run," at the sly jab at his old pal Keith Hernanguarled knee of the Doctor himself.

injuries, which had cast a shadow Mauch used to say nobody got his the drain in the sixth game of the "I have been training for three players from third to home better World Series last October, and (3) than we did," said Herzog, who casually admit just how desperate months without any trouble. I'm feeling much more relaxed," she American League in the 70s. Budd was at the center of a con-

"We work on that all spring troversy when, at age 17, she obtained British citizenship to com-pete internationally, mainly in the 1984 Olympics Games at Los Anthird, you still have a man in scor-Because of its policy of aparting position on second. heid. South Africa is banned from "People remember all the bull, international competition, and

but Casey was the best manager I ever saw for getting guys in from third," Herzog continued. "He third," Herzog continued. "He spring training, we had the hit-and-didn't steal a lot, but with the Yan-run on, and Carl Erskine threw me kees, you didn't have to. While attention was focused on at the Los Angeles Olympics, she the recent World Track and Field was involved in a collision with Championships at Rome, Budd ran Mary Decker of the United States.

"He would take me out to third base and jump up and down and then he would say 'now' and push Decker fell to the infield and was me toward home. It got to where I me toward home. It got to where I la meant, but next time I got up, I was pretty good at getting a jump hit a line drive, right into a double To listen to Herzog talking about over and said, 'Like I told you tra-

Stengel's base-running strategy was la-la."

to listen to Stengel talking about John McGraw — oearly a century of baseball in one steamy dressing

That Herzog gives credit to Stengel is both gracious and historically mportant. Because there are a million tapes of Stengel's rubberfaced, double-talk act in inventing the lovable New York Mets, the new breed of human being is in danger of perceiving Stengel as

merely a clown, a performer. But Herzog praises Stengel every chance he gets. In the past, Herzog has recalled

how Stengel sent him back to the Yankees' minor league farm in Kansas City, promising, "But you have a good year, and I'll get you back." Herzog's punch line is: "But I never had a good year." As time went on, the two shared

Kansas City roots and Herzog later was farm director for the Mets when Stengel was guru emeritus. "Casey told me, 'Let 'em ask you

with an explanation that Terry Pen- one question, and you keep talking Herzog's ramble came after

question about the impact of the Pendleton home run upon the psymy Herr singled home a run.

The Cardinals are known for herzog said, "It's not like I gave up motoring their way around the bases, but Herzog noted that this is

Budweiser in my office."

"I was always proud that Gene the Mets presumably went down triple mission in one monologue.

Herzog also recalled: "I could bust our backs to get it right," Her-zog added. "If we have runners on spring training Casey took a bat first and third, we pell stuff, be- and said, 'Now you got this procause even if they get the runner at tected, and that protected, and over here protected - and if he throws three strikes ont here, what the beck, get 'em next time.' Get 'em

oext time? Thanks, Case." And another one: "One time in a curve and I struck out into a double play. I came back to the bench and Casey said, 'Next time, tra-la-la.' 1 didn't know what tra-laplay. When 1 sat down, Casey came

### **SPORTS BRIEFS**

### Nakajima Leads in Delayed U.S. Golf

FRANKLIN, Wisconsin (AP) — Tommy Nakajima tied a course record with a 10-under-par 62 Thursday to take a 2-stroke lead in the rain-shortened first round of the Greater Milwankee Open. Play was called off after a 2-hour, 30-minute rain delay after only half of the 156-player field had completed the round. The first round was to be completed Friday morning with second-round play scheduled for Friday

ompleted Friday morning, with second-round play same literation Friday afternoon and Saturday morning, if necessary.

Nakajima histered the soggy Tuckaway Country Clob course with 10 birdies and an eagle and also had two bogeys to tie the course record set by Jim Thorpe in 1985 and take a 2-stroke lead over Hubert Green. Eighteen players had rounds below 70, and 45 were below par before rain

### Fractured Bone Ends Manila's Career

ELMONT, New York (UPI) - Manila, the 1986 turf champion and favorite to be elected 1987 Horse of the Year, has suffered a fractured bone in his left front leg, ending his brilliant racing career two months before his scheduled retirement. The 4-year-old son of Lyphard, owned by Bradley Shannon and

trained by LeRoy Jolley, will be retired immediately to William Farrish's Lanes End Farm in Lexington, Kentucky, where he will begin a new career at stud. James Beldon, the veterinarian, said Friday that the injury was "just a hairline" fracture of the cannon bone in the left foreleg and "not in the least life-threatening." Manila ended his three-year career with a 12-5-0 record in 18 starts. His

last race was an impressive length-and-a-half triumph in the Sept. 6
Arlington Million, his 10th victory in 11 starts. Manila was scheduled to retire after the Breeders' Cup Turf on Nov. 21.

### Carter Signs Contract with NFL Eagles

PHILADELPHIA (AP) - Wide receiver Cris Carter, picked in the fourth round by the Philadelphia Eagles in a supplemental draft, has signed four one-year contracts with the NFL club, a team spokesman

Carter was an All-American wide receiver who was declared ineligible at Ohio State after disclosures that he had signed with agents. Terms of the contracts were not disclosed at a hastily called news conference at Veterans Stadium, said Ed Wisneski, an Eagles spokesman. Carter and Charles Gladman, the Pittsburgh running back who also

lost his college eligibility for accepting money from an agent, were the only players available in the NFL's supplemental draft, and no team selected Gladman According to a report poblished Sept. 5 in the Columbus (Ohio) Post Dispatch, Carter was expected to seek a three-year contract worth \$900,000, including a \$150,000 signing bonns.



One Year and Counting

IN REVIEW

CANAMA

H. A. T.

An Olympic flag is hoisted over Seoul's main stadium by officials and Ha Hyung-ju, a judoist who won a gold medal at the Los Angeles Olympics in 1984. The ceremony on Thursday was one year to the day before the opening of the 1988 Olympic Games in Scoul. On Friday, the Soviet news agency Tass said there was still some question about whether the Soviet Union would attend the Games if North Korea's demands to be co-host were ignored.

### **SCOREBOARD** Baseball

### Major League Leaders

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troit, W.; DwEvans, Boston, 77. RBI: GBell, Torosto, 124; DwEvans, Boston, 113; Jeyner, Colifornia, 182; Activities, 182; Activities, 182; Serra, Oakland, 187; Gastli, Mirnesota, 183; Sierra, Yexon, 102. 191s; Been, Boston, 175; Seftzer, Konson

suicee, I.; 4 are fied with 7. Home Runs: GBell, Toronto, 457 McGwire, Oakland, 45: DwEvans, Baston 33: Hrbs Minnesota, 33: Pastiarule, New York, 32.

PITCHING (12 decisions)
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Structure, 147: McGee, Structure, 147: Guerraro,
Los Angulas, 144: Obretta, Structure, 143: Samuel, Philodelphic, 153.

Doubles: Wolloch, Montreal, 37: Galarruse,
Rontreal, 38: Obretta, Structure, 34: Obretta, 38: Obretta, 34: Obretta, 36: Obreta, 36: Obretta, 36: Obretta, 36: Obreta, 36: Obretta, 36:

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JSB, 138; Duran, Pittsburgh, 17-5, J96, 274;
Gooden, New York. 1-64, J70, 3.12; Rowley,
Philodelphia, 17-6, 480, 1.PS.
Strikesests: Ryon, Houston, 255; Scott, Houston, 277; Volencuete, Los Angeles, 189; Weich,
Los Angeles, 175; Dorling, New York, 167;
Harryburg. Los Angeles, 157. Hersthart, Los Angeles, 167. Sertet: Bedreslan, Philodelphia, 26; Leb-ntth, Chlose, 34; Worrell, St.Louis, 29; Fran-cs, Chelanell, 26; DSmith, Houston, 22; Mo-

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Zistrith, Clary (7) and Simmons: Show and
Santiago, W—Show, 8-16. L—Z.Smith, 16-9.

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Los Anceles 100 160 667 6—2 8 0

Rosmussen, Franco (7) and Oloz, McGriff
(7); Valenzuela and Travina. W—Franca, 8-5. -- Volenzuela, 12-14, HRs--Cin., Esasky (20).

600 DEZ 100-3 19 8 Los Assoles 200 620 620-4 10 8 Power, Hums (7), F.Williams (8), Murphy (8) and McGriff; Weich, Youns (9), Pena (8), and Sciocia, W. Weich, 12-9, L. Power, 10-12. Sv-Pane (5), HR-Cin, Essky (31), How York 188 500 880-1 4 ( Montreal 198 602 61x-4 7 ( Cone, Myers (7), State (\$1, Orosco (8) one

Dunne, Robinson (7), Gott (8) and Lavaillers.

### BASEBALL

American League SEATTLE—Fired Bill Haywood d velopment. National League

Transition

PITTSBURGH — Signed a working open ment with Buffolo of the American Associa Hon. Ended their player development contract with vancouver of the Pacific Coast League. SAN DIEGO—Announced that they are politing their Class A minor-league atfillate out of Reno.

HOCKEY
Nutlend Hockey Lacque
PITTSBURGH—Recssigned Jamie Lach
and Sten Druelle, right wings, and Jeff Waver,
defensement, te Hamilton of the Onterto Nockey Lacque and Rob Wilsen, defensement, to
Subtract Martins Indian COLLEGE ARMY—Named Donlel Zemple posists men's and women's cross-country and Irack coach; Charles Bartiett assistant baseball coach, and Brett Simmons assistant men's

Pyrmastics cooch.

OENVER—Named Craig Patrick othiatic director.

EAST STROUDSBURG—Named Sal Man EAST STROUDSBURG—Normed Sol Mem-teader men's besideheld coech. MARIST—Normed Rich Stevens men's Groze-country coach. MONTANA STATE—Normed John Jurgen-sen port-time ossistant men's bosketboll

rich. Pittsburgh—Named Sid Gilliman a voluniver ossistent football cooch.
PURDUE—Announced the resignation of
Tommy Recur, defensive ands cooch. Nomed
Ryan Cobrol defensive ands cooch on an in-

ST. JOSEPH'S, PA.—Named Renie Dunne trields assistant women's basketball coad UTAH—Announced that Eddie Johnson running back, will miss the remainder of the 1997 feetball season after undergoing back

European Soccer

WEST GERMAN FIRST DIVISION



**PEANUTS** 

BLONDIE

IT'S SICKENING THAT'S

NOW THAT'S A HUNGER PANG

BEETLE BAILEY

ANDY CAPP

I'M SORRY, BEETLE,

I CAN'T AFFORD TO SEND YOU ANY

WONEY HOW

WHAT IT IS!

I DON'T SEE HOW YOU

CAN KEEP SUCKING ON

THAT SAME OLD THUMB!

NOW THAT'S WELL-STOCKED

I UNDER-

STAND. CAN

HELLO TO

WOWS

I SAY

THIS IS NOT THE

SAME OLD THUMB.

Naked God' 19 Lotion ingredient
20 MacInnes's

52 Book by Sajak's colleague 56 Rhinoceros's Suspicion' 22 Subject of a Keats tragedy 23 "This 'N That' 57 Musical

**Buthor** 25 Author of "The Closing of the Mind'

27 Le Carré's "---- Spy"
28 U.S.S.R. river 30 Author ("Windmills of

the Gods") 31 Countertenor 32 Turkish royal court 33 "Hound of the

43 Across 34 Salt pans 37 A morning hour 38 Raced

42 "Network" director 43 See 33 Across 46 "Brat Farrar author - P. Dickens

**DOWN** 

1 Spongeliks

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for a Syrian

3 Surf's sound

4 "---- by Rita

100 Across

5 "Brother Rst"

group 6 One of the

Bahamas

7 D.C. manage-

8 Midianite king

9 Book by Sally

O'Neill

Hayworth," by

59 Exaggerated 60 Levies 61 Prepare fare for an affair 62 Nay men **63** Actress Anouk

**ACROSS** 

48 Robin's quest

Alysheba 50 Milne's "When

cash or cloth

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49 Meal for

Young'

51 Suffix with

relative

intervals

64 Inferior race horse 66 Persona 67 Poet Swinburne 70 Kin of a daisy

cutter 71 "Book of author

73 Crab-eating monkey 74 Haldeman's "The —— of Power" 75 Kálmán

operetta 76 Hussein's queen 77 Suffix with

DOWN

16 Coach Curry's

team 11 Stockholders'

12 Jim Bouton's

— Lonely

15 Type of booklet 16 Like — of

"proud" Items

in a Murray

book 18 "— Mother,"

Poe poem

MAN OF THE HOUSE: The Life and

Political Memoirs of Speaker Tip

By Thomas P. O'Neill with William Novak. 387

pages. \$19.95. Random House, 201 East 50th

E VERYWHERE one turns these days the distinctive physiognomy of Thomas P. (Tip) O'Neill has been on display: from the Tercentenary

Theater at Harvard University, where he received

an honorary degree last June to a new ad for Hush

Puppies. In the months since he left office, O'Neill

has become not only the latest durling of America's

advertising industry, but a full-blown national icon.

Now comes the capstone to this ballyloo, the memoirs for which Random House paid a cool

million dollars, crafted by the acknowledged master

of as-told-to-autobiography. Sadly, if not surpris-ingly, "Man of the House" fails to capture the tang of this American original, not to mention the full

reach of his astonishing half-century in public life.

door. A renowned storyteller - his grand Celtic

DENNIS THE MENACE

These failings can scarcely be laid at O'Neill's

Street, New York, N. Y. 10022.

Reviewed by J. Anthony Lukas

13 "The Heart

Hunter"

14 Strains

bricks

17 One of the

**ACROSS** 78 Yerby's "A Rose for

Maria' – Krynn, created by Weis and Hickman 83 Auricle

84 City in Mo. 87 "-"— and God," 1937 play 88 Chinese teas

89 Enervates 90 "Irresisti-91 Ares' twin 92 Starts at Pebble Beach 95 Criterion

96 Literary gleanings 100 Author of 'Heartbreak Tango .... 102 --- Ross.

author of 'Wisconsin' 104 Hebrew zither 105 Actor in "The Seven-Year Itch'

106 Rear 107 Scottish river or lake 108 Hawail's state

109 Grizzled civet 110 Cheerful little earful 111 The force is with it

DOWN

24 "Eroica" key

26 Soprano Sayao

29 Miler's milieu

33 Boswell and Carlyle 34 Pigtail 35 German pistol

36 Book by Tama

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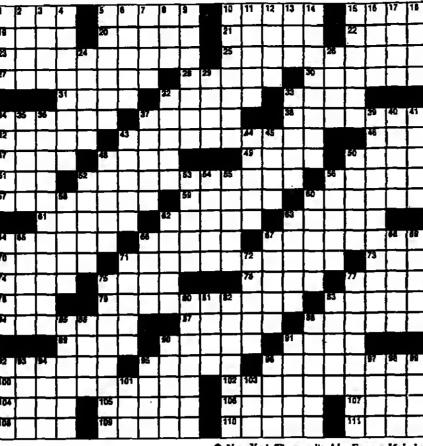
41 They lead colorful lives

43 Dead duck

44 Shea sounds

32 Skin layer

Book Country III By E. T. M.



O New York Times, edited by Eugene Maleske

tunity to earn an income, own a home, educate their

children and afford medical care." In an era when

political positions are frequently eshaped over-night to fit the latest poll results, there is a stolid

consistency and integrity about this man which many Americans plainly find attractive.

ness that frequently breaks through his air of crack-

er-barrel geniality. He accuses John Kennedy's staff

disliked - of "freezing" him out of the White

House. He labels Congressman Howard Smith of

Virginia, longtime chairman of the House Rules

Senator Eugene McCarthy both "mean" and "lazy,"

says Jimmy Carter's congressional lisison man,

Frank Moore, "didn't know beans about Congress,"

and denounces columnists Roland Evans and Rob-

ert Novak as sleazy operators whose company he

was "ashamed" to be in.
His harshest assessments are reserved for Ronald

Reagan. At least on the surface, he notes, the two

men have a lot in common: "We're roughly the same

age (he's two years older). We're both of Irish

ancestry. We're both sports buffs. We're both socia-ble and outgoing. We both come from modest

of age in the 1930s."

So how does one explain their very different visions of America? Tip's answer is simple: "One of us lost track of his roots while the other guy didn't."

And his final judgment is just as unequivocal: "Tve known every president since Harry Truman, and

there's no question in my mind that Ronald Reagan

This, like much of the book, is less analysis than iconography. In the political coinage of the 1980s, Ronald Reagan's beaming visage adorns one side of the currency, while Tip O'Neill's corpulent figure is emblazoned on the other. Two images of our time.

For my part, I'll take Tip.

Committee, "an arrogant son of a bitch."

notably Kenny O'Donnell, whom he plainly

There is also a vein of curmudgeonly combe

DOWN

75 Pointillist's

Pehble'

**81 Ivory Coast** 

DOWN DOWN 62 German 45 Japanese romantic poet beverage 1781-1831 48 Paul -

baseball's Big

Poison

burden 52 Campaign

50 Gunga Din's

target 53 Sub detector

55 Likewise, to

54 Glazier's need

Livy 56 Kitchen gadget

Rage to Live'

60 Blake's bright

**BOOKS** 

Dorchester to Duxbury - O'Neill is no writer. He

has relied here on the narrative skills of William

Novak, the man who brought you Lee Iacocca and Sidney Biddle Barrows (the "Mayflower Madam"),

but that may be precisely the problem. Once the aromatic blend of O'Neill's personality has been

strained through the all-purpose filter of Novak's prose, the result is a watery brew which one trusts

would never be served in the House diming room.

The opening chapters — recounting O'Neill's Irish-American heritage and early years — are further flawed by a broad streak of sentimentality. If

sentimentality is the enemy of feeling, it is also the

enemy of truth, and no people are so hadly served by blarney as Boston's Irish.

But beneath the bathos one detects the shape of a

compelling portrait - a numpled, overweight, out-

of-fashion figure who offers no apologies for a

political credo adopted five decades ago. Ever since

the early Depression years, when he managed a

friend's campaign for the Cambridge City Council,

Tip O'Neill has dedicated himself to work and

Solution to Last Week's Puzzle

58 Couple in "A

77 Like the Yule 63 "— Me," 1931 song 64 What some 80 Hersey's"hoods cop 65 Lunar crater 66 Actor from Philadelphia

group 82 "The Song 67 Crazy as -tune 68 Bangor neighbor 69 Pushers in

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nedy's "sun-set" sight

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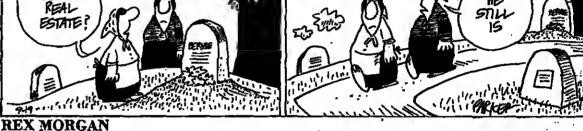
95 Snooker sticks

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To Our Readers

IT SEEMS I CAN NEVER REACH CINDI WHEN I WANT HER! I'D BETTER FLY OVER THERE TOMORROW AND SEE

HOW THINGS ARE

Anthony J. Lukas won o Pulitzer Prize last year for Common Ground: A Turbulent Decade in the Lives Three American Families." He wrote this for The



"I'M JUST SHARPENING MY CARROT STICKS, SEE ?"

### WEATHER

dr

<u>/1</u>

World Stock Markets

F.T.36 Index Previous : 16 F.T.S.E.166 ]: 1250 125 777 620 780 807 875,50°71.50 190,25 10 221,25 231.2 83.70 1.20 61.70 24.10 61 72.90 73.90 107.10 109.10 10 109.10 109.10 109.10 109.10 109.10 109.10 109.10 109.10 109 78.42 28.66 54.65 54.60 55.76 Index: 369.20 AMP-CES praero) Previous : 310.10 1895 11150 177 6270 4770 1334 4010 2705 8250 6310 34549 13075 14850 7900 16650 2800 1900 11000 177 4300 4775 1314 4000 3706 8340 3610 4380 14900 14900 14900 14900 14900 4290 4200 Freesold 1
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**WORLD MARKETS** IN REVIEW

IN THE IHT EVERY MONDAY A WEEKLY REVIEW OF WORLD STOCK MARKETS, ESSENTIAL READING FOR INVESTORS AND PROFESSIONALS WORLDWIDE

THIS IS THE NEW

IMPROVED THUMB!

NOW THAT'S

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IN THESE PARTS,

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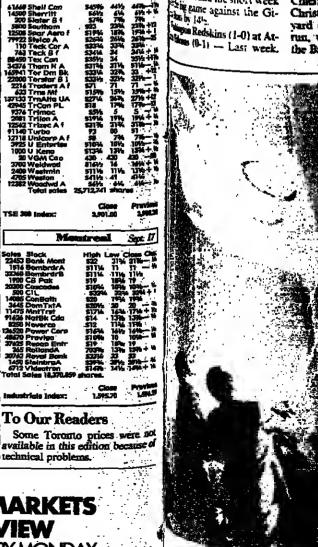
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tion Mayer's running is the all Bucs (1-8) at Chicago alla – High-fiving Bucs The possible flat Bears? Makes may find ou: Bears Than Falcons. The Bears basion opponents, but the short week the game against the Gi-

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# **POSTCARD**

## Operation Deep Nose

By Michael Winerip

INDEN, New Jersey - Ron Wastowski, county air pollu-tion inspector, took notes while his "Deep Nose" on Tremley Point Road described a suspicious new stink. "I haven't called in quite awhile, and we've had a few smells," said Deep Nose, a retired laborer. "To me, it's a waste solvent smell, a mixture of smells all combined into one — I think it's the sewage plant. We only get it with an east wind. Last night - wooo! Had to shut all the windows."

The man lives near a industrial area crammed with oil tanks, refineries and chemical plants. For 40 vears he worked there, at American Cyanamid, "I know their smells," he said. "Don't think it's them." The inspector listened respectfully. He knew if Deep Nose was

talking, something smelled. Wastowski climbed into his car. As he got close to the Linden-Roselle Sewage Plant, be rolled down the window and pointed his nose. A sour smell, but not enough to make a case. Legally, the question is, would this smell "unreasonably interfere with the enjoyment of life or property." Not now, Wastowski

decided, but he would be back. It is a part of daily life in this, the most industrialized part of the state

— spills, stinks, fugitive odors. Middlesex County has 180 factories that annually emit at least 100 tons (90 metric tons) each of air contaminant — tops in the state. Residents don't like it. The seven Middlesex inspectors, who also cover part of Union County, han-

dled 2,000 complaints in 1986. It can he risky work. Once, Richard Hills, the supervisor, tracked a smell to a chemical factory, which he then inspected. As he walked out, the soles fell off his shoes. "They were new shoes," he said.

In court, it often comes down to the inspector's nose. "What better way to confirm an investigation?" said Hills. Last year Middlesex's noses produced \$1.2 million in pollution fines.

A trained nose man understands that when a citizen says his town smells like horse urine, it is probahly a bexamine; rotten cabbage, a sulfide; inner-tube odor, an amine. Cat urine is mercapto, and dirty sock odor is a fatty acid used in

'To pinpoint the source." said Alan Lauritsen, an inspector, "you need a specific odor." A few weeks ago, when the wind was blowing from New Jersey east, 70 workers fell ill at the Staten Island landfill. Inspectors bad reports of cat urine, chemical, gas, smoke, bleach and cvanide odors.

"It was one of those muggy days when everything smelled," said Lauritsen. "We couldn't find it."

SOME cases are easier. McCormack Aggregates has 60-foot (18-meter) sand piles hehind homes in South Amboy. Neighbors constantly complain about having to keep windows and doors closed all year. So far, \$210,000 in fines have been assessed. Gloria DeSousa and Laurie Schmidt, who are inspectors, wrote that they had no problem verifying the problem: "Laurie and I could feel some grit collecting on our faces with an occasional particle getting in our eyes." The company is appealing.
As he drove past Busch Industri-

Products in East Brunswick, Wastowski rolled down his window and pointed his nose. "Nothing," he said. "Wind's blowing the other

Many complaints bave been made about the plant, which produces brewer's yeast.

The company admits it smells, but claims its odor is not bad enough to interfere with enjoyment of life. Busch has hired its own odor technologist and she wasn't impressed with residents' complaints. A "small percentage of the popula-tion have unusually acute sense of smell and are hypersensitive to odor," Busch's odor specialist wrote. Still, faced with two court cases, Busch has promised to try to

develop a smell control device. Friday night, after a full day of work. Wastowski had to go back out when a dense white cloud was spotted in Old Bridge. They traced it to a 1,500-gallon ammonium chloride spill at Madison Indus-

No smell emergencies were re-ported over the weekend, hut he had a lot of routine calls waiting Monday morning - a factory in Linden spewing white particulates; three yeast odor complaints near Busch, and a call from King

George Road in Woodbridge: "A

very had smell in the air."

# Literary Brat Pack: Young, Brash, Rich

By Nikki Finke

N the likes of Norman Mailer, James Jones, William Styron, John Updike and Philip Roth bas a generation of first novelists garnered so much attention.

Vanity Fair calls them "the young and the wasted." Newsweek refers to them as the "divine decadents." They're a new wave of writers soaring to stardom in the '80s at startlingly young ages with innova-tive writing styles and hip subject matter.

But what really sets this new breed apart is a refusal to believe in the old romantic notions about the need for young authors to struggle. Instead, they are demanding to be published, promoted and paid well almost from the start of their careers, thereby changing the cherished rules of the writing game in distinctive and disturbing ways. Known informally as the Literary Brat Pack, the group stars Jay McInerney ("Bright Lights, Big City"), Bret Easton Ellis ("Less Than Zero"), David Leavitt ("Family Dancing") and Tama Janowitz ("Slaves of New York").

"They're all very different writers," points out Adam Moss, deputy editor at Esquire. "The only thing they have in common is they all had the good fortune to have written first books that caught the public imagination at a time when publishers and media were very eager to give

young people a chance."

What they also have in common is that their second books bombed, at least in the eyes of the critics.

This month, the release of Ellis's second novel, "The Rules of Attraction," and Janowitz's "A Cannibal in Manhattan" were met with more jeers than cheers. Janowitz has written three books, hut no one seems to count her first novel, the dud "American Dad." That McInerney's and Leavitt's second books -- "Ransom" and "The Lost Language of Cranes" - met with a similar fate points up the difficulty. Gary Fisketjon, editorial director at The

Atlantic Monthly Press and McInerney's editor, sees it this way: "It's all sour grapes. Jay could have written the St. James Bible and people would have panned it."

Neverless, Leavitt's and McInerney's second books sold extremely well, and ex-

pectations are high that Ellis's and Janowitz's may fare even better. Brat Pack thinking seems to be that bad reviews help sales. "If I get people really screaming about the book," says Janowitz, "it's more to my advantage than a boring

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review saying. 'Oh, this is just lovely.' So my bottom line is I don't care what people say. I just want them to buy the book."

The members of the Literary Brat Pack share other similarities. They live in New York and hang out, sometimes together, at the same nightspots. They get invited to the hottest parties and placed on the most is literary panels. They pontificate about life, love and writing for trend-track-ing magazines like Esquire, Rolling Stone and Interview. They get offers to hawk Scotch and other products for advertisers. According to editors at several major houses based in New York, young writers

—under 30 and sometimes under 20 — are getting agents and publishers with an ease never before seen and at the same time approaching the whole business with a savvy way beyond their years. Banking on these writers' ability to get

their peers into the bookstores and expect-ing to reap large rewards, many publishers are banding out large advances to young authors who are eager to turn their manuscripts into gold. One editor says "there's a preoccupation with making money among this new generation of writers. They all approach writing in some ways like baby stockbrokers.

But some see this outbreak of avarice as long overdue. "Why should writers be held to a different standard in terms of wanting to make money than any other profession in America?" asks Moss. "Why should they starve?"

The writers point out that they are not the ones asking for unprecedented large advances, it is their agents. Interestingly, three of the four Brat Packers - McInerney, Ellis and Janowitz - are represented by Amanda Urban, the high-powered ICM literary agent. And the industry is still talking about Leavitt's recent jump from Alfred A. Knopf to Weidenfeld & Nicolson because of hard-nosed bargaining by his agent, Andrew Wylie.

After Leavitt produced two moderately good-selling books, Wylie reportedly demanded a two-hook contract worth \$250,000 to \$275,000, a sum that Knopf refused to pay. "The money bore no relation to the sales history of the first two books," said a source close to the negotiations. Weidenfeld's president, Ann Getty. jumped in and agreed to the sum. But the British-based company was accused by rival publishers of "throwing money" at American writers.

Fisketjon says: "The competition is more intense and expensive new than it





Tama Janowitz (top), Jay McInerney (left) and Bret Easton Ellis.

was, It's crazy, but everybody's a party to this. As someone I know said, Who ever heard of just one lemming going over a These days editors increasingly want to find writers while they are young and fresh - and find them first.

As a result, an informal but highly effective "old boy" network connects universities with the publishing companies.

For example, the author Joe McGinniss ("Fatal Vision") taught Ellis in a writing class at Bennington and then went on to become his mentor by providing him with an introduction to Simon & Schuster, Leavitt was spotted at Yale, while Janowitz made her best connections at Columbia's graduate writing program.

Once these young talents are targeted, publishers wind up bidding against one

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GENERAL

another, sometimes even before the writers have produced anything worth publishing. "It used to be you'd look at someone's proposed first novel and say, 'Let's work on it for a while and then I'll see if I can give you a contract.' Now one realizes one has to snap up these people with what is in front of you, essentially," one editor says. That lack of a close writer-editor rela-tionship may also help to explain why the

Brat Pack's second novels were not as good as they might have been. Ellis, for one, boasts about how be does not allow his work to be edited. "An editor for me is someone who can correct my grammar more than anything else," he

says. "I don't like to look upon it as a collaborative effort." And Janowitz readily admits that her publicist at Crown Publishers Inc., not her editor, is her best friend.

### **PEOPLE**

Prince Andrew, Sarah Begin Weekend in U.S.

Prince Andrew and his wife, Sarrah, flew to New York on the Con. rah, flew to New York on the Concorde Friday amid secrecy and tight security. Airport officials tried to keep their departure secret, and their names did not appear on any flight lists. The Duke and Duchess of York were scheduled to attend a polo match in Greenwich Connecticut, on Saturday in aid of the World Wildlife Fund and the Masai Mara game preserve in Research Masai Mara game preserve in Renya. On Saturday night, they were to attend a ball in aid of the American Fellows of the Total can Fellows of the Tate Gallery Foundation in London. The duke flies back to London Sunday and the duchess Tuesday.

Jewel-studded watches and other jewelry seized from Indian guru Bhagwan Shree Raineesh fetched \$199,980 at an auction at Christie's in New York. The 23 pieces of jewelry, which included a bracelet and a jeweled headband ornament were seized by the U.S. government at the time of Rajneesh's arrest in 1985. Proceeds from their sale will go to the U.S. Treasury. Rajneesh who founded the Rajneeshpurant commune in Oregon in 1981, left the United States in 1985 after pleading guilty to immigration

Harvard University's Nieman Foundation Thursday honored in absentia a black South African journalist, Zwelakhe Sisulu, with its award for "integrity in journal. ism." Sisulu, who is the founder of the Johannesburg-based newspaper "New Nation," could not atin South Africa. . . King Jum Cartos of Spain Friday was award ed the United Nations-sponsored Nansen medal in recognition of his special contribution to the cause of refugees.

Michael Jackson took his per chimpanzee oo a rare social call on Friday, dropping in on the mayor of the Japanese city of Osaka. Jack son's chimp, Buhhles, sipped Japanese green tea and sat quietly next to his master during the visit to see
Mayor Vasushi Oshima "We were surprised to see the chimpanzee hut we understand he is his [Jack-son's] good friend," a city official said. This is the first time an animal ever entered city hall." Jackson is touring in Japan.

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